13 May 2019

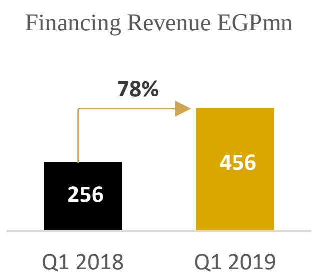
SARWA CAPITAL ANNOUNCES FIRST QUARTER RESULTS;

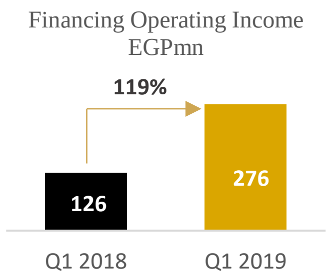
CONSOLIDATED NET INCOME OF EGP 120 MILLION FOR Q1 2019,

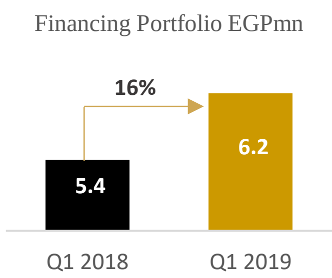
UP 130% FROM 2018

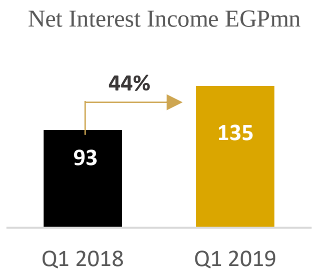
Key Highlights*

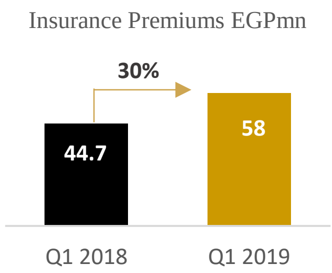
- Financing Revenue of EGP 456 million, up 78% from Q1 2018
- Net Interest Income of EGP 135 million, up 44% from Q1 2018
- Financing Operating Income of EGP 276 million, up 119% from Q1 2018
- Net Insurance Income of EGP 9.5 million, down 6% from Q1 2018
- Net Operating Income of EGP 286 million, up 110% from Q1 2018
- Q1 Net Income of EGP 120 million, up 130% from Q1 2018
- Total Portfolio of EGP 6.2 billion, up 16% YoY
- Q1 Annualized Return on Average Equity of 29%
- Q1 Annualized Return on Average Assets of 7.7%

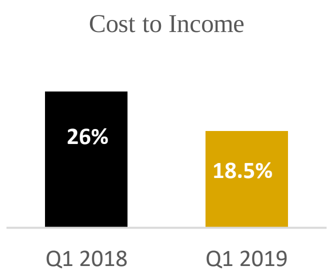


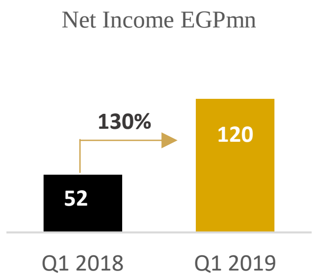


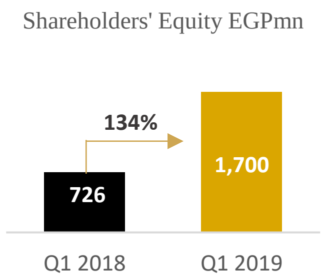


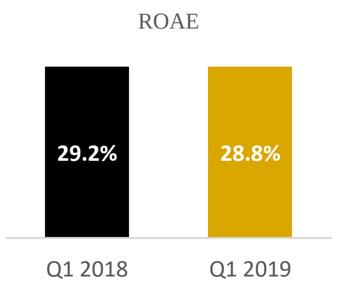












*All figures except Net Income and Equity figures based on reclassified management accounts. See note at end.

Sarwa Capital Holding for Financial Investments SAE (SRWA.CA), Egypt's leading consumer and structured financial services provider, announced today its consolidated financial results for the period ending 31 March 2019, with consolidated net income after minority interest of EGP 120 million, up 130% from EGP 52 million in the first quarter of 2018.

Management commented: "We are pleased to announce our record quarterly profits amidst an eventful period full of developments for the business. Receiving final approvals to launch the life and general insurance businesses is a key strategic milestone that will significantly enhance our dynamics. Strong synergies with our business, both structurally and in cross selling opportunities, while addressing the huge potential of the market, underscore the significance of our insurance expansion. In addition, the financing business is expanding further geographically within Egypt and with a wider product mix including new products for commercial vehicles and new enterprise financing tools including factoring and sukuk.

