

Contact Financial Holding (S.A.E)
Consolidated financial statements
For the financial year ended December 31, 2022
And Auditor's Report Theron

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Hazem Hassan

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Independent Auditor's Report

To the Board of Directors of Contact Financial Holding (S.A.E)

Report on Consolidated Financial Statements

We have audited the accompanying consolidated financial statements of Contact Financial Holding which comprise the consolidated financial position as of December 31, 2022 and the consolidated statement of Income, the consolidated statement of comprehensive income, the consolidated statement of changes in equity, the consolidated statement of cash flows for the financial year then ended as at December 31, 2022 and a summary of significant accounting policies and other explanatory notes.

Management's responsibility for the consolidated financial statements

These consolidated financial statements are the responsibility of Company's management. Management is responsible for the preparation and fair presentation of these consolidated financial statements in accordance with the Egyptian Accounting Standards and in the light of the prevailing Egyptian laws, management responsibility includes, designing, implementing and maintaining internal control relevant to the preparation and fair presentation of consolidated financial statements that are free from material misstatement, whether due to fraud or error; management responsibility also includes selecting and applying appropriate accounting policies; and making accounting estimates that are reasonable in the circumstances.

Auditor's responsibility

Our responsibility is to express an opinion on these consolidated financial statements based on our audit. We conducted our audit in accordance with the Egyptian Standards on Auditing and in the light of the prevailing Egyptian laws. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance whether consolidated financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the consolidated financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the consolidated financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the consolidated financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the consolidated financial statements.

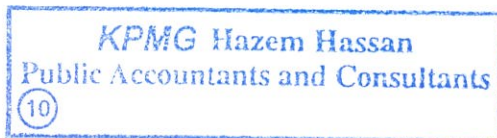


Hazem Hassan

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion on the consolidated financial statements.

Opinion

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the consolidated financial position of the company as of December 31, 2022, and of its consolidated financial performance and its consolidated financial statements cash flows for the year ended December 31, 2022, in accordance with the Egyptian Accounting Standards and the Egyptian laws and regulations relating to the preparation of these consolidated financial statements.



KPMG Hazem Hassan

KPMG Hazem Hassan

Public Accountants and Consultants

Cairo, February 14, 2023

Contact Financial Holding(S.A.E)

Consolidated statement of Financial Position for the financial period ended 31 december 2022

All amounts are in EGP unless otherwise stated

| | <u>Note</u> | <u>31-Dec-22</u> | <u>31-Dec-21</u> |
|--|-------------|----------------------|----------------------|
| <u>Assets</u> | <u>No.</u> | | |
| Cash on hand and at banks | (24) | 854,106,599 | 127,932,212 |
| Loans and receivables | (25) | 6,136,239,678 | 3,484,604,900 |
| Receivables from insurance policy | (26) | 187,082,560 | 61,976,473 |
| Equity method investments | (27) | 191,578,734 | 66,054,339 |
| Financial investments | (28) | 920,918,295 | 1,658,556,563 |
| Securitization surplus | (29) | 28,688,228 | 32,842,252 |
| Due from related parties | (30) | 6,695,528 | 2,930,213 |
| Debtors and other debit balances | (31) | 245,232,652 | 130,619,171 |
| Projects under construction | | 29,779,113 | 20,271,444 |
| Property plant and equipment | (32) | 219,644,988 | 192,084,492 |
| Right of use assets | (33) | 417,916,244 | 485,364,799 |
| Goodwill | (34) | 32,216,199 | 25,302,524 |
| Intangible assets | (35) | 25,013,655 | 19,576,096 |
| Deferred tax assets | (22) | 492,432 | 264,623 |
| Assets held for sale | (36) | 14,394,764 | 14,893,984 |
| Total assets | | 9,309,999,669 | 6,323,274,085 |
| <u>Liabilities</u> | | | |
| Loans and overdrafts | (37) | 4,784,579,534 | 2,404,704,308 |
| Trade payables and other credit balances | (38) | 518,583,979 | 447,422,312 |
| Current income tax liabilities | | 191,779,558 | 147,126,130 |
| Insurance and reinsurance companies | (39) | 185,832,745 | 63,569,166 |
| Lease liabilities | (40) | 462,547,338 | 472,227,887 |
| Insurance policyholders' rights | | 317,615,776 | 187,677,471 |
| Deferred tax liabilities | (22) | 46,014,256 | 25,926,818 |
| Total liabilities | | 6,506,953,186 | 3,748,654,092 |
| <u>Shareholders' equity</u> | | | |
| Paid-in capital | (41) | 191,515,840 | 191,515,840 |
| Reserves | (42) | 1,085,496,061 | 982,310,905 |
| Retained earnings | (43) | 1,450,738,685 | 1,317,070,375 |
| Equity attributable to the shareholders of the parent company | | 2,727,750,586 | 2,490,897,120 |
| Non-controlling Interest | | 75,295,897 | 83,722,873 |
| Total shareholders' equity | | 2,803,046,483 | 2,574,619,993 |
| Total shareholders' equity and liabilities | | 9,309,999,669 | 6,323,274,085 |
| <u>Contingent liabilities</u> | | | |
| Letters of guarantee | (45) | 59,000,000 | 3,000,000 |

The accompanying notes and accounting policies from page (6) to page (62) are an integral part of these financial statements and are to be read therewith.

Mohamed Saied
(Financial Manager)

Ayman El Sawy
(Chief Financial Officer)

Said Zater
(Chief Executive Officer)

Cairo, 14 february 2023

Audit Report "Attached"

Ayman El Sawy

Said Zater

Contact Financial Holding (S.A.E)

Consolidated Statement of profit and loss for the financial period ended 31 december 2022

All amounts are in EGP unless otherwise stated

| | <u>Note</u> <u>No.</u> | <u>31-Dec-22</u> | <u>31-Dec-21</u> | <u>Totals</u> <u>Serial</u> |
|--|---------------------------|----------------------|----------------------|--------------------------------|
| <u>Financing activities</u> | | | | |
| Revenue from portfolio transfer | (7) - (49) | 767,103,654 | 486,812,534 | |
| Off balance sheet portfolio management fee | (8) | 199,247,952 | 156,799,431 | |
| Securitization (deficit) surplus | (9) | (16,758,971) | (12,369,870) | |
| Early payment expense - Sukuk/ Discounting | | (152,474,009) | (32,621,421) | |
| Net Revenue from portfolio transfer | | 797,118,626 | 598,620,674 | (1/1) |
| Income from financing activities | (10) | 801,931,533 | 465,594,918 | |
| Interest expense | | (395,152,170) | (161,072,958) | |
| Credit interest (cash surplus) | | 91,040,108 | 93,288,836 | |
| Other interest expenses | | (10,148,610) | (5,853,421) | |
| Net interest income | | 487,670,861 | 391,957,375 | (1/2) |
| Fees and commissions income | (11) | 248,447,037 | 132,525,218 | |
| Fees and commissions expenses | (12) | (83,437,473) | (56,649,271) | |
| Net financing fees & commissions income | | 165,009,564 | 75,875,947 | (1/3) |
| Profit share from equity method investments | | 2,372,674 | 22,221,534 | (1/4) |
| Sales revenue - goods and services | | 105,959,048 | 117,435,580 | |
| Cost of sales - good and services | | (105,959,048) | (117,435,580) | |
| Net Sales of goods and services | | - | - | (1/5) |
| Net financing and operating income | | 1,452,171,725 | 1,088,675,530 | (1) |
| <u>Insurance and insurance brokerage</u> | | | | |
| Direct premiums | | 948,315,995 | 516,835,189 | |
| Provisions of unearned premiums | | (105,733,553) | (44,152,115) | |
| Outward reinsurance premiums | | (284,414,634) | (154,647,942) | |
| Net premiums | | 558,167,808 | 318,035,132 | |
| Net claims | (13) | (287,323,739) | (158,913,927) | |
| Direct commissions & production costs | (14) | (174,934,410) | (111,594,998) | |
| Policies issuance fees income | | 9,573,444 | 7,015,717 | |
| Retrograde fluctuation's provision | | (8,685,464) | (2,279,942) | |
| Underwriting insurance income | | 96,797,639 | 52,261,982 | (2/1) |
| Net investment income | | 64,956,380 | 45,217,985 | (2/2) |
| Fee income insurance | (15) | 42,112,637 | 42,070,196 | |
| Fee expense insurance | (16) | (8,594,145) | (3,983,525) | |
| | | 33,518,492 | 38,086,671 | (2/3) |
| Net insurance operating income | | 195,272,511 | 135,566,638 | (2) |
| Other operating income | (17) | 22,750,071 | 18,588,160 | |
| Other operating expense | (18) | (27,423,408) | (14,619,575) | |
| Net other operating (expense) income | | (4,673,337) | 3,968,585 | (3) |
| Depreciation and amortization | (19) | (96,796,178) | (63,792,875) | |
| Personnel expenses | | (483,731,613) | (363,634,292) | |
| Other expenses | (20) | (128,187,489) | (80,318,037) | |
| Marketing expenses | | (36,053,955) | (33,052,736) | |
| Provisions | | (620,000) | 10,086,471 | |
| Interest expense (lease liability) | (40) | (42,337,312) | (23,174,509) | |
| Foreign currency differences | | 757,511 | 82,178 | |
| Board of directors' allowances | | (1,343,000) | (964,000) | |
| ECL provision | (21) | (107,341,295) | (11,353,704) | |
| | | (895,653,331) | (566,121,504) | (4) |
| Earnings for the period before tax | | 747,117,568 | 662,089,249 | (1)+(2)+(3)+(4) |
| Income tax | (22) | (218,334,639) | (184,028,678) | |
| Net profit for the period after tax | | 528,782,929 | 478,060,571 | |
| <u>Distributed as follows:</u> | | | | |
| Owners of the company | | 510,713,106 | 464,819,029 | |
| Non-controlling interest | | 18,069,823 | 13,241,542 | |
| | | 528,782,929 | 478,060,571 | |
| Earnings per share for the period | (23) | 0.43 | 0.40 | |

The accompanying notes and accounting policies from page (6) to page (62) are an integral part of these financial statements and are to be read therewith.

Contact Financial Holding (S.A.E)

Consolidated Statement of Comprehensive Income for the financial period ended 31 december 2022

All amounts are in EGP unless otherwise stated

| | 31-Dec-22 | 31-Dec-21 |
|---|--------------------|--------------------|
| | EGP | EGP |
| Net profit for the period after tax | 528,782,929 | 478,060,571 |
| Other comprehensive income items that are later classified to the profit or loss | | |
| <u>Fair value reserve - Financial instruments measured at fair value through other comprehensive income (debt instruments):</u> | | |
| Financial instruments at fair value - Net change in fair value through other comprehensive income | 76,521,607 | (7,027,898) |
| Tax impact related to other comprehensive income that will be later reclassified to the profit or loss | (18,357,743) | 422,439 |
| Other comprehensive income items that are later will not classified to the profit or loss | | |
| Total other comprehensive income for the period after tax | 58,163,864 | (6,605,459) |
| Total comprehensive income for the period | 586,946,793 | 471,455,112 |
| <u>Total comprehensive income distributed as follows:</u> | | |
| Owners of the company | 569,987,484 | 458,910,972 |
| Non-controlling interest | 16,959,309 | 12,544,140 |
| | 586,946,793 | 471,455,112 |

The accompanying notes and accounting policies from page (6) to page (62) are an integral part of these financial statements and are to be read therewith.

Contact Financial Holding(S.A.E)

Consolidated statement of Changes in Equity for the financial year ended 31 december 2022

All amounts are in EGP unless otherwise stated

| | <u>Reserves</u> | | | | <u>Retained earnings</u> | <u>Total owners of the company</u> | <u>Non-controlling interest</u> | <u>Total</u> |
|--|------------------------|----------------------|---------------------|---------------------------------|--------------------------|------------------------------------|---------------------------------|----------------------|
| | <u>Paid in capital</u> | <u>Legal reserve</u> | <u>ESOP reserve</u> | <u>Fair Value reserve (Net)</u> | | | | |
| Balance at 1 January 2021 | 191,515,840 | 63,172,149 | 766,590,522 | 128,002,362 | 1,065,876,062 | 2,215,156,935 | 69,454,648 | 2,284,611,583 |
| Effect of implementing EAS (47) on 1 January 2021 | - | - | - | - | (15,707,848) | (15,707,848) | (3,926,962) | (19,634,810) |
| Balance at 1 January 2021 after implementing EAS 47 | 191,515,840 | 63,172,149 | 766,590,522 | 128,002,362 | 1,050,168,214 | 2,199,449,087 | 65,527,686 | 2,264,976,773 |
| Net income for the year | - | - | - | - | 464,819,029 | 464,819,029 | 13,241,542 | 478,060,571 |
| Other comprehensive income for the year | - | - | - | (5,908,056) | - | (5,908,056) | (697,403) | (6,605,459) |
| Total comprehensive income for the year | - | - | - | (5,908,056) | 464,819,029 | 458,910,973 | 12,544,139 | 471,455,112 |
| <u>Transactions with the owners of the company:</u> | | | | | | | | |
| ESOP reserve | - | - | 23,889,093 | - | - | 23,889,093 | - | 23,889,093 |
| Legal reserve | - | 6,564,835 | - | - | (6,564,835) | - | - | - |
| The share of non-controlling interest in subsidiaries' capital | - | - | - | - | - | - | 9,900,000 | 9,900,000 |
| Dividends | - | - | - | - | (191,352,033) | (191,352,033) | (4,248,952) | (195,600,985) |
| Total transactions with the owners of the company | - | 6,564,835 | 23,889,093 | - | (197,916,868) | (167,462,940) | 5,651,048 | (161,811,892) |
| Balance at 31 december 2021 | 191,515,840 | 69,736,984 | 790,479,615 | 122,094,306 | 1,317,070,375 | 2,490,897,120 | 83,722,873 | 2,574,619,993 |
| Balance at 1 January 2022 | 191,515,840 | 69,736,984 | 790,479,615 | 122,094,306 | 1,317,070,375 | 2,490,897,120 | 83,722,873 | 2,574,619,993 |
| Net profit for the year | - | - | - | - | 510,713,106 | 510,713,106 | 18,069,823 | 528,782,929 |
| Other comprehensive income for the year | - | - | - | 59,274,378 | - | 59,274,378 | (1,110,514) | 58,163,864 |
| Total comprehensive income for the year | - | - | - | 59,274,378 | 510,713,106 | 569,987,484 | 16,959,309 | 586,946,793 |
| <u>Transactions with the owners of the company:</u> | | | | | | | | |
| ESOP reserve | - | - | 29,756,037 | - | - | 29,756,037 | - | 29,756,037 |
| Legal reserve | - | 14,154,741 | - | - | (14,154,741) | - | - | - |
| The share of non-controlling interest in subsidiaries' capital | - | - | - | - | - | - | (10,681,882) | (10,681,882) |
| FX | - | - | - | - | (1,522,502) | (1,522,502) | (365,099) | (1,887,601) |
| Dividends | - | - | - | - | (361,367,553) | (361,367,553) | (14,339,304) | (375,706,857) |
| Total transactions with the owners of the company | - | 14,154,741 | 29,756,037 | - | (377,044,796) | (333,134,018) | (25,386,285) | (358,520,303) |
| Balance at 31 december 2022 | 191,515,840 | 83,891,725 | 820,235,652 | 181,368,684 | 1,450,738,685 | 2,727,750,586 | 75,295,897 | 2,803,046,483 |

The accompanying notes and accounting policies from page (6) to page (62) are an integral part of these financial statements and are to be read therewith.

Contact Financial Holding(S.A.E)

Consolidated statement of Cash flow for the financial period ended 31 december 2022

All amounts are in EGP unless otherwise stated

| | <u>Note No.</u> | <u>31-Dec-22</u> | <u>31-Dec-21</u> |
|--|---------------------|------------------------|----------------------|
| <u>Cash flows from operating activities</u> | | | |
| Net profit for the period before tax | | 747,117,568 | 662,089,249 |
| Adjustments for: | | | |
| Fixed assets depreciation | (32) | 48,449,016 | 33,470,281 |
| Right of use assets depreciation | (33) | 48,347,162 | 30,322,594 |
| ECL provision | | 107,341,295 | 11,353,704 |
| Financing expense | | 414,449,137 | 167,312,755 |
| Income from financial portfolio transfer | | (767,103,654) | (486,812,534) |
| Profit share from equity method | | (2,372,674) | (22,221,534) |
| ESOP expenses | | 29,756,037 | 23,889,131 |
| Gain from disposal of property, plant and equipment and right of use assets | | 9,215,015 | (8,472,336) |
| | | 635,198,902 | 410,931,310 |
| Changes in: | | | |
| Loans and receivables | | (1,913,229,420) | (344,466,518) |
| Trade payables and other credit balances | | 69,241,846 | 175,333,807 |
| Trade receivables and other debit balances | | (119,732,250) | (281,969,794) |
| Receivables from insurance policy holders | | (126,376,070) | - |
| Due from related parties | | (3,765,315) | 20,389,485 |
| Deferred tax liability | | - | (15,000,000) |
| Insurance policyholders' rights | | 129,938,305 | 71,822,233 |
| Surplus of securitization operations | | 4,154,024 | 13,820,718 |
| Other provision | | - | (23,500,000) |
| insurance and reinsurance companies | | 122,263,579 | - |
| Cash flows (used in) operating activities | | (1,202,306,399) | 27,361,241 |
| Financing interest paid | | (372,111,825) | (144,138,246) |
| Income tax paid | | (171,782,006) | (165,157,168) |
| Net cash flows (used in) operating activities | | (1,746,200,230) | (281,934,173) |
| <u>Cash flows from investing activities</u> | | | |
| Payments for purchase of fixed assets | (32) | (79,340,152) | (90,583,497) |
| Proceeds from sale of fixed assets | | 3,330,640 | 555,074 |
| Projects under construction | | (9,507,669) | (4,648,570) |
| Payments to acquire financial investments in associates | | (158,776,418) | - |
| Payments to acquire financial investments measured at FVOCI (Debt instruments) | | - | (474,162,974) |
| proceeds from acquire financial investments measured at FVOCI (Debt instruments) | | 737,587,021 | - |
| Dividends from investments by equity method | | 18,029,140 | 26,287,673 |
| The share of non-controlling interest in subsidiaries' capital | | - | 9,900,000 |
| Net cash flows provided by (used in) investing activities | | 511,322,562 | (532,652,294) |
| <u>Cash flows from financing activities</u> | | | |
| Paid dividends | | (376,071,956) | (195,600,985) |
| Payments for lease liabilities | | (42,131,483) | (55,386,792) |
| Proceeds from loans and overdrafts | | 6,115,987,746 | 2,071,126,218 |
| Payments of loans and overdrafts | | (3,736,112,520) | (1,011,387,258) |
| Net cash provided by financing activities | | 1,961,671,787 | 808,751,183 |
| Net change in cash and cash equivalent during the period | | 726,794,119 | (5,835,284) |
| Cash and cash equivalent at 1 January 2022 | | 128,095,409 | 133,930,693 |
| Cash and cash equivalent at 31 december 2022 | | 854,889,528 | 128,095,409 |
| <u>Cash and cash equivalents represented as follows:</u> | | | |
| Banks - Current accounts | | 543,290,173 | 118,191,194 |
| Cash on hand | | 13,243,953 | 9,904,215 |
| Time deposits | | 298,355,402 | - |
| | | 854,889,528 | 128,095,409 |

The accompanying notes and accounting policies from page (6) to page (62) are an integral part of these financial statements and are to be read therewith.

Contact financial holding (S.A.E)
Notes to the consolidated financial statements
For the financial year ended 31 December 2022

1. Reporting entity

1-1 Legal Entity and Activity

- Sarwa Capital Holding for Financial Investments (S.A.E) an Egyptian joint stock company was established pursuant to Law No: 159 for year 1981 and its executive regulations as amended by law No. 3 for year 1998 and was registered in the commercial register under No. 37933 on March 30th, 2009.
- The Company's name was changed according to the decision of the Extraordinary General Assembly Meeting held on June 12, 2017 to become "Sarwa Capital Holding for Financial Investments" and annotation was made to this effect in the commercial register of the company under number 78317 on March 18, 2018 in addition the legal entity of the company changed from being subjected to law No. 159 for year 1981 to be subject to the provisions of Capital Market Law No.95 for year 1992.
- The Company's name changed pursuant to the resolution of the Extraordinary General Assembly Meeting held on February 15, 2021, to be "Contact Financial Holding" and changed in the Company's commercial register on March 28, 2021.

1-2 Purpose of the Company

- The group's purpose is represented in participating in the establishment or the capital increase of companies that issuance securities in accordance with the applicable laws and regulations provided that the license necessary for practicing such activities must be obtained. The group may have an interest or participate in any manner with companies and other entities practicing similar activities or that may assist the group in achieving its purpose in Egypt or abroad. The group may also merge into the said entities purchase them or affiliate them thereto according to the provisions of law and its executive regulations.
- The following schedule determines the subsidiaries of Contact financial Holding along with the ownership (control) percentage over these companies which are consolidated as part of the consolidated financial statements as of December 31, 2022:

| <u>Company Name</u> | <u>Control percentage</u> | |
|----------------------------|----------------------------------|------------------------|
| | <u>Direct</u> | <u>Indirect</u> |
| Contact Credit | 99.999% | - |
| Sarwa Asset Management | 99.96% | - |
| Sawa Payment Systems | 50.997% | - |
| Contact Leasing | 99.9998% | - |
| Contact Factoring | 74.99% | 25% |
| Sarwa Insurance | 84.980% | - |
| Sarwa Life Insurance | 75.090% | - |

Contact Financial Holding (S.A.E)

Notes to the Consolidated Financial Statements for the financial year ended 31 December 2022

All amounts are in EGP unless otherwise stated

| | | |
|--|---------|----------|
| Sarwa Promotion and Underwriting | 99.996% | - |
| Sarwa sukuk | 99.98% | - |
| *Contact Mortgage Finance | - | 99.9998% |
| *Wadi Degla Financial | - | 50% ** |
| *Modern Finance | - | 50% ** |
| *Get Go Credit Service | - | 99.9996% |
| *Contact Insurance Brokerage | - | 80% |
| *Sarwa Securitization | 80.998% | 18% |
| *Capital Real Estate | - | 99.7% |
| *Contact Egyptian International Motor Credit | - | 100% |
| *Contact Specialized Consulting | 1% | 99% |
| *SMG Auto credit | - | 50% ** |
| *Auto Market Holding | 100% | - |
| *Contact Cars | - | 100% |
| *Contact Payment Service | 99.96% | - |
| *Abo Ghaly Finance | - | 50% ** |
| *Contact Creditech | %99,98 | - |
| *Sa3ar Technology Solutions | - | %100 |

* Represent the ownership percentage of Contact credit in its subsidiaries which are indirectly controlled by Contact Financial Holding.

** The group controls these companies according to the operating management contracts between Contact credit Company and those companies, The group is controlling the operations of these companies, in accordance with these contracts.

2- Basis of Accounting

- The consolidated financial statements were prepared according to the Egyptian Accounting Standards and relevant Egyptian laws and regulations.
- The Board of Directors approved the issuance of the translated consolidated financial statements on 14 February 2024.

3- Functional and Presentation Currency

These consolidated financial statements are presented in Egyptian Pound which represents the group's functional currency.

Contact Financial Holding (S.A.E)

Notes to the Consolidated Financial Statements for the financial year ended 31 December 2022

All amounts are in EGP unless otherwise stated

4- Use of Judgments and Estimates

- The preparation of the consolidated financial statements in conformity with Egyptian Accounting Standards requires Management to make professional judgments, estimates and assumptions that affect the application of policies and reported amounts of assets and liabilities, revenues and expenses. The estimates and assumptions are based on historical experience and other various factors that are believed to be reasonable under the circumstances. Actual results may differ from these estimates.
- The Judgments and Estimates are reviewed Annually. Review of estimates are recognized prospectively.
- Changes to accounting estimates are recognized in the period in which the estimate changes if the change affects only that period or in the period of the change and future periods if the change affects both current and future periods.
- Classification of Financial Assets: assessment of the business model through which the assets are held, and assessment is made regarding whether the contractual terms of the financial asset are solely payments of principal and interest on the principal outstanding amount (SPPI).
- Establishing criteria for determining whether the credit risk associated with the financial asset has increased significantly since initial recognition, determining methodology for incorporating forward-looking information into the measurement of ECL, selecting and approving of models used to measure expected credit losses ECL.

Expected credit losses

- The accounting estimates and judgments related to the impairment of Financial Assets is a critical accounting estimate because the underlying assumptions used can change from period to period and may significantly affect the group's results of operations.
- In assessing assets for impairments, the management's judgment is required particularly in projecting future economic information and scenarios where circumstances of economic and financial uncertainty exist as developments and changes to expected cash flows can occur both faster and with less predictability. The actual amount of the future cash flows and their timing may differ from the estimates used by management and consequently may cause actual losses that differ from reported allowances.

Change in accounting standards

Pursuant to Prime Minister's Decree No. 4705 for year 2022 issued on December 27, 2022 regarding the amendments to the Egyptian Accounting Standards by adding Annex (C) to the Egyptian Accounting Standard No. 13 related to the effects of changes in the foreign currency exchange rates, as due to the slowdown of most economies around the world, the matter which led to an increase in the prices of all basic commodities, disruption of supply chains, increase in shipping costs, increase in production costs, and the increase in interest rates globally by the central banks, in addition to the emerging war between Russia and Ukraine, and these factors led to a decrease in foreign cash flow, the matter which also led to a rise in prices in general during the months of March and October 2022, all these led to a decrease in the Egyptian pound against the US dollar, a matter which adversely affect companies that have foreign

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currency liabilities which incurred losses as a result of translating these balances according to the current exchange rates, and these losses were greatly reflected the companies' business operation in the Profit and Loss Statement.

Which led to issue Annex (C) to the Egyptian Accounting Standard No. 13 related to the changes in the foreign currency exchange rates to develop an optional special accounting treatment to treat with the effects of foreign currency exchange rates changes on the entity's financial statements whose financial statements were negatively affected by the changes in the foreign currency exchange rates.

This optional special accounting treatment issued shall not be deemed as an amendment to the Egyptian Accounting Standards, except for the term in which this Annex prevails.

1- The new annex provides an accounting treatment for the entity that, acquired fixed assets, investment property, intangible assets (excluding goodwill), exploration and valuation assets and/or right- of- use assets for lease contracts, which are financed by foreign currencies during the period from January 2022, the year or financial period until October 27, 2022 (the date of the exchange rate movement), to record the differences in the foreign currency exchange rates resulted from the portion of these liabilities which is paid during the financial period of applying this special accounting treatment to the cost of assets, in addition to the foreign exchange differences resulting from the translation of the remaining balance of these liabilities at the end of December 31, 2022 or at the end of the closing date of the financial statements for the financial period of applying this special accounting treatment

2-The new amended accounting treatment also allow the entity which recognize the debit and credit foreign currency exchange rates differences resulting from the translation of assets and liabilities balances of a monetary nature in existing foreign currencies, even if they are not related to a specific asset at the end of December 31, 2022 or at the end of the financial statements closing date for the financial period of applying this special accounting treatment, on other comprehensive income statement.

The entity shall separately disclose (the amount of foreign currency exchange differences on Other Comprehensive Income Statement during the period before income tax and the amounts that are forward to the retained earnings at the period end and shall also disclose in the income statement or in the financial statements disclosers the effect of applying special accounting treatment on the earning per share. Moreover, it shall also disclose the amount of foreign currency translation differences that was added to the cost of assets.