Looking ahead, while the expected volatility persists in our underlying asset markets, a series of new investments and partnerships are building substantial momentum as they come into effect over the coming period across our business lines, further boosting our capacity, distribution, and product roll out. Our ongoing investment in technology, in both financing and insurance, will provide the backbone for future growth and value creation for both our clients and shareholders."

*Summary Financial Results**

Income Statement (EGPm)	**Q1 2019**	**Q1 2018**	**YoY**	**FY 2018**	**FY 2017**	**YoY**
Financing Revenue	456.2	256.1	78%	1,392.7	939.1	48%
Financing Operating Income	276.0	125.9	119%	675.6	511.1	32%
Net Operating Income	285.8	136.2	110%	715.1	545.0	31%
Earnings Before Tax	210.3	88.8	137%	456.3	370.7	23%
Net Income after minorities	119.9	52.0	130%	282.8	187.0	51%

Revenues

Financing Operating Income, which includes net interest income, refinancing income and fee income, rose by 119% during the first quarter. This includes the issuance of the 19th securitization bond for our auto credit business worth EGP 1.8 billion amid improving bond market yields. Notwithstanding the substantial balance sheet capacity, treasury operations continue to look for opportune timing and enhanced structures with which to improve the funding mix.

Net interest margin, which is net of interest margin recorded through refinancing, came in at 8.7% for the period, up from 7.2% for the same period in 2018.

*All figures except Net Income and Equity figures based on reclassified management accounts. See note at end.

New Financing

Total new financing extended for the period recorded EGP 890 million, down 19% from EGP 1.1 billion for the first quarter of 2018.

New Financing Extended	**YoY Growth**
Contact Group - Auto Credit	-25%
getGO - Consumer Durables Credit	15%
Contact Mortgages	2%
Plus Leasing	48%
Total	**-19%**

Total auto credit declined by 25% during the first quarter on the back of a turbulent market towards the end of 2018 and into this year. As highlighted previously, changing trends in the automotive market due to a number of issues, led by custom duty changes, as well as the continued fallout from currency and interest rate factors have affected players across the car market and tempered demand. Difficult market conditions are expected to continue in the second quarter with a number of holidays and Ramadan affecting the pace of market improvement, which is expected to solidify by the third quarter. A number of new initiatives and deep market penetration position the Auto Credit business to take best advantage of the anticipated recovery.

Consumer durable financing through the getGO finance product, in its various forms, continues to grow with the number of transactions rising 19% during the quarter notwithstanding a pause in the on-boarding of new merchants as new technology is deployed.

Mortgages continued building momentum but grew by only 2% during the period, due to discontinuous bookings in the low-income housing segment and liquidity in the real estate market. A strong flow points to higher execution going forward.

Leasing volumes grew as the business re-focuses on three segments: transportation, medical and structured deals, with the first two segments focusing on small business. The average contract value dropped further to EGP 391 thousand from EGP 1.3 million a year earlier as the number of contracts increased fivefold from Q1 2018.

Going forward, the Enterprise Financing segment, covering mortgage financing, leasing and the new factoring business, in addition to our debt capital markets activity, are to contribute substantially to the growth of our financing business, capitalizing on the wide range of partnerships and relationships of the group.

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Insurance

	Q1 2019	Q1 2018	YoY	FY 2018	FY 2017	YoY
Policies Issued	15,528	14,730	5%	62,703	44,557	41%
Insurance Premiums	58,094	44,733	30%	144,772	107,037	35%

Total insurance policies issued via the group rose 5% during the period to over 15 thousand policies of which retail comprised 52%. This does not yet include policies issued by our own insurance companies, whose contribution will begin from the second quarter.

Revenues from insurance activities stood at EGP 22 million during the period, with net insurance income declining slightly to EGP 9.5 million, from EGP 10 million for the first quarter in 2018.

Financing Portfolio

Portfolio	**YoY Growth**	**% of Portfolio Q1 2019**	**% of Portfolio Q1 2018**
Contact Group - Auto Credit	10%	81%	85%
getGO - Consumer Durables Credit	37%	1%	1%
Contact Mortgages	194%	7%	3%
Plus Leasing	34%	9%	8%
Others	-33%	2%	3%
Total	16%	**100%**	**100%**

The total portfolio grew by 16% year on year to EGP 6.24 billion at the end of the first quarter. The non-auto credit products grew in their share of the portfolio to 19% from 15%.