The entity chose to recognize the impact of changes in foreign currency exchange rates resulting from the translation of balances of assets and liabilities of a monetary nature in foreign currencies in other comprehensive income statement, in addition to recognize the debit differences in the foreign currency exchange rates resulting from the paid and unpaid portion of these liabilities during the financial period in addition to the foreign currency difference resulting from the translation of the remaining balance of these liabilities at the end of December 31, 2022 on the cost of assets.

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5- Fair value measurement

A. Valuation Models

The group measures fair values using the following fair value hierarchy which reflects the significance of the inputs used in making the measurements.

– Level 1: Inputs that are quoted market prices (unadjusted) in active markets for identical instruments.

– Level 2: Inputs other than quoted prices included within Level 1 that are observable either directly (i.e. as prices) or indirectly (i.e. derived from prices). This category includes instruments valued using quoted market prices in active markets for similar instruments; quoted prices for identical or similar instruments in markets that are considered less than active; or other valuation techniques in which all significant inputs are directly or indirectly observable from market data.

– Level 3: Inputs that are unobservable (which the group minimize its use as much as possible). This category includes all instruments for which the valuation technique includes inputs that are not observable, and the unobservable inputs have a significant effect on the instrument's valuation. This category includes instruments that are valued based on quoted prices for similar instruments for which significant unobservable adjustments or assumptions are required to reflect differences between the instruments.

Valuation techniques include net present value and discounted cash flow models comparison with similar instruments for which observable market prices exist and other valuation models. Assumptions and inputs used in valuation techniques include risk-free and benchmark interest rates credit spreads and other premiums used in estimating discount rates security prices and foreign currency exchange rates.

The objective of valuation techniques is to arrive at a fair value measurement that reflects the price that would be received to sell the asset at the measurement date.

The availability of observable market prices and inputs varies depending on the products and markets and is prone to changes based on specific events and general conditions in the financial markets.

For more complex instruments the group uses in-house valuation models. Some or all the significant inputs into these models may not be observable in the market and may be derived from market prices or rates or estimated based on assumptions. Examples of instruments involving significant unobservable inputs include certain instruments for which there is no active market. Valuation models that employ significant unobservable inputs require a degree of management judgement and estimation in the determination of fair value. Management judgement and estimation are usually required for the selection of the appropriate valuation model to be used the determination of the probability of counterparty default and prepayments and selection of appropriate discount rates.

Fair value estimates obtained from models are adjusted for any other factors such as liquidity risk or model uncertainties; to the extent that the group believes that a third-party market participant would take them into account in pricing a transaction. Fair values reflect the credit risk of the instrument and include adjustments to take account of the credit risk of the group entity and the counterparty when appropriate.

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Model inputs and values are calibrated against historical data and published forecasts and where possible against current or recent observed transactions in different instruments and against market quotes. This calibration process is inherently subjective, and it yields ranges of possible inputs and estimates of fair value. Management uses judgement to select the most appropriate point in the range.

B. Financial Instruments Measured at Fair Value – Fair Value Hierarchy

The following table analyses financial instruments measured at fair value at the reporting date by the level in the fair value hierarchy into which the fair value measurement is categorized.

The amounts are based on the values recognized in the statement of financial position. The fair values include any deferred differences between the transaction price and the fair value on initial recognition when the fair value is based on a valuation technique that uses unobservable inputs.

| <u>Financial Assets</u> | <u>31 December 2022</u> | <u>31 December 2021</u> | <u>Level of Fair Value</u> | <u>Valuation Techniques and Main Entries</u> |
|---|--------------------------------|--------------------------------|-----------------------------------|---|
| Debt instruments measured at FVOCI | 838,340,696 | 1,648,411,304 | First/Second | Quoted prices/other valuation techniques |
| Debt instruments measured at FVBL | 66,681,617 | - | First/Second | Quoted prices/other valuation techniques |
| Loans and receivables measured at FVOCI | 2,165,484,555 | 2,013,059,736 | Third | Discounted cash flows |

Due to the absence of active markets for certain securities observable market inputs were used along with the available information to measure their fair values.

C. Unobservable Inputs Used in Measuring Fair Value

The following table sets out information about significant unobservable inputs used as at 31 December 2022 in measuring financial instruments categorized as level 3 in the fair value hierarchy.

| Type of Financial Instrument | Fair values on 31 December 2022 | Valuation Technique | Significant Unobservable Input |
|---|--|----------------------------|--|
| Loans and receivables measured at FVOCI | 2,165,484,555 | Discounted cash flows | <ul style="list-style-type: none"> • Risk-adjusted discount rate. • Probability of default. • Expected early payment rate. • Transaction cost. |

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Significant Unobservable Inputs Are Developed as Follows:

- Expected early payment rates are derived from historical client early payment trends after being adjusted to reflect current conditions.
- The probabilities of defaults and loss severities of commercial assets derived from historical data and collection performance are adjusted according to the current conditions.
- Risk adjusted spreads are derived from historical defaults and prepayment trends are adjusted to reflect the current conditions.
- Transaction costs are derived from historical trends after being adjusted to reflect the current conditions.

Although the group believes that its estimates of fair value are appropriate the use of different methodologies or assumptions could lead to different measurements of fair value.

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6- Operating segments

Segment information is presented in respect of the Group's business segments. The primary format business segment is based on the Group's management and internal reporting structure. Segment results assets and liabilities include items directly attributable to a segment. The group has four operating segments that are being financially reported to the management and these reports are exposing different products and services that are being managed separately because it required different technological and market strategies , The revenue & expense and assets & liabilities analysis in the table below is based on the type of business activities and services that are distinguishable component.

| <u>31-Dec-22</u> | <u>Financing Activities</u> | <u>Insurance Activities</u> | <u>Brokerage Activities</u> | <u>Other</u> | <u>Total</u> |
|--|-----------------------------|-----------------------------|-----------------------------|---------------------|----------------------|
| <u>Financing activities</u> | | | | | |
| Revenue from portfolio transfer | 767,103,654 | - | - | - | 767,103,654 |
| Off balance Sheet portfolio management fee | 199,247,952 | - | - | - | 199,247,952 |
| Securitization deficit | (16,758,971) | - | - | - | (16,758,971) |
| Early payment expense - Sukuk/Discounting | (152,474,009) | - | - | - | (152,474,009) |
| Net revenue from portfolio transfer | 797,118,626 | - | - | - | 797,118,626 |
| Income from financing activities | 801,931,533 | - | - | - | 801,931,533 |
| Credit Interest (cash surplus) | 90,530,378 | - | - | 509,730 | 91,040,108 |
| Interest expense | (395,099,129) | - | - | (53,041) | (395,152,170) |
| Other interest expenses | (10,148,610) | - | - | - | (10,148,610) |
| Net interest income | 487,214,172 | - | - | 456,689 | 487,670,861 |
| Fee and commission income | 234,183,192 | - | - | 14,263,845 | 248,447,037 |
| Fee and commission expenses | (83,437,473) | - | - | - | (83,437,473) |
| Net financing fee and commission income | 150,745,719 | - | - | 14,263,845 | 165,009,564 |
| Profit share from Equity method investments | 10,385,699 | - | - | (8 013 025) | 2,372,674 |
| Sales revenue - goods and services | 105,959,048 | - | - | - | 105,959,048 |
| Cost of sales - good and services | (105,959,048) | - | - | - | (105,959,048) |
| Net sales of goods and services | - | - | - | - | - |
| Net financing and operating income | 1,445,464,216 | - | - | 6,707,509 | 1,452,171,725 |
| <u>Insurance and insurance brokerage</u> | | | | | |
| Direct premiums | - | 948,315,995 | - | - | 948,315,995 |
| Provisions of unearned premiums | - | (105,733,553) | - | - | (105,733,553) |
| Outward reinsurance premiums | - | (284,414,634) | - | - | (284,414,634) |
| Net premiums | - | 558,167,808 | - | - | 558,167,808 |
| Net claims | - | (287,323,739) | - | - | (287,323,739) |
| Direct commissions & production costs | - | (174,934,410) | - | - | (174,934,410) |
| Policies issuance Fees income | - | 9,573,444 | - | - | 9,573,444 |
| Retrograde fluctuations provision | - | (8,685,464) | - | - | (8,685,464) |
| Underwriting issuance income | - | 96,797,639 | - | - | 96,797,639 |
| Net investment income | - | 63,707,215 | 1,249,165 | - | 64,956,380 |
| Fee income insurance | - | 1,576,492 | 40,536,145 | - | 42,112,637 |
| Fee expenses insurance | - | - | (8,594,145) | - | (8,594,145) |
| Net Insurance operating income | - | 1,576,492 | 31,942,000 | - | 33,518,492 |
| Other operating income | 17,637,452 | 2,377,209 | - | 2,735,410 | 22,750,071 |
| Other operating expense | (25,782,010) | - | - | (1,641,398) | (27,423,408) |
| Net other operating (expense) income | (8,144,558) | 2,377,209 | - | 1,094,012 | (4,673,337) |
| Depreciation and amortization | (82,364,226) | (11,841,211) | (1,951,439) | (639,302) | (96,796,178) |
| Personnel expenses | (398,911,869) | (58,184,425) | (12,781,066) | (13,854,253) | (483,731,613) |
| Other expenses | (102,278,117) | (17,253,698) | (2,647,543) | (6,008,131) | (128,187,489) |
| Marketing expenses | (21,042,984) | (7,838,645) | (62,700) | (7,109,626) | (36,053,955) |
| Provisions | - | (620,000) | - | - | (620,000) |
| Interest expense (lease liability) | (41,069,673) | (1,230,033) | (37,606) | - | (42,337,312) |
| Foreign currency differences | 757,435 | 76 | - | - | 757,511 |
| Board of directors' allowances | (1,343,000) | - | - | - | (1,343,000) |
| ECL provision | (106,771,191) | (1,295,517) | 760,133 | (34,720) | (107,341,295) |
| | (753,023,625) | (98,263,453) | (16,720,221) | (27,646,032) | (895,653,331) |
| Earnings (losses) for the period before tax | 684,296,033 | 66,195,102 | 16,470,944 | (19,844,511) | 747,117,568 |
| Income tax | (196,877,118) | (15,507,306) | (2,689,557) | (3,260,658) | (218,334,639) |
| Net income (loss) for the period after tax | 487,418,915 | 50,687,796 | 13,781,387 | (23,105,169) | 528,782,929 |
| <u>Distributed as follows:</u> | | | | | |
| Net income (loss) for the owners of the company | 480,308,872 | 42,183,439 | 11,329,901 | (23,109,106) | 510,713,106 |
| Non-controlling interest | 7,110,043 | 8,504,357 | 2,451,486 | 3,937 | 18,069,823 |
| | 487,418,915 | 50,687,796 | 13,781,387 | (23,105,169) | 528,782,929 |
| Assets | 8,244,991,833 | 935,910,819 | 56,602,775 | 72,494,242 | 9,309,999,669 |
| Liabilities | 5,800,472,873 | 603,131,536 | 30,769,987 | 72,578,790 | 6,506,953,186 |

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| <u>31-Dec-21</u> | Total Financing | Insurance Activities | Brokerage Activities | Other | Total |
|---|----------------------|----------------------|----------------------|---------------------|----------------------|
| <u>Financing activities</u> | | | | | |
| Revenue from portfolio transfer | 486,812,534 | - | - | - | 486,812,534 |
| Off balance Sheet portfolio management fee | 156,799,431 | - | - | - | 156,799,431 |
| Securitization Surplus | (12,369,870) | - | - | - | (12,369,870) |
| Early payment expense - Sukuk/Discounting | (32,621,421) | - | - | - | (32,621,421) |
| Net revenue from portfolio transfer | 598,620,674 | - | - | - | 598,620,674 |
| Income from financing activities | 465,594,918 | - | - | - | 465,594,918 |
| Interest expense | (161,070,609) | - | - | - | (161,070,609) |
| Credit Interest (cash surplus) | 92,718,444 | - | - | - | 92,718,444 |
| Other interest expenses | (5,853,421) | - | - | - | (5,853,421) |
| Net interest income | 391,389,332 | - | - | - | 391,389,332 |
| Fee and commission income | 132,518,025 | - | - | - | 132,518,025 |
| Fee and commission expenses | (56,649,271) | - | - | - | (56,649,271) |
| Net financing fee and commission income | 75,868,754 | - | - | - | 75,868,754 |
| Profit share from Equity method investments | 22,221,534 | - | - | - | 22,221,534 |
| Sales revenue - goods and services | 117,435,580 | - | - | - | 117,435,580 |
| Cost of sales - good and services | (117,435,580) | - | - | - | (117,435,580) |
| Net sales of goods and services | - | - | - | - | - |
| Net financing and operating (expense)/income | 1,088,100,294 | - | - | - | 1,088,100,294 |
| <u>Insurance and insurance brokerage</u> | | | | | |
| Direct premiums | - | 516,835,189 | - | - | 516,835,189 |
| Provisions of unearned premiums | - | (44,152,115) | - | - | (44,152,115) |
| Outward reinsurance premiums | - | (154,647,942) | - | - | (154,647,942) |
| Net premium | - | 318,035,132 | - | - | 318,035,132 |
| Net claims | - | (158,913,927) | - | - | (158,913,927) |
| Direct commissions & production costs | - | (111,594,998) | - | - | (111,594,998) |
| Policies issuance Fees income | - | 7,015,717 | - | - | 7,015,717 |
| Retrograde fluctuations provision | - | (2,279,942) | - | - | (2,279,942) |
| Underwriting issuance income | - | 52,261,982 | - | - | 52,261,982 |
| Net investment income | - | 42,998,367 | 2,219,618 | - | 45,217,985 |
| Fee income insurance | - | 1,223,231 | 40,846,965 | - | 42,070,196 |
| Fee expenses insurance | - | - | (3,983,525) | - | (3,983,525) |
| Net Insurance operating income | - | 1,223,231 | 36,863,440 | - | 38,086,671 |
| Other operating income | 13,644,226 | 2,808,643 | - | - | 16,452,869 |
| Other operating expense | (13,307,511) | - | - | - | (13,307,511) |
| Net other operating (expense)/income | 336,715 | 2,808,643 | - | - | 3,145,358 |
| Depreciation and amortization | (54,846,391) | (7,967,229) | (867,967) | -- | (63,792,875) |
| Personnel expenses | (299,693,358) | (47,167,234) | (9,397,217) | (7,376,483) | (363,634,292) |
| Other expenses | (66,770,693) | (8,514,585) | (1,927,517) | (3,105,242) | (80,318,037) |
| Marketing expenses | (28,579,357) | (1,098,227) | (185,120) | (3,190,032) | (33,052,736) |
| Provisions | 10,086,471 | - | - | - | 10,086,471 |
| Interest expense (lease liability) | (21,899,371) | (1,127,129) | (148,009) | - | (23,174,509) |
| Foreign currency differences | - | 82,178 | - | - | 82,178 |
| Board of directors' allowances | (964,000) | - | - | - | (964,000) |
| ECL provision | (6,009,794) | (2,547,097) | (2,796,164) | (649) | (11,353,704) |
| | (468,676,493) | (68,339,323) | (15,321,994) | (13,783,694) | (566,121,504) |
| Earnings for the period before tax | 619,760,516 | 30,952,900 | 23,761,064 | (13,783,694) | 660,690,786 |
| Income tax | (172,605,135) | (8,199,500) | (2,977,713) | (246,330) | (184,028,678) |
| Net income for the period after tax | 447,155,381 | 22,753,400 | 20,783,351 | (14,030,024) | 476,662,108 |
| <u>Distributed as follows:</u> | | | | | |
| Net income for the owners of the company | 441,893,286 | 18,928,310 | 16,629,081 | (12 631 648) | 464,819,029 |
| Non-controlling interest | 5,262,095 | 3,825,090 | 4,154,270 | 87 | 13,241,542 |
| | 447,155,381 | 22,753,400 | 20,783,351 | (12,631,561) | 478,060,571 |
| Assets | 5,709,753,355 | 529,276,366 | 45,810,954 | 38 433 410 | 6,323,274,085 |
| Liabilities | 3,376,344,235 | 302,698,097 | 32,103,980 | 37 507 780 | 3,748,654,092 |

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Segments Reports Continued

The table below represents the following:

1- Securitization gains and losses for the receivables portfolios that have been securitized and derecognized from the books given the fact that the risks and rewards of such portfolios were substantially transferred to bondholders.

2- Investment in associates that are accounted for using Equity method as they do not meet the criteria of being a subsidiary.

| | 31-Dec-2022 | | | 31-Dec-2021 | | |
|--|---------------------------------|--|---------------------|---------------------------------|--|---------------------|
| | Securitization Profit / loss | Profit share from Equity method investments | Total | Securitization Profit / loss | Profit share from Equity method investments | Total |
| Financing activities | | | | | | |
| Revenue from portfolio transfer | - | 17,304,479 | 17,304,479 | - | 42,648,651 | 42,648,651 |
| Off balance sheet portfolio management fee | - | 88,900 | 88,900 | - | 56,015 | 56,015 |
| Net revenue from portfolio transfer | - | 17,393,379 | 17,393,379 | - | 42,704,666 | 42,704,666 |
| Income from financing activities | 245,043,235 | 19,943,798 | 264,987,033 | 515,434,970 | 22,977,792 | 538,412,762 |
| Interest expense | (230,836,702) | (1,291,189) | (232,127,891) | 39,299,107 | 4,884,339 | 44,183,446 |
| Credit Interest (cash surplus) | 19,958,681 | 9,636,808 | 29,595,489 | (462,395,788) | (2,807,920) | (465,203,708) |
| Other interest expenses | (13,712,738) | (226,203) | (13,938,941) | (29,460,594) | (856,147) | (30,316,741) |
| Net interest income | 20,452,476 | 28,063,214 | 48,515,690 | 62,877,695 | 24,198,064 | 87,075,759 |
| Fee and commission income | - | 4,598,013 | 4,598,013 | - | 8,078,799 | 8,078,799 |
| Fee and commission expenses | - | (4,067,868) | (4,067,868) | - | (6,440,615) | (6,440,615) |
| Net financing fee and commission income | - | 530,145 | 530,145 | - | 1,638,184 | 1,638,184 |
| Sales revenue - goods and services | - | 22,303,987 | 22,303,987 | - | 342,579,811 | 342,579,811 |
| Cost of sales - good and services | - | (12,469,795) | (12,469,795) | - | (333,430,065) | (333,430,065) |
| Net sales of goods and services | - | 9,834,192 | 9,834,192 | - | 9,149,746 | 9,149,746 |
| Other operating income | - | 2,936,894 | 2,936,894 | - | 1,584,726 | 1,584,726 |
| Other operating expense | (37,211,447) | (6,855,500) | (44,066,947) | (75,247,565) | (10,225,183) | (85,472,748) |
| Net operating (expense)/income | (37,211,447) | (3,918,606) | (41,130,053) | (75,247,565) | (8,640,457) | (83,888,022) |
| Depreciaton and amortization | - | (706,078) | (706,078) | - | - | - |
| Personnel expenses | - | (31,972,915) | (31,972,915) | - | (4,788,679) | (4,788,679) |
| Other expenses | - | (13,108,506) | (13,108,506) | - | (7,653,550) | (7,653,550) |
| Marketing expenses | - | (3,013,868) | (3,013,868) | - | (24,750) | (24,750) |
| Provisions | - | (50,377) | (50,377) | - | (9,774,936) | (9,774,936) |
| finance expenses (lease liability) | - | (156,277) | (156,277) | - | - | - |
| Foreign currency differences | - | 3,107,944 | 3,107,944 | - | - | - |
| Board of directors allowances | - | (4,371,011) | (4,371,011) | - | - | - |
| ECL provision | - | 1,399,477 | 1,399,477 | - | 2,065,642 | 2,065,642 |
| | - | (48,871,611) | (48,871,611) | - | (20,176,273) | (20,176,273) |
| Earnings for the period before tax | (16,758,971) | 3,030,713 | (13,728,258) | (12,369,870) | 48,873,930 | 36,504,060 |
| Income tax | - | (6,691,862) | (6,691,862) | - | (13,014,739) | (13,014,739) |
| Net profit for the period after tax | (16,758,971) | (3,661,149) | (20,420,120) | (12,369,870) | 35,859,191 | 23,489,321 |
| Distributed as follows: | | | | | | |
| Owners of the company | (16,758,971) | (3,661,149) | (20,420,120) | (12,369,870) | 35,859,191 | 23,489,321 |
| Non-controlling interest | - | 6,033,823 | 6,033,823 | - | (13,637,657) | (13,637,657) |
| | (16,758,971) | 2,372,674 | (14,386,297) | (12,369,870) | 22,221,534 | 9,851,664 |

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7) Revenue from portfolio transfer

| | <u>31-Dec-22</u> | <u>31-Dec-21</u> |
|---------------------|---------------------------|---------------------------|
| Sukuk gain | 196,842,328 | 281,616,064 |
| Discounting gain | 442,535,548 | 205,196,470 |
| Securitization gain | 127,725,778 | - |
| | <u>767,103,654</u> | <u>486,812,534</u> |

8) Off balance sheet portfolio management fee

| | <u>31-Dec-22</u> | <u>31-Dec-21</u> |
|--|---------------------------|---------------------------|
| Securitization fees | 44,984,781 | 77,227,122 |
| No longer required provision – discounting | 63,232,022 | 42,706,580 |
| Sukuk management fees | 86,563,747 | 31,160,015 |
| *Management and incentive fees | 3,307,456 | 5,222,255 |
| Insurance refund revenue returns | 909,946 | 243,459 |
| Collector fees | 250,000 | 240,000 |
| | <u>199,247,952</u> | <u>156,799,431</u> |

*The parent company's share is represented in the management fees of associate companies in accordance with the management contracts which states that the parent company is entitled to administrative fees at a rate of 2.5% per annum from the balance of the receivables portfolio amounted to 2,689,150 EGP on 31 December 2022, where on 31 December 2021 it amounted to 3,958,339 EGP

Contact Financial Holding (S.A.E)

Notes to the Consolidated Financial Statements for the financial year ended on 31 December 2022

All amounts are in EGP unless otherwise stated

9) Securitization deficit) \ surplus

| | <u>31-Dec-22</u> | <u>31-Dec-21</u> |
|---|----------------------------|----------------------------|
| Interest income from financial portfolio | 245,043,236 | 515,434,970 |
| Proceeds from surplus of investments at custody | 19,958,680 | 39,299,107 |
| Interest of bond loan and the amortization of securitization cost | (230,836,701) | (462,395,788) |
| Insurance policy cost | (11,838,342) | (25,408,805) |
| Collector fees | (240,000) | (240,000) |
| Custody fees | (1,874,394) | (4,051,789) |
| Issuance fees | (36,971,450) | (75,007,565) |
| | <u>(16,758,971)</u> | <u>(12,369,870)</u> |

10) Income from financing activities

| | <u>31-Dec-22</u> | <u>31-Dec-21</u> |
|-------------------------------|---------------------------|---------------------------|
| Auto credit | 118,374,106 | 131,955,334 |
| Mortgages | 136,755,984 | 87,883,033 |
| Factoring | 81,736,321 | 20,987,831 |
| Leased assets contracts | 177,492,125 | 146,655,955 |
| Consumer goods | 240,297,688 | 64,116,017 |
| Education financing | 3,614,956 | 750,755 |
| Club's membership financing | 35,578,474 | 7,335,383 |
| Services financing | 14,788 | 1,642,734 |
| Ceremonies financing | 193,415 | - |
| Penalties for past due amount | 7,873,676 | 4,267,876 |
| | <u>801,931,533</u> | <u>465,594,918</u> |

Contact Financial Holding (S.A.E)

Notes to the Consolidated Financial Statements for the financial year ended on 31 December 2022

All amounts are in EGP unless otherwise stated

11) Fees and commissions income

| | <u>31-Dec-22</u> | <u>31-Dec-21</u> |
|---|---------------------------|---------------------------|
| Administrative income | 126,037,325 | 97,864,902 |
| Promotions and underwriting income | 66,662,500 | 24,950,000 |
| Consumer financing suppliers commission | 32,782,352 | 4,583,918 |
| Contractual income | 5,988,078 | 2,645,475 |
| Lease contracts insurance income | 2,364,911 | 1,898,486 |
| Electronic payments collection fees | 14,216,473 | 318,594 |
| Asset management services | 271,966 | 23,683 |
| Fees for Payment to others | 61,345 | - |
| Miscellaneous income | 62,087 | 240,160 |
| | <u>248,447,037</u> | <u>132,525,218</u> |

12) Fees and commissions expense

| | <u>31-Dec-22</u> | <u>31-Dec-21</u> |
|------------------------------------|--------------------------|--------------------------|
| Sales commission | 68,938,123 | 42,190,987 |
| Promotion and underwriting costs | 12,512,000 | 12,294,547 |
| Lease contracts insurance cost | 1,099,596 | 888,832 |
| Collection fees | 6,986 | 695,788 |
| Other fees and commissions expense | 880,768 | 579,117 |
| | <u>83,437,473</u> | <u>56,649,271</u> |

13) Net claims

| | <u>31-Dec-22</u> | <u>31-Dec-21</u> |
|-----------------------------------|---------------------------|---------------------------|
| Direct claims | 250,236,639 | 148,397,170 |
| Claims under settlement provision | 37,087,100 | 10,516,757 |
| | <u>287,323,739</u> | <u>158,913,927</u> |

14) Direct commissions and production costs

| | <u>31-Dec-22</u> | <u>31-Dec-21</u> |
|--------------------------------|---------------------------|---------------------------|
| Direct commission | 112,820,334 | 54,408,556 |
| Production costs | 90,664,817 | 76,503,577 |
| Bank charges | 879,161 | 591,644 |
| Outward reinsurance commission | (29,429,902) | (19,908,779) |
| | <u>174,934,410</u> | <u>111,594,998</u> |

Contact Financial Holding (S.A.E)

Notes to the Consolidated Financial Statements for the financial year ended on 31 December 2022

All amounts are in EGP unless otherwise stated

15) Fee income insurance

| | <u>31-Dec-22</u> | <u>31-Dec-21</u> |
|----------------------------|--------------------------|--------------------------|
| Insurance brokerage income | 40,382,776 | 40,846,965 |
| Miscellaneous income | 1,729,861 | 1,223,231 |
| | <u>42,112,637</u> | <u>42,070,196</u> |

16) Fee expense insurance

| | <u>31-Dec-22</u> | <u>31-Dec-21</u> |
|-----------------------------------|-------------------------|-------------------------|
| Insurance brokerage sales cost | 8,570,790 | 3,966,685 |
| Banks charges insurance brokerage | 23,355 | 16,840 |
| | <u>8,594,145</u> | <u>3,983,525</u> |

17) Other Operating Income

| | <u>31-Dec-22</u> | <u>31-Dec-21</u> |
|--|--------------------------|--------------------------|
| Sukuk management fees | 13,759,586 | 3,112,364 |
| Advertising services income | 2,702,788 | 6,068,938 |
| Mortgage valuation income | 751,960 | 619,290 |
| Lease valuation income | 106,900 | - |
| Rent income from others | 380,695 | 1,648,561 |
| Sukuk issuance premium income | 2,023,809 | 1,279,762 |
| Collection from customers service fees | 82,172 | - |
| Mutual fund fees | 2,377,209 | - |
| Other | 564,952 | 5,859,245 |
| | <u>22,750,071</u> | <u>18,588,160</u> |

18) Other Operating Expense

| | <u>31-Dec-22</u> | <u>31-Dec-21</u> |
|------------------------------|--------------------------|--------------------------|
| I-Score fees | 15,570,380 | 7,096,321 |
| Insurance returns cost | - | 122,663 |
| Rent expense | 688,650 | 644,687 |
| Sukuk issuance cost | 8,138,560 | 4,414,854 |
| Cost of advertising services | 1,177,938 | - |
| Other operating expense | 1,434,380 | 1,203,366 |
| Services commissions | 413,500 | 1,137,684 |
| | <u>27,423,408</u> | <u>14,619,575</u> |