EGP m	**March 31 2019**	**March 31 2018**
On-balance sheet portfolio	1,735.3	2,768.9
Off-balance sheet portfolio	4,502.0	2,612.7
Total	6,237.3	5,381.6

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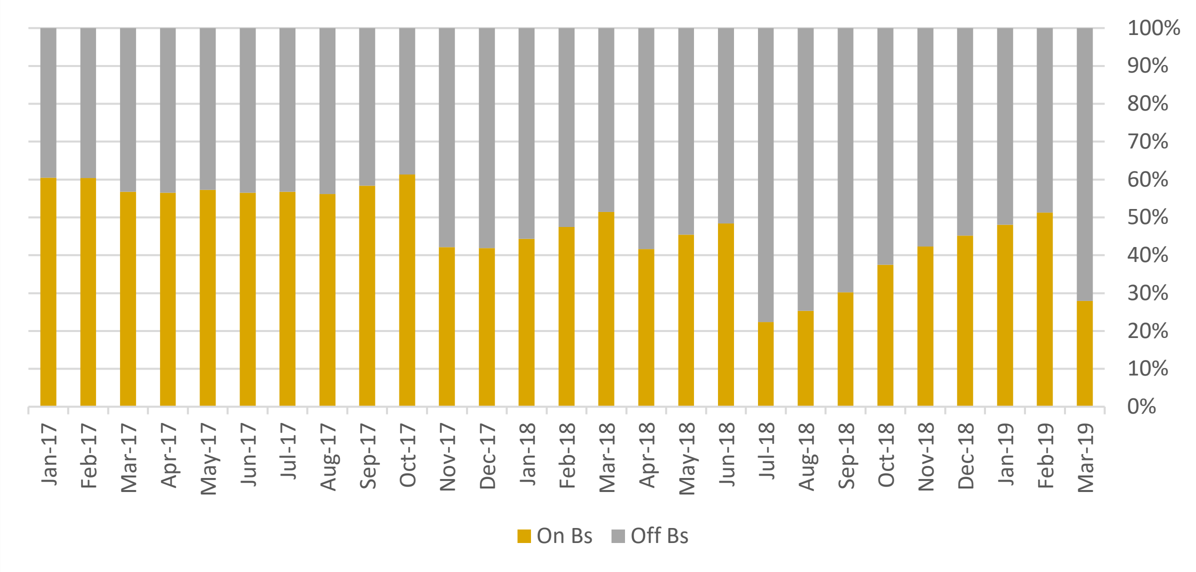
The below shows the on- and off- balance sheet ratios since Q1 2017:



Funding

The funding base for the group's activities grew substantially through the increase in available bank financing and the continued use of the bond market to access stable liquidity and efficient pricing. While on-balance sheet capacity and available credit continued to grow to over EGP 7 billion, a securitization transaction of EGP 1.83 billion was executed in the first quarter, as bond market yields fell. Treasury operations continue to closely monitor and manage debt sources effectively. As always, no liquidity or interest rate risk is taken.

Total Consolidated Debt (EGPm)	**March 31 2019**	**March 31 2018**
Bank Debt	930.9*	2,096.6
Non-recourse Debt	101.4	1,125.5
Securitization Bonds	5,072.1	1,655.9
Total	6,104.4	4,878.0

* Net of amounts under settlement as at balance sheet date

Equity

Consolidated equity net of minority interest reached EGP 1.7 billion at the end of the first quarter compared to closing at EGP 726 million at the end of the first quarter of 2018 enhanced by both the EGP 700 million capital increase as well as retained earnings.

Costs

Total operating costs reached EGP 52.7 million during the first quarter of 2019, increasing 49% from the comparable period in 2018, owing in part to the setup of the insurance businesses. Cost to income, as measured by operating expenses, came in at 18.5%, down from 26% during the comparable period in 2018. S, G & A, mostly representing sales commissions, grew 3% to EGP 9.5 million.

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Consolidated Management Reclassified Accounts

Income Statement (EGP000s)	**Q1 2019**	**Q1 2018**	**YoY**	**FY 2018**	**FY 2017**	**YoY**
Interest Income	314,420	223,100		1,133,946	752,090	
Interest Expense	(179,893)	(129,938)		(716,400)	(426,449)	
Net Interest Income	**134,527**	**93,162**	**44%**	**417,546**	**325,641**	**28%**
Fee Income	18,454	17,496	5%	77,082	64,858	19%
Refinancing Income	122,980	15,288	704%	180,985	120,581	50%
Financing Operating Income	**275,960**	**125,946**	**119%**	**675,613**	**511,080**	**32%**
Net Insurance Income	9,500	10,073	-6%	38,841	32,413	20%
Other Services	337	190		686	1,525	
Net Operating Income	**285,797**	**136,209**	**110%**	**715,140**	**545,018**	**31%**
Other Income/Expense	2	137		3,289	1,876	
Provisions	(3,323)	(655)		(14,430)	(17,358)	
Operating Expenses	(52,747)	(35,406)	49%	(163,378)	(123,448)	32%
SG&A	(9,533)	(9,290)	3%	(40,451)	(28,122)	44%
IPO Fees	0	0		(22,745)	-	
Health Insurance Provision	(4,854)	0		(10,145)	-	
Depreciation	(5,039)	(2,223)		(10,965)	(7,278)	
EBT	**210,304**	**88,771**	**137%**	**456,314**	**370,688**	**23%**
Corporate Tax	(50,925)	(21,265)		(94,693)	(111,099)	
Consolidated Income	**159,379**	**67,506**	**136%**	**361,622**	**259,589**	**39%**
Minorities	(39,457)	(15,474)		(78,869)	(72,582)	
Net Income	**119,922**	**52,033**	**130%**	**282,752**	**187,007**	**51%**