Contact Financial Holding (S.A.E)

Notes to the Consolidated Financial Statements for the financial year ended on 31 December 2022

All amounts are in EGP unless otherwise stated

19) Depreciation and amortization

| | <u>31-Dec-22</u> | <u>31-Dec-21</u> |
|----------------------------------|--------------------------|--------------------------|
| Fixed assets depreciation | 48,449,016 | 33,470,281 |
| Right of use assets depreciation | 48,347,162 | 30,322,594 |
| | <u>96,796,178</u> | <u>63,792,875</u> |

20) Other Expenses

| | <u>31-Dec-22</u> | <u>31-Dec-21</u> |
|--|---------------------------|--------------------------|
| Consulting fees | 33,941,323 | 21,975,949 |
| Insurance expenses | 1,276,285 | 546,037 |
| Health insurance contribution | 8,986,766 | 6,476,076 |
| Branches and cars rent | 5,319,140 | 2,097,659 |
| Advertising, administrative and stock renewal expenses | 1,313,291 | 1,307,331 |
| Accommodation expenses | 3,373,406 | 3,392,209 |
| Vehicles expenses | 2,087,586 | 1,784,407 |
| Money transportation expenses | 1,243,958 | 1,686,901 |
| Stationery and printing materials | 6,788,757 | 3,748,561 |
| Employee's trainings | 1,403,779 | 515,014 |
| Travel and transportation expenses | 1,770,368 | 830,261 |
| Cost of free services for customers | 2,559,000 | 3,980,700 |
| Operating systems and websites rent expenses | 8,885,823 | 3,001,152 |
| Headquarters expenses | 32,619,130 | 19,856,080 |
| Hospitality and gifts expenses | 7,892,133 | 2,594,993 |
| Founding expenses | 142,764 | - |
| Subscriptions expenses | 2,038,106 | 1,662,730 |
| Other expenses | 6,545,874 | 4,861,977 |
| | <u>128,187,489</u> | <u>80,318,037</u> |

Contact Financial Holding (S.A.E)

Notes to the Consolidated Financial Statements for the financial year ended on 31 December 2022

All amounts are in EGP unless otherwise stated

21) Impairment of financial assets

| | <u>31-Dec-22</u> | <u>31-Dec-21</u> |
|---|---------------------------|--------------------------|
| ECL provision (trade receivables) | 105,219,903 | 6,180,974 |
| ECL provision (cash) | 619,732 | (4,591) |
| ECL provision (debtors) | 180,430 | 3,084,602 |
| ECL provision (receivables from insurance policy) | 1,269,983 | 2,178,230 |
| ECL provision (investments) | 51,247 | (85,511) |
| | <u>107,341,295</u> | <u>11,353,704</u> |

22) Income tax

| | <u>31-Dec-22</u> | <u>31-Dec-21</u> |
|---------------------------------------|---------------------------|---------------------------|
| Current income tax | 189,087,275 | 147,570,577 |
| Deferred income tax | 1,899,205 | 3,728,765 |
| Treasury bills and treasury bonds tax | 27,348,159 | 32,729,336 |
| | <u>218,334,639</u> | <u>184,028,678</u> |

Deferred tax assets

| | <u>31-Dec-22</u> | <u>31-Dec-21</u> |
|------------------------------|-----------------------|-----------------------|
| Fixed assets (depreciation) | 286,855 | 264,623 |
| Foreign currency differences | 205,577 | - |
| | <u>492,432</u> | <u>264,623</u> |

Deferred tax liabilities

| | <u>31-Dec-22</u> | <u>31-Dec-21</u> |
|-----------------------------|--------------------------|--------------------------|
| Financial portfolio (FVOCI) | 46,014,256 | 25,926,818 |
| | <u>46,014,256</u> | <u>25,926,818</u> |

Effective tax rate

| | <u>31-Dec-22</u> | <u>31-Dec-21</u> |
|---|---------------------------|---------------------------|
| Net profit (before tax) | 747,117,568 | 469,731,755 |
| Tax rate | 22.50% | 22.50% |
| Income tax calculated based on net income | <u>168,101,453</u> | <u>105,689,645</u> |
| Tax adjustments effect | 50,233,186 | 22,118,441 |
| Income tax | <u>218,334,639</u> | <u>127,808,086</u> |
| Effective tax rate | <u>29.22%</u> | <u>27.21%</u> |

Contact Financial Holding (S.A.E)

Notes to the Consolidated Financial Statements for the financial year ended on 31 December 2022

All amounts are in EGP unless otherwise stated

23) Earnings per share for the period

| | <u>31-Dec-22</u> | <u>31-Dec-21</u> |
|--|--------------------|--------------------|
| Net Profit for the period for owners of the parent company | 510,713,106 | 464,819,029 |
| Weighted average no. of ordinary shares | 1,177,862,456 | 1,175,037,855 |
| Earnings per share for the period | <u>0.43</u> | <u>0.40</u> |

24) Cash on hand and at banks

| | <u>31-Dec-22</u> | <u>31-Dec-21</u> |
|--------------------------|---------------------------|---------------------------|
| Banks - current accounts | 543,290,173 | 118,191,194 |
| Cash on hand | 13,243,953 | 9,904,215 |
| Time deposits | 298,355,402 | - |
| Expected credit losses | (782,929) | (163,197) |
| | <u>854,106,599</u> | <u>127,932,212</u> |

25) Loans and Receivables

| | <u>31-Dec-22</u> | <u>31-Dec-21</u> |
|---|-----------------------------|-----------------------------|
| Loans and receivables measured at fair value through other comprehensive income | 2,165,484,555 | 2,013,059,736 |
| Loans and Receivables measured at amortized cost | 3,970,755,123 | 1,471,545,164 |
| | <u>6,136,239,678</u> | <u>3,484,604,900</u> |

25-1 Loans and Receivables Measured at Fair Value Through Other Comprehensive Income

| | <u>31-Dec-22</u> | <u>31-Dec-21</u> |
|------------------------------|-----------------------------|-----------------------------|
| Receivables – auto loans | 688,649,554 | 671,591,658 |
| Receivables – consumer goods | 1,476,835,001 | - |
| Receivables – leasing | - | 988,083,963 |
| Receivables – mortgage | - | 353,384,115 |
| | <u>2,165,484,555</u> | <u>2,013,059,736</u> |

Contact Financial Holding (S.A.E)

Notes to the Consolidated Financial Statements for the financial year ended on 31 December 2022

All amounts are in EGP unless otherwise stated

25-2 Loans and Receivables Measured at Amortized Cost

| | <u>31-Dec-22</u> | | <u>31-Dec-21</u> | |
|---|----------------------|---------------------------|----------------------|---------------------------|
| | <u>Within a year</u> | <u>More than one year</u> | <u>Within a year</u> | <u>More than one year</u> |
| Receivables - goods | 502,714,857 | 135,150,891 | 380,393,916 | 311,490,970 |
| Receivables - services | 7,601,051 | - | 7,956,440 | - |
| Receivables - leasing | 718,988,233 | 929,485,891 | 82,727,084 | 91,678,112 |
| Receivables – factoring | 680,820,655 | 123,432,422 | 262,026,924 | 43,255,580 |
| Receivables - mortgage | 416,256,623 | 2,184,699,042 | 56,870,975 | 929,384,602 |
| Transferred financial rights | - | - | 8,975,035 | - |
| Total | 2,326,381,419 | 3,372,768,246 | 798,950,374 | 1,375,809,264 |
| Less: | | | | |
| Credit Interest & deferred Insurance and not calculated | (551,109,943) | (1,039,910,476) | (206,132,879) | (470,893,476) |
| Allowance for impairment (trade receivables) | (57,453,364) | (79,920,759) | (10,365,514) | (15,822,605) |
| Net | 1,717,818,112 | 2,252,937,011 | 582,451,981 | 889,093,183 |
| | 3,970,755,123 | | 1,471,545,164 | |

*According to the Board of Directors decision of both Contact Leasing and Contact mortgage Finance on September 29, 2022, the existing portfolios of these companies, amounting to EGP. 4,249,429,789 will not be sold, due to the economic infeasibility of selling these portfolios, considering the continuous changes in market conditions, and accordingly, the existing business model has changed at that date, in a manner that the purpose of acquiring these portfolios is collection of contractual cash flows until the end of the contractual period of these portfolios.

26) Receivables from insurance policy

| | <u>31-Dec-22</u> | <u>31-Dec-21</u> |
|---|--------------------|-------------------|
| Premiums under collection | 144,155,922 | 54,645,088 |
| Post-dated cheques | 11,725,349 | 7,489,035 |
| Current accounts for policyholders | 36,437,041 | 261,783 |
| Total | 192,318,312 | 62,395,906 |
| Accumulated impairment loss for policyholders | (5,235,752) | (419,433) |
| | 187,082,560 | 61,976,473 |

Contact Financial Holding (S.A.E)

Notes to the Consolidated Financial Statements for the financial year ended on 31 December 2022

All amounts are in EGP unless otherwise stated

27) Equity method investments

| <u>Company's Name</u> | <u>Capital Participation</u> | <u>% Of Capital Participation</u> | <u>Capital Participation</u> | <u>% Of Capital Participation</u> |
|---------------------------------|------------------------------|-----------------------------------|------------------------------|-----------------------------------|
| | <u>31-Dec-22</u> | | <u>31-Dec-21</u> | |
| Bavarian Contact Car Trading | 11,632,119 | %49 | 19,977,970 | %49 |
| Star Auto Credit | 4,776,960 | %33.4 | 4,115,169 | %33.4 |
| Ezz El-Arab - Contact Financial | 10,220,129 | %49 | 11,707,891 | %49 |
| Egyptian Credit Service | 5,773,386 | %49.9 | 5,037,309 | %49.9 |
| Bravo | 99,879,750 | %43.1 | - | |
| A S Investments Limited | 59,296,390 | %40 | 25,216,000 | %40 |
| Total | 191,578,734 | | 66,054,339 | |

| <u>31-Dec -22</u> | <u>Bavarian Contact Car Trading</u> | <u>Star Auto Credit</u> | <u>Ezz Elarab/ Contact Financial</u> | <u>Egyptian Credit Service</u> | <u>Bravo</u> | <u>A S Investments Limited</u> |
|-------------------|-------------------------------------|-------------------------|--------------------------------------|--------------------------------|--------------------|--------------------------------|
| Total assets | 39,148,745 | 15,812,426 | 23,992,736 | 30,156,335 | 180,119,339 | 408,236,014 |
| Total liabilities | (15,278,362) | (1,352,387) | (3,181,118) | (18,607,254) | (35,229,360) | (123,382,625) |
| Net assets | 23,870,383 | 14,460,039 | 20,811,618 | 11,549,081 | 144,889,979 | 284,853,389 |

| <u>31-Dec-21</u> | <u>Bavarian Contact Car Trading</u> | <u>Star Auto Credit</u> | <u>Ezz Elarab/ Contact Financial</u> | <u>Egyptian Credit Service</u> |
|-------------------|-------------------------------------|-------------------------|--------------------------------------|--------------------------------|
| Total assets | 92,074,199 | 18,554,578 | 66,659,751 | 12,194,118 |
| Total liabilities | (49,001,821) | (5,266,162) | (42,629,825) | (2,106,489) |
| Net assets | 43,072,378 | 13,288,416 | 24,029,926 | 10,087,629 |

28) Financial Investments

| | <u>31-Dec-22</u> | <u>31-Dec-21</u> |
|--|--------------------|----------------------|
| Financial investments measured at fair value through other comprehensive income (equity instruments) | 15,895,982 | 10,145,259 |
| Financial investments measured at fair value through other comprehensive income (debt instruments) | 838,340,696 | 1,648,411,304 |
| Financial investments measured at fair value through profit and loss | 66 681 617 | - |
| | 920,918,295 | 1,658,556,563 |

Contact Financial Holding (S.A.E)

Notes to the Consolidated Financial Statements for the financial year ended on 31 December 2022

All amounts are in EGP unless otherwise stated

A) Financial Investments Measured at Fair Value Through Other Comprehensive Income (FVOCI)
(Equity Instruments)

| | <u>31-Dec-22</u> | <u>31-Dec-21</u> |
|--|--------------------------|--------------------------|
| Egyptian Mortgage Refinancing company* | 6,413,750 | 6,413,750 |
| A I venture | 6,336,232 | 3,731,509 |
| Sakneen | 3,146,000 | - |
| | <u>15,895,982</u> | <u>10,145,259</u> |

* It is a mandatory investment valued at cost since it is not listed in an active market and its fair value cannot be reliably determined considering the following:

-Companies which are not listed in the stock exchange.

-The group owns a small stake in these companies a matter which restricts access to detailed and accurate information to conduct the evaluation process and measure the fair value.

-Net equity is positive as per the financial statements a matter which reflects the absence of any indicators of impairment in the investment value.

B) Financial Investments Measured at Fair Value Through Other Comprehensive Income
(Debt Instruments)

| | <u>31-Dec-22</u> | <u>31-Dec-21</u> |
|----------------------|---------------------------|-----------------------------|
| Treasury bills | 439,622,849 | 1,366,423,478 |
| Sukuk | 44,957,617 | - |
| Securitization bonds | 55,724,918 | 9,862,901 |
| Treasury bonds | 298,035,312 | 272,124,925 |
| | <u>838,340,696</u> | <u>1,648,411,304</u> |

C) Financial Investments Measured at Fair Value Through profit and loss

| | <u>31-Dec-22</u> | <u>31-Dec-21</u> |
|-------------|--------------------------|-------------------------|
| Mutual fund | 66,681,617 | - |
| | <u>66 681 617</u> | <u>-</u> |

Contact Financial Holding (S.A.E)

Notes to the Consolidated Financial Statements for the financial year ended on 31 December 2022

All amounts are in EGP unless otherwise stated

29) Securitization surplus

In the ordinary course of business activity, Contact Credit Group perform securitization process of Loans and Receivables resulting in some financial assets being transferred to Sarwa Securitization (Special Purpose Entity) on behalf of the bondholders.

The following is a list of the financial assets and liabilities pertaining to the outstanding securitization transactions of Sarwa Securitization:

| | <u>31-Dec-22</u> | <u>31-Dec-21</u> |
|---|----------------------|----------------------|
| <u>Description of transferred financial assets/liabilities that were disposed (derecognized)</u> | | |
| Financial rights portfolios | 977,099,250 | 2,168,299,580 |
| Amounts collected for custodian | 849,985 | 14,254,477 |
| Cash held with custodian | 108,610,292 | 213,355,795 |
| Total Financial Assets transferred | 1,086,559,527 | 2,395,909,852 |
| (Less): bonds Loan | (1,057,871,299) | (2,361,466,657) |
| Deferred interest of bond loan | - | (1,600,943) |
| Surplus of securitization processes | 28,688,228 | 32,842,252 |

Noting that the financial assets transferred to Sarwa Securitization meets the financial assets derecognition criteria.

30) Related parties

30-1 Financial Position Balances

| <u>Due from Related Parties</u> | <u>Relation Nature</u> | <u>31-Dec-22</u> | <u>31-Dec-21</u> |
|---------------------------------|------------------------|------------------|------------------|
| Motor Care Egypt | Associate 40.1% | 2,852,426 | 2,786,032 |
| Consolidated Financial Holding | Parent Company | 224,321 | 113,898 |
| Bravo | Associate 43.1% | 13,350 | - |
| Egyptian Credit Service | Associate 49.9% | 3,575,148 | - |
| Other shareholders | | 30,283 | 30,283 |
| | | 6,695,528 | 2,930,213 |

30-2 Income Statement Transactions

| | | <u>31-Dec-22</u> | <u>31-Dec-21</u> |
|---|------------------------|--------------------------|------------------|
| | | <u>Expense (Revenue)</u> | |
| <u>Bavarian Contact Car Trading</u> | | | |
| Management and incentive fees | <u>Associate 49%</u> | (2,254,433) | (4,199,605) |
| <u>Star Auto Credit</u> | | | |
| Management fees | <u>Associate 33.4%</u> | (35,565) | (137,904) |
| <u>Ezz El-Arab / Contact Financial</u> | | | |
| Management fees | <u>Associate 49%</u> | (1,017,458) | (884,746) |

Contact Financial Holding (S.A.E)

Notes to the Consolidated Financial Statements for the financial year ended on 31 December 2022

All amounts are in EGP unless otherwise stated

30-3 Bonus and salaries for executive management

The value of bonus and salaries for the executive management of the group for the Year ended on December 31, 2022, amounted to EGP 70,251,942 where on 31 December 2021 it amounted to 69,203,087 EGP.

31) Debtors and other debit balances

| | <u>31-Dec-22</u> | | <u>31-Dec-21</u> | |
|-------------------------------------|-----------------------------|----------------------------------|-----------------------------|----------------------------------|
| | <u>Within a year</u> | <u>More than one year</u> | <u>Within a year</u> | <u>More than one year</u> |
| Claims due from insurance companies | 7,797,055 | - | 7,797,055 | - |
| Prepaid expenses | 55,236,255 | 38,790,932 | 58,368,122 | 189,393 |
| Advance payments to suppliers | 21,510,587 | - | 8,437,211 | - |
| Accrued revenue | 41,421,923 | - | 16,811,149 | - |
| Advances and Imprest | 20,873,463 | - | 13,320,212 | - |
| Tax authority - current accounts | 3,987,768 | - | 3,142,411 | - |
| ESOP income tax | 10,053,374 | - | - | - |
| Other debit balances | 17,593,186 | 8,776,644 | 9,336,143 | 8,494,266 |
| Deposits with third party | 3,689,529 | 8,046,996 | 557,000 | 9,236,102 |
| Egyptian compulsory insurance pool | 6,069,427 | - | 5,790,732 | - |
| Advance payment for investments | 8,960,434 | - | 5,245,241 | - |
| Due from collection companies | 10,160,820 | - | 1,379,238 | - |
| (Less): ECL | (17,735,741) | - | (17,485,104) | - |
| Net | 189,618,080 | 55,614,572 | 112,699,410 | 17,919,761 |
| | 245,232,652 | | 130,619,171 | |

Provisions movement as follows:

| | <u>31-Dec-22</u> | <u>31-Dec-21</u> |
|--------------------------|-------------------------|-------------------------|
| Beginning balance | 17,485,104 | 7,797,055 |
| Formed during the period | 370,487 | 11,502,094 |
| No longer required | (119,850) | (1,814,045) |
| Ending balance | 17,735,741 | 17,485,104 |

Contact Financial Holding (S.A.E)

Notes to the Consolidated Financial Statements for the financial period ended on 31 december 2022

All amounts are in EGP unless otherwise stated

32- Property Plant and Equipment

| | <u>Lands</u> | <u>Buildings</u> | <u>Vehicles</u> | <u>Furniture and fixtures</u> | <u>Machinery & equipment</u> | <u>Computers and software</u> | <u>Leasehold Improvement</u> | <u>Total</u> |
|---|-------------------|------------------|-------------------|-----------------------------------|--------------------------------------|-----------------------------------|----------------------------------|--------------------|
| <u>Cost</u> | | | | | | | | |
| Balance on 1 January 2021 | 29,662,500 | 2,593,854 | 6,706,175 | 26,541,646 | 17,877,431 | 46,990,446 | 87,865,966 | 218,238,018 |
| Additions for the period | - | - | 3,944,850 | 8,153,810 | 6,106,013 | 24,439,151 | 47,939,673 | 90,583,497 |
| Disposals during the period | - | - | (21,887) | (17,100) | (245,715) | (12,364) | (638,782) | (935,848) |
| Total cost on 31 December 2021 | 29,662,500 | 2,593,854 | 10,629,138 | 34,678,356 | 23,737,729 | 71,417,233 | 135,166,857 | 307,885,667 |
| Balance on 1 January 2022 | 29,662,500 | 2,593,854 | 10,629,138 | 34,678,356 | 23,737,729 | 71,417,233 | 135,166,857 | 307,885,667 |
| Additions for the period | - | - | 2,411,541 | 8,750,601 | 8,496,862 | 18,937,648 | 40,743,500 | 79,340,152 |
| Disposals during the period | - | - | - | (366,110) | (1,008,027) | (373,800) | (3,341,216) | (5,089,153) |
| Total cost on 31 december 2022 | 29,662,500 | 2,593,854 | 13,040,679 | 43,062,847 | 31,226,564 | 89,981,081 | 172,569,141 | 382,136,666 |
| <u>Accumulated Depreciation</u> | | | | | | | | |
| Accumulated depreciation on 1 January 2021 | - | 583,618 | 1,685,904 | 9,123,729 | 7,202,944 | 33,412,955 | 30,502,518 | 82,511,668 |
| Depreciation for the period | - | 129,692 | 2,078,979 | 2,562,181 | 3,924,672 | 10,719,646 | 14,055,111 | 33,470,281 |
| Accumulated depreciation for disposals | - | - | (21,888) | - | (117,771) | (5,839) | (35,276) | (180,774) |
| Total accumulated depreciation on 31 december 2021 | - | 713,310 | 3,742,995 | 11,685,910 | 11,009,845 | 44,126,762 | 44,522,353 | 115,801,175 |
| Accumulated depreciation on 1 January 2022 | - | 713,310 | 3,742,995 | 11,685,910 | 11,009,845 | 44,126,762 | 44,522,353 | 115,801,175 |
| Depreciation for the period | - | 129,692 | 2,535,370 | 3,526,168 | 5,176,884 | 15,502,093 | 21,578,809 | 48,449,016 |
| Accumulated depreciation for disposals | - | - | - | (189,777) | (402,370) | (111,467) | (1,054,899) | (1,758,513) |
| Total accumulated depreciation on 31 december 2022 | - | 843,002 | 6,278,365 | 15,022,301 | 15,784,359 | 59,517,388 | 65,046,263 | 162,491,678 |
| <u>Net book value in:</u> | | | | | | | | |
| as of 30 december 2021 | 29,662,500 | 1,880,544 | 6,886,143 | 22,992,446 | 12,727,884 | 27,290,471 | 90,644,504 | 192,084,492 |
| as of 30 december 2022 | 29,662,500 | 1,750,852 | 6,762,314 | 28,040,546 | 15,442,205 | 30,463,693 | 107,522,878 | 219,644,988 |

Contact Financial Holding (S.A.E)
Notes to the Consolidated Financial Statements for the Year ended on 31 December 2022
All amounts are in EGP unless otherwise stated

33) Right of use assets (net)

| | <u>Buildings</u> |
|---|-------------------------|
| <u>Cost</u> | |
| Balance at 1 January 2021 | 234,761,482 |
| Additions for the period | 361,961,243 |
| Disposals during the period | (84,347,623) |
| Total cost on 31 December 2021 | 512,375,102 |
| Balance at 1 January 2022 | 512,375,102 |
| Additions for the period | 56,036,248 |
| Foreign currency exchange differences | 30,110,190 |
| Disposals during the period | (107,002,457) |
| Total cost on 31 December 2022 | 491,519,083 |
| <u>Accumulated Depreciation</u> | |
| Depreciation for the period | 30,322,594 |
| Accumulated depreciation for disposals | (3,312,291) |
| Total Accumulated depreciation on 31 December 2021 | 27,010,303 |
| Balance at 1 January 2022 | 27,010,303 |
| Depreciation for the period | 48,347,162 |
| Accumulated depreciation for disposals | (1,754,626) |
| Total Accumulated depreciation on 31 December 2022 | 73,602,839 |
| <u>Net book value as of</u> | |
| As of 31 December, 2022 | 417,916,244 |
| As of 31 December, 2021 | 485,364,799 |

Contact Financial Holding (S.A.E)

Notes to the Consolidated Financial Statements for the financial year ended on 31 December 2022

All amounts are in EGP unless otherwise stated

34) Goodwill

| <u>Company</u> | <u>Description</u> |
|---|--|
| | *On Sep.2006 Contact Credit company (Contact Auto Credit) previously acquired Contact Egyptian International for Trade and Investment in a manner that its share capital participation percentage reached 96.8 % (the latter owns %81 of the capital of Sarwa Securitization). |
| Sarwa Securitization | *On Dec. 26, 2013 Contact Credit sold (transferred the ownership of) Egyptian International for Trade and Investment at 99.9% to Sarwa Capital for financial investments (parent company). *On May 20, 2020 Sarwa Securitization merged into Egyptian International for Trade and Investment. |
| Contact Auto Credit | On Nov 10, 2013 the Company acquired 999 990 shares from minority shareholders with a total share capital participation percentage of 99.9%. |
| Contact Leasing | On March 31,2015 the Company acquired 1 999 990 shares representing 99.995% of the share capital participation percentage. |
| Contact Egyptian International Motor Credit | On March 23, 2022 the Company acquired 50 000 shares representing 50% of the share capital participation percentage. |
| Sa3ar for technology solutions | The company was acquired by 100% |

35) Intangible assets

The intangible assets are Contact Cars website and contact creditech for consumer finance application with a total value of EGP 25,013,655 EGP as of 31 December 2022 and 19,576,096 EGP as of 31 December 2021. according to the contract concluded between the group and Sarmady Communications Company, which stipulates the acquisition of the Contact Cars website by Contact Credit.

36) Assets held for sale

| | <u>31-Dec-22</u> | <u>31-Dec-21</u> |
|---|-------------------|-------------------|
| Total loss vehicles* | 5,570,779 | 6,069,999 |
| Foreclosed assets reverted to the company** | 8,823,985 | 8,823,985 |
| | <u>14,394,764</u> | <u>14,893,984</u> |

*Total loss vehicles represented in the wreckage of vehicles insured by sarwa Insurance Company and destroyed and their ownership transferred to the company and retained in the short term until it will be sold publicly.

** Foreclosed assets reverted to contact leasing of its leased assets in settlement of debts.

Contact Financial Holding (S.A.E)

Notes to the Consolidated Financial Statements for the financial year ended on 31 December 2022

All amounts are in EGP unless otherwise stated

37) Loans and overdrafts

| | <u>31-Dec-22</u> | | <u>31-Dec-21</u> | |
|---------------------------------------|-----------------------------|----------------------------------|-----------------------------|----------------------------------|
| | <u>Within a year</u> | <u>More than one year</u> | <u>Within a year</u> | <u>More than one year</u> |
| Medium term loans | 1,268,174,982 | 1,429,973,013 | 695,831,952 | 1,169,628,862 |
| Bank overdraft | 145,386,665 | - | 28,324,108 | - |
| Egyptian Mortgage Refinancing Company | 17,204,706 | 850,021,708 | 9,456,278 | 501,463,108 |
| Joint loan | 464,648,862 | 609,169,598 | - | - |
| | <u>1,895,415,215</u> | <u>2,889,164,319</u> | <u>733,612,338</u> | <u>1,671,091,970</u> |
| | <u>4,784,579,534</u> | | <u>2,404,704,308</u> | |

38) Trade payables and Other Credit Balances

| | <u>31-Dec-22</u> | | <u>31-Dec-21</u> | |
|--|-----------------------------|----------------------------------|-----------------------------|----------------------------------|
| | <u>Within a year</u> | <u>More than one year</u> | <u>Within a year</u> | <u>More than one year</u> |
| Suppliers | 40,187,635 | - | 75,317,705 | - |
| Customers – advance payments | 12,394,203 | - | 17,092,721 | - |
| Tax authority - current account | 71,022,423 | - | 59,498,130 | - |
| Custodian* | 3,814,387 | - | 10,145,306 | - |
| Accrued interest | 37,464,958 | - | 14,424,613 | - |
| Accrued expenses | 78,924,397 | - | 44,565,650 | - |
| Deposits from others | 2,513,562 | 87,346 | 3,234,696 | - |
| Insurance companies- credit balances | - | - | 3,724,474 | - |
| Default reserve - discounting portfolios | 216,031,368 | - | 146,742,317 | - |
| Dividends payable | 4,697,721 | - | 11,964,784 | - |
| Health insurance contribution | 14,625,620 | - | 11,906,955 | - |
| Other credit balances | 191,906 | - | 9,111,504 | 5,103,937 |
| Deferred revenues | 25,006,511 | 11,621,942 | 25,229,400 | 9,360,120 |
| | <u>506,874,691</u> | <u>11,709,288</u> | <u>432,958,255</u> | <u>14,464,057</u> |
| | <u>518,583,979</u> | | <u>447,422,312</u> | |

* According to the custody agreement concluded between the group and the custodian it was agreed that the group will collect the installments related to customers' contracts which are transferred to Sarwa Securitization company on its behalf. They shall be subsequently transferred to the custodian; the balance represents the amounts collected till the financial position date that were transferred to the custodian in the subsequent period.