Important Note

Management accounts are a reclassification of the consolidated audited accounts as following:

(1) The auto credit and consumer goods financing businesses are treated under current accounting standards as trading activities (due to the legal structure of the companies – using a hire-purchase contract structure) and as such they account for the sales value of the underlying assets (net of sales tax) and the cost which matches the sale. We reclassify the numbers and include only interest income/expense and present the income statement as a financing business. Leasing revenue is also reclassified net of asset depreciation (interest only).

(2) The consolidated audited accounts do not consolidate any companies with ownership under 50%, even though Sarwa group entities have full management control over several of these businesses. In the reclassified accounts (income statement) these are consolidated fully with accounting for minorities. The portfolios of these companies are also consolidated.

(3) Securitization and discounting financing are off-balance sheet and without recourse. Under current accounting standards the financial statements do not show the balance and income from portfolios that were refinanced via those structures, despite the fact that the group continues to earn substantial revenues from these portfolios during their full tenor. In the reclassified accounts the revenues (interest income) and expense (bond interest as interest expense) are reclassified and the full portfolio included.

Full audited consolidated accounts are available on the company website **www.sarwa.capital**

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*All figures except Net Income and Equity figures based on reclassified management accounts. See note at end.

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About Sarwa Capital

Sarwa Capital Holding for Financial Investments SAE (SRWA.CA) is a pioneer in consumer and structured financial services in Egypt. Operating since 2001, Sarwa adopts innovative approaches in extending its services, offering quality services with simple procedures and reaching a wide client base through its various subsidiaries, affiliates and partners.

Sarwa offers market leading services including new and used car financing through Contact Auto Credit, home finishing finance through Contact Mortgages, consumer goods financing through getGo Credit Services, SME asset finance through Plus Leasing, insurance products through Sarwa Insurance and Sarwa Life Insurance, in addition to an array of corporate financing services including securitization, structured debt and debt investment management. Sarwa Capital Holding for Financial Investments SAE is authorized and regulated by the Financial Regulatory Authority (FRA).

Forward-Looking Statements

Certain statements in this Document are not historical facts and are forward-looking statements. These forward-looking statements are subject to a number of risks and uncertainties, many of which are beyond the Company's control and all of which are based on the Company's current beliefs and expectations in relation to future events. The forward-looking statements are typically identified by the use of forward-looking terminology, such as "believes", "expects", "may", "will", "could", "would", "should", "intends", "targets", "aims", "projects", "estimates", "plans", "assumes" or "anticipates" or the negative thereof or other variations thereon or comparable terminology, or by discussions of strategy that involve risks and uncertainties. In addition, from time to time, representatives of the Company have made or may make forward-looking statements orally or in writing. Furthermore, such forward-looking statements may be included in, but are not limited to, press releases or oral statements made by, or with the approval of, an authorised executive officer of the Company. Forward-looking statements include statements concerning the Company's plans, objectives, goals, strategies, future events, future revenues or performance, capital expenditures, financing needs, plans or intentions relating to acquisitions, competitive strengths and weaknesses, business strategy and the trends anticipated in the industries and the political and legal environment in which the Company operates and other information that is not historical information. These forward-looking statements and other statements contained in this Document regarding matters that are not historical facts involve predictions. No assurance can be given that such future results will be achieved; actual events or results may differ materially as a result of risks and uncertainties facing the Company. Such risks and uncertainties could cause actual results to vary materially from the future results indicated, expressed or implied in such forward-looking statements. Such forward-looking statements speak only as of the date on which they are made. Accordingly, the Company does not undertake any obligation to update or revise any of them, whether as a result of new information, future events or otherwise other than as required by applicable laws or regulations. The Company does not make any representation, warranty or prediction that the results anticipated by such forward-looking statements will be achieved, and such forward-looking statements represent, in each case, only one of many possible scenarios and should not be viewed as the most likely or standard scenario.

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