Contact Financial Holding (S.A.E)

Notes to the Consolidated Financial Statements for the financial year ended on 31 December 2022

All amounts are in EGP unless otherwise stated

39) Insurance and reinsurance companies

| | <u>31-Dec-22</u> | <u>31-Dec-21</u> |
|--|---------------------------|--------------------------|
| Local companies | 6,366,236 | 4,369,660 |
| Foreign companies | 102,555,882 | 33,811,773 |
| Reserves retained for re-insurance companies | 76,910,627 | 25,387,733 |
| | <u>185,832,745</u> | <u>63,569,166</u> |

40) Lease liabilities

| | <u>31-Dec-22</u> | <u>31-Dec-21</u> |
|--|---------------------------|---------------------------|
| Beginning balance | 472,227,887 | 232,186,595 |
| Additions during the period | 56,036,248 | 361,961,243 |
| Foreign currencies revaluation differences | 30,110,190 | - |
| Interest expense | 42,337,312 | 23,174,509 |
| Payment during the period | (42,131,483) | (55,386,792) |
| Disposals during the period | (96,032,816) | (89,707,668) |
| Ending balance | <u>462,547,338</u> | <u>472,227,887</u> |

*The minimum for the future expected lease payments related to the lease contracts, note no. (44).

41) Paid in Capital

- Authorized capital amounts to EGP 600 Million with par value 10 EGP per share.
- Paid in and issuance capital amounts to EGP 69 601 510 distributed over 6 960 151 shares with a par value of EGP 10 per share. All shares are ordinary shares, and all issuance shares are paid in full.
- On 14 April 2016 the capital was increased by 1 750 161 shares with a total par value of EGP 17 501 610 and was recorded in the commercial register.
- On 5 April 2017 the capital was increased by 968 378 shares with a total par value of EGP 9 683 780 and was recorded in the commercial register.
- On 14 May 2018 the extraordinary general assembly approved increasing the authorized capital by EGP 400 million to EGP 1 billion and the paid in capital by EGP 3 213 100 to EGP 100 million hanging the par value from EGP 10 per share to EGP 0.16 per share making the total number of shares 625 million instead of 10 million. This was recorded in the commercial register.
- The company's extraordinary general assembly dated 14 August 2018 approved the initial public offering of the company on the Egyptian Stock Exchange through a private and public placement. The offering was executed on 11 October 2018 with a total of 295 170 731 shares owned by some of the company's shareholders by 47.2% with total proceeds of

Contact Financial Holding (S.A.E)

Notes to the Consolidated Financial Statements for the financial year ended on 31 December 2022

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EGP 2 172 456 581 EGP 700 million of which are to be reinvested in the company in a capital increase at the same price of the offering.

- On 17 October 2018 the Board of Directors with an authorization from the extraordinary general assembly dated on 14 August 2018 approved the increase of the issued and paid –in capital on 5 November 2018 by 95 108 696 shares at EGP 7.36 per share which represent EGP 0.16 nominal value per share and EGP 7.2 increase in premium reserve per share for a total amount of EGP 700 000 003 which is represented in.
- The increase took place on 5 November 2018 the total proceeds were recorded as EGP 15 217 391 in the share capital account with the balance of EGP 684 782 612 recorded in the share premium account.
- On May 9, 2019, the issuance and paid-in capital have increased by a decision of the Company's Board of Directors held on March 3, 2019. The increase of the Company's capital through the issuance of 28 million shares at nominal value of EGP 0.16 amounted to EGP 4 480 000 the total value of the increase is fully funded from the balance of retained earnings. The 28 million shares issuance for the bonus and incentive system approved by the Egyptian financial regulatory Authority (FRA) on 26 February 2019. The issuance and paid-in capital amounted to EGP 119 697 391.
- On October 3, 2019, the issuance and paid-in capital have increased by a decision of the Company's Board of Directors held on May 13, 2019, and authorized by companies' extraordinary general assembly dated September 8, 2019, through distribution of free shares to shareholders according to their investment percentage by 3 shares for every 5 shares to be financed from retained earning balance with nominal value 0.16 Egyptian pound. The issuance and paid-in capital amounted to 191 515 840 EGP distributed by 1 196 974 000 shares.
- On February 15, 2021, the authorized capital was adjusted to be 950 million EGP rather than 1 billion EGP and was recorded in the commercial register on March 28, 2021.
- The following schedule represents the ownership structure at the financial position date:

| <u>Company Name</u> | <u>No. of Shares</u> | <u>Amount</u> <u>EGP</u> | <u>Percentage</u> |
|--------------------------------|----------------------|-----------------------------|-------------------|
| Consolidated Financial Holding | 724,601,986 | 115,936,318 | %60,54 |
| Orascom Financial Holding | 350,088,786 | 56,014,206 | %29,25 |
| Other shareholders | 92,542,124 | 14,806,740 | %7,72 |
| ESOP-designated | 16,232,533 | 2,597,205 | %1,36 |
| ESOP-undesignated | 13,508,571 | 2,161,371 | %1,13 |
| | 1,196,974,000 | 191,515,840 | %100 |

Contact Financial Holding (S.A.E)

Notes to the Consolidated Financial Statements for the financial year ended on 31 December 2022

All amounts are in EGP unless otherwise stated

42) Reserves

| | <u>31-Dec-22</u> | <u>31-Dec-21</u> |
|----------------------------|-----------------------------|---------------------------|
| 42-1 Legal reserve | 83,891,725 | 69,736,984 |
| 42-2 Fair value reserve | 181,368,684 | 122,094,306 |
| 42-3 Share premium reserve | 820,235,652 | 790,479,615 |
| | <u>1,085,496,061</u> | <u>982,310,905</u> |

42-1 Legal Reserve

Legal reserve balance on 31 December 2022 amounted to EGP 83,891,725 compared to EGP 69,736,984 as of 31 December 2021. According to Law 159 for the year 1981 and the Company's articles of association 5% of annual net profit is transferred to the legal reserve. Upon the approval of the general assembly the Company may stop such transfer when the legal reserve reaches 50% of the issuance capital.

42-2 Fair value reserve

| | <u>31-Dec-22</u> | <u>31-Dec-21</u> |
|---|---------------------------|---------------------------|
| Opening balance | 122,094,306 | 128,002,362 |
| Other comprehensive income for the period | 59,274,378 | (5,908,056) |
| | <u>181,368,684</u> | <u>122,094,306</u> |

Contact Financial Holding (S.A.E)

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42-3 Share premium reserve

The company's capital was increased on April 14, 2016 April 5, 2017 November 5, 2018 and October 3, 2019 which resulted in share premium reserve as follows:

| | Description | |
|---|--------------------|------------|
| Share premium reserve as of December 31 2015 | - | |
| No. of increase in shares | 1,750,161 | shares |
| Value of increase in capital | 17,501,610 | EGP |
| Share premium amount | 28,780,324 | EGP |
| Share premium reserve as of December 31 2016 | 28,780,324 | EGP |
| No. of increase in shares | 968,378 | shares |
| Value of increase in capital | 9,683,780 | EGP |
| Share premium amount | 35,486,386 | EGP |
| Share premium reserve as of December 31 2017 | 64,266,710 | EGP |
| No. of increase in shares | 95,108,696 | shares |
| Value of increase in capital | 15,217,391 | EGP |
| Share premium amount | 684,782,612 | EGP |
| Share premium reserve as of December 31 2018 | 749,049,322 | EGP |
| No. of increase in shares | 448,865,304 | shares |
| Value of increase in capital | 71,818,449 | EGP |
| Share premium amount | 1,359,820 | EGP |
| Share premium reserve as of December 31 2019 | 750,409,142 | EGP |
| Share premium ESOP | 16,181,380 | EGP |
| Share premium reserve as of December 31 2020 | 766,590,522 | EGP |
| Share premium ESOP | 23,889,093 | EGP |
| Share premium reserve as of December 31 2021 | 790,479,615 | EGP |
| Share premium ESOP | 29,756,037 | EGP |
| Share premium reserve as of December 31 2022 | 820,235,652 | EGP |

According to law No.159 for year 1981 and its executive regulations the amount of share premium is to be added to the legal reserve of the company up to reaching 50% of the issuance capital. Any excess is recognized as a special reserve and cannot be distributed as dividends.

Contact Financial Holding (S.A.E)

Notes to the Consolidated Financial Statements for the financial year ended on 31 December 2022

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43) Retained Earnings

The retained earnings include legal reserves and general reserves of subsidiaries which were classified as retained earnings for the purpose of the preparation of the consolidated financial statements however they should not be distributed. And their amount reached EGP 109,743,524 as of December 31, 2022, and EGP 82,139,067 as of December 31, 2021.

In addition, the retained earnings include the value of the retained earnings for Sarwa Securitization company with an amount of EGP 43,334,127 as at December 31, 2022 and EGP 2,058,760 as at December 31, 2021 the prospectus of the various securitization issuances stipulated that Sarwa Securitization company is not allowed to distribute any dividends unless after all the liabilities of the bondholders are completely paid through the custodian bank without prejudice to its rights in distributing dividends resulting from surplus in other securitization portfolios.

44) Commitments and Liabilities

Minimum payments for future leases expected for future trade centers under lease are due as follows:

| | <u>31-Dec-22</u> | <u>31-Dec-21</u> |
|-----------------------|--------------------|----------------------|
| First year | 71,070,407 | 41,060,016 |
| Second year | 73,854,059 | 53,076,517 |
| Third year | 74,447,125 | 69,306,892 |
| Fourth year | 78,347,966 | 70,572,978 |
| Above 5-years | 559,287,612 | 784,355,719 |
| Ending balance | 857,007,169 | 1,018,372,122 |

45) Letter of guarantee

| | <u>31-Dec-22</u> | <u>31-Dec-21</u> |
|---------------------------------|-------------------|------------------|
| Letter of Guarantee - Suppliers | 59,000,000 | 3,000,000 |
| | 59,000,000 | 3,000,000 |

Contact Financial Holding (S.A.E)

Notes to the Consolidated Financial Statements for the financial year ended on 31 December 2022

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46) Guarantees and Securities

- Contact Auto Credit provided joint guarantees for each of the associated and subsidiary companies operating under the credit sale system and the credit limit is granted in the name of Contact Auto Credit provided that the purpose of such credit limit and the use thereof shall be directed towards financing the activity of the group and/or financing the activity of any of the associated companies. Borrowing shall be carried out in the name of each company that uses the credit facility separately and within the limit of the total credit facility granted to Contact Auto Credit.

- Each company remains committed to pay the liabilities and assume any losses and risks resulting from nonpayment. The balance of credit facilities and loans granted to the companies in consideration of the joint guarantee amounted to EGP 1,108,543,116 as of December 31, 2022 compared to EGP 506,129,576 as of December 31, 2021.

Loans and credit facilities balances for the group companies as follows:

| | <u>31-Dec-22</u> | <u>31-Dec-21</u> |
|---------------------|-----------------------------|-----------------------------|
| Subsidiaries | 4,784,579,534 | 2,404,704,308 |
| Associate companies | 107,810,161 | 49,248,559 |
| | <u>4,892,389,695</u> | <u>2,453,952,867</u> |

47) Acquiring of Bravo Company (Wasla Browser previously)

- On February 3, 2022, Contact Financial Holding Company acquired 29% of Bravo Company (Cayman Island) and its subsidiaries, which operate in websites and electronic applications management. This acquisition contract includes the following:

1- An amount of (USD 2,927,000) will be paid on the date of concluding the contract, representing the first tranche of the subscription.

2- The second payment amounting to (USD 3,000,000) is paid on October 27, 2022, which increased to company share in Bravo to be 43%.

3- The third payment amounting to (USD 3,000,000) shall fall due on July 31, 2025, or on the date wherein the cash, after the second payment, at Bravo falls below USD 600,000, whichever is earlier.

The share capital participation percentages, the formation of the board of directors, the methods and timing of payment are based on the detailed clauses of the shareholders' agreement pertaining to the acquisition.

Contact Financial Holding (S.A.E)

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48) Tax Position (Holding company)

First: Corporation income tax

- Tax returns of Contact financial holding (Sarwa Capital Holding for Financial Investments (S.A.E) previously) were submitted for the years since the inception of the business activity till 2021 on the due dates according to law No. 91 for year 2005.
- Years 2010-2014: are currently being inspected by the Tax the Inspectorate.
- Years 2015-2016: the company was accounted by estimation, and was appealed on at the legal dates, and waiting for the reinspection session for these years.

Second: Salary tax

- The Company regularly settles the tax pay on the legal due dates and preparation of the data required for inspection is in process.

Third: Stamp tax

- The inspection was completed until 2016 and the due tax differences were paid.
- Currently preparing the inspection for the years 2017/2018.

49) Off balance-sheet portfolio management fee

49-1 Sukuk Issuance

Sarwa Sukuk Company issued two Mudarbah Sukuk transactions compliant with Islamic sharia which are tradable but not convertible to shares and will be callable starting from the 25th month after the date of sukuk issuance. Sukuk are issued in two Mudarbah Sukuk transactions with a total value of EGP 2.5 billion per transaction distributed over 25 million Suk at a par value of EGP 100 each and with total value of EGP 2 billion for the 4th issuance distributed over 20 million Suk at a par value of EGP 100 each in to finance the beneficiary company (Contact Credit S.A.E.) ("The beneficiary company"/Mudareb) to finance Auto receivables portfolios which will be originated by Contact Credit company and its subsidiaries and associate's companies.

First Transaction

Contact Financial (Beneficiary Company /Mudareb) transferred the ownership of 44 portfolios of the first transaction in order to finance the purchase of vehicles owned by its customers and customers of its subsidiaries and associates whose current value amounted to EGP 3,333,752,599 with a total financing value of EGP 2,920,259,931 till 31 December 2022.

Second Transaction

Contact Financial (Beneficiary Company /Mudareb) transferred the ownership of 49 portfolios of the second transaction in order to finance the purchase of vehicles owned by its customers and/or customers of its subsidiaries and associates, whose current value amounted to EGP 3,228,463,821 with a total financing value of EGP 2,776,901,844 till 31 December 2022.

Contact Financial Holding (S.A.E)

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Fourth Transaction

Contact Financial (Beneficiary Company /Mudareb) transferred the ownership of 6 portfolios of the second transaction in order to finance the purchase of vehicles owned by its customers and/or customers of its subsidiaries and associates, whose current value amounted to EGP 422,324,471 with a total financing value of EGP 501,591,299 till 31 December 2022

Default Reserve Account

A default reserve account will be kept at 3.6% for the first and second issuances where the fourth issuance is at 5.5% from the total present value of each portfolio at the time of transfer and it will be held in a separate account with the security agent, on the same date of the portfolio settlement with the beneficiary company. It will be used to cover any delinquencies and/or defaults of the clients over the tenor of each portfolio. At any point of time, the default reserve account must not fall below 3.6% where the fourth issuance is at 5.5% of the present value of outstanding portfolios balance until the full sukuk redemption, and this is a commitment on the project manager.

Sukuk Management Fees

Portfolios that were transferred to sukuk and were derecognized from the books because of the risks and rewards of this portfolio were transferred substantially to sukuk holders. The group still manages these portfolio as per the service and collection agreement in return of 0.2% annually of the present value of outstanding portfolios balance portfolio's project at the beginning of each month and it will be accrued at the end of each month.

Outstanding Sukuk Balance

| <u>Issuance Number</u> | <u>Total value of Sukuk</u> | <u>Utilized until 31 December 2022</u> | <u>Remaining Balance</u> |
|-------------------------------|--|---|-------------------------------------|
| First issuance | 2,500,000,000 | 1,644,682,270 | 855,317,730 |
| Second issuance | 2,500,000,000 | 2,219,484,188 | 280,515,812 |
| Fourth issuance | 2,000,000,000 | 483,754,820 | 1,516,245,180 |
| Total | 7,000,000,000 | 4,347,921,278 | 2,652,078,722 |

49-2 Securitization Issuances

Securitized portfolios were derecognized from the books because of the risks and benefits of these portfolios were substantially transferred to bond holders.

Thirtieth Securitization Portfolio

This portfolio is represented in the financial rights transferred by each of Contact Credit Company (formerly Known as Contact Auto Credit Company), Bavarian Contact Car Trading Company (S.A.E.), Star Auto Credit Company (L.L.C), Contact Egyptian International Motor Credit Company .L.L.C), Ezz Al Arab/Contact Financial (L.L.C) and Modern Finance (L.L.C) to Sarwa for Securitization (S.A.E.) by assignment agreement dated on March 19, 2019 with a total securitized receivables value of EGP 1,705,020,201.

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Thirty-Second Securitization Portfolio

This portfolio is represented in the financial rights transferred by each of Contact Credit Company (formerly Known as Contact Auto Credit), Bavarian Contact Car Trading Company (S.A.E.), Star Company (L.L.C), Contact Egyptian International Motor Credit L.L.C), Ezz Al Arab/Contact Financial (L.L.C) and Modern Finance (L.L.C) to Sarwa for Securitization (S.A.E.) by assignment agreement dated on November 14, 2019 with a total securitized receivables value of EGP 1,640,566,167.

Thirty-Third Securitization Portfolio

This portfolio is represented in the financial rights transferred by each of Contact Credit Company (formerly Known as Contact Auto Credit), Bavarian Contact Car Trading Company (S.A.E.), Star Company (L.L.C), Contact Egyptian International Motor Credit L.L.C), Ezz Al Arab/Contact Financial (L.L.C) and Modern Finance (L.L.C) to Sarwa for Securitization (S.A.E.) by assignment agreement dated on March 8, 2020 with a total securitized receivables value of EGP 1,690,589,272.

Thirty-Fourth Securitization Portfolio

This portfolio is represented in the financial rights transferred by each of Contact Credit Company (formerly Known as Contact Auto Credit), Contact Egyptian International Motor Credit Company L.L.C), Ezz Al Arab/Contact Financial (L.L.C), SMG - Engineering Automotive Co. (L.L.C) to Sarwa for Securitization Company (S.A.E.) by assignment agreement dated on December 3, 2020 with a total securitized receivables value of EGP 1,514,111,728.

Thirty-ninth Securitization Portfolio

This portfolio is represented in the financial rights transferred by each of Contact Credit Company (formerly Known as Contact Auto Credit) and contact creditech to Sarwa for Securitization Company (S.A.E.) by assignment agreement dated on October 31, 2022, with a total securitized receivables value of EGP 960,555,968

Securitization Portfolios Balance

| <u>Issuance Number</u> | <u>Balance at December 31, 2022</u> |
|-------------------------------|--|
| The 30th issuance | 96,104,896 |
| The 32nd issuance | 209,258,887 |
| The 33rd issuance | 214,384,373 |
| The 34th issuance | 457,351,093 |
| The 39th issuance | 1,022,673,036 |
| Total | 1,999,772,285 |

Outstanding securitization bonds balance

| <u>Issuance Number</u> | <u>Balance at December 31, 2022</u> |
|-------------------------------|--|
| The 30th issuance | 110,462,067 |
| The 32nd issuance | 244,195,027 |
| The 33rd issuance | 233,716,978 |
| The 34th issuance | 487,975,328 |
| Total | 1,061,610,661 |

Contact Financial Holding (S.A.E)

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Management Fees

Sarwa Securitization Company (S.A.E.) and Contact Credit Company are entitled to respectively receive- in return for the outstanding issuances -administrative fees at the annual rate of 2.50% from outstanding portfolios balance (excluding interest) shall be deducted and paid monthly starting from the first month of the issuance.

49-3 Discounting facility

- Contact Credit Company, its subsidiaries and affiliates granted without recourse discounting facility with the Arab African Bank in December 2016 along with its annexes in order to discount auto credit accounts receivables arising from vehicle Finance Contracts, where the bank has laid down a discounting limit of a revolving nature with an amount of EGP 3.225 billion.
- Contact Credit Company, its subsidiaries and affiliates discounted 69 portfolios to finance the vehicle finance contracts owned by its customers, customers subsidiaries and associates till December 31, 2022 the total present value of the transferred portfolios amounted to EGP 3,645,759,142 with a total transferred portfolios principal of EGP 3,208,075,428 during The Year ended December 31, 2022.

Outstanding Discounted Portfolio Balance

The total current value of the balance of the discounted portfolios amounted to EGP 3,645,759,142 as of December 31, 2022.

Reserve Account

A reserve account is formed at the Arab African Bank in the name of Contact Credit Company to encounter any deficit or delay in the customer repayment. The reserve account is financed by deducting 5% of the discounting outcome and this percentage is maintained, however if this percentage exceeded 5%, the excess amounts of the reserve account shall be refunded by Contact Credit Company and the reserve account balance amounted to EGP 182,287,957 on 31 December 2022.

Discounting Agreement

| <u>Contract value</u> | <u>Total utilized till December 31, 2022</u> | <u>Balance</u> |
|------------------------------|---|-----------------------|
| 3,725,000,000 | 3,645,759,142 | 79,240,858 |

50) Objectives and Policies of Financial Risks Management

This disclosure presents information about to the extent to which the group is subject to the following risks resulting from using the financial instruments the group's goals policies and operations regarding the measurement and management of such risks and the group's capital management as well.

The group's board of director is responsible for setting the framework for the risk management process and its monitoring. The group's top management is the responsible for setting and monitoring the risk management policies.

The internal audit committee monitor the compliance of the group's top management with policies and procedures adopted for the financial risk management process and the adequacy of the current policies and procedures to the expected financial risks.

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50-1 Credit Risk

Credit risks are the financial losses incurred by the Company in the event that customer or the counterparty do not fulfill a or his/its obligations under of the terms and conditions of the financial instruments contract.

The group mainly faces credit risks from clients' receivables notes receivable sundry debtors other debit balances dues from related parties as well as its financing activities including deposits at banks and financial institutions.

Receivables Balances

- The credit risk is managed through the group's policies procedures and control structure related to risk management. As the credit worthiness is being measured for each client separately through conducting field survey to assure good reputation and credit worthiness of client and his ability to repay all his financial liabilities. The credit limit is determined according to this evaluation.
- The client's outstanding accounts are monitored on continuous basis. Impairment study is conducted at the financial position date.
- As for the financial assets that are considered to be credit-impaired the ECL provision covers the amount of loss expected to be incurred by the group. The evaluation of ECLs is carried out on a case-by-case basis for non-homogeneous portfolios or through applying portfolio-based standards in respect of individual financial assets in these portfolios via the group's ECL Model for homogeneous portfolios.
- Future economic forecasts are to be considered while calculating ECLs. The lifetime expected losses are estimated based on the probability-weighted present value in respect of the difference between the contractual cash flows that are due to the group under the contract; and the cash flows that the group expects to receive.

Amount arising from expected credit loss (ECL)

Inputs Assumptions and Techniques used for estimating

Significant increase in credit risks

When determining whether the risk of default in payment pertaining to a financial instrument increased significantly since initial recognition the group considers reasonable and supportable information that is relevant available without undue cost or effort. This includes both quantitative and qualitative information and analysis based on the group's historical experience and experts credit assessment submitted as a kind of forward-looking information.

The objective of the assessment is to identify whether a significant increase in credit risk occurred due to an exposure to credit risk or not.

Credit Risk Grades

The group allocates a grade for each exposure to a credit risk based on a variety of data that is determined to be predictive of the risk of default in payment applying experienced credit judgements and sound recovery process. In some cases, the group allocates a grade exposure to credit risk using the flow rate methodology. These factors vary depending on the nature of the exposure.

Risk grades are defined and calibrated in a manner that the risk of default increases exponentially as the credit risk deteriorates so for example the difference in risk of default between credit risk for buckets 1 and 2 is smaller than the difference between credit risk for buckets 2 and 3.

The table below shows the group's grades and their risk definitions: -

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| Rating Grades | Bucket | Stage |
|---------------|---------|---------|
| 1 | Current | Stage 1 |
| 2 | 1-30 | Stage 1 |
| 3 | 31-89 | Stage 2 |
| 4 | > 90 | Stage 3 |

Structure of probability of default (PD) Model

By applying the flow rate methodology, default in payment of dues is deemed as fundamental input for determining the structure of PD for each bucket. The group collects performance and default information about its credit risk exposures customers based on the historical analysis for each kind of asset and line of business.

The group employs statistical models to analyze the data collected by the group and generate estimates to determine the remaining lifetime PD on exposures and how that outcome is expected to change by the passage of time.

These analyses include identifying and comparing the relationships between changes in default rates and changes related to key macro-economic factors as well as in-depth analysis of the impact of certain other factors (e.g., forbearance experience) pertaining to the risk of default and most exposures are related to the main factors of macroeconomics.

The management team should annually identify the macroeconomic variables that may impact the group's financial assets.

The Management Team of the group will assess the base case, best case and worst-case forecasts of the selected macroeconomic indicators and how likely they are expected to improve based on trends in the indicators and macro-economic commentaries.

In determining the ECL for other assets the group applies the loss ratio model to estimate ECLs.

Determining whether credit risk has increased significantly or not

The criteria for determining whether credit risk has increased significantly vary according to the kind of financial assets portfolio and the quantitative and qualitative factors including a backstop based on delinquency.

The credit risk of a particular exposure is deemed to have increased significantly since initial recognition as follows:

The group considers that a significant increase in credit risk occurs when the default in payment is more than 30 days past due. Days past due are determined by counting the number of days since the earliest elapsed due date in respect of which full payment has not been received.

The group monitors the effectiveness of the criteria used to identify significant increases in credit risk by performing regular reviews to confirm that:

- The criteria are capable of identifying significant increases in credit risks before classifying the financial instrument as being in default.
- The criteria do not align with the point in time when the defaulting asset becomes 30 days past due; and
- There is no unwarranted volatility in provision for loss due to the transfer of the financial instrument from 12-months PD (stage 1) to lifetime PD (stage 2).

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The contractual terms of a loan may be amended for a number of reasons including changing market conditions customer retention and other factors not related to a current or potential credit deterioration of the customer. An existing loan whose terms were modified may be derecognized and the renegotiated loan shall be recognized as a new loan at fair value in accordance with the accounting policy.

When the terms of a financial asset are modified, and the modification does not result in derecognition the determination of whether the asset's credit risk has increased significantly reflects comparison of:

- Its remaining lifetime PD at the reporting date based on the modified terms; with
- The remaining lifetime PD which is estimated based on data at initial recognition and the original contractual terms.

The group renegotiates the issuance of loans granted to customers who encounter financial difficulties (referred to as 'forbearance activities') to maximize collection opportunities and minimize the risk of default. Under The group's forbearance policy loan forbearance is granted on a selective basis if the debtor is currently in default of its debt or if there is a high risk of default there is evidence that the debtor exerted all reasonable efforts to pay under the original contractual terms and the debtor is expected to be able to meet the amended terms.

The amended terms usually include extending the maturity date changing the timing of interest payments and amending the terms of loan covenants. Both retail and corporate loans are subject to the forbearance policy.

As for financial assets modified as part of the group's forbearance policy the estimate of PD reflects whether the modification has improved or restored the group's ability to collect interest and principal and the group's previous experience of similar forbearance action. As part of this process the group evaluates the borrower's payment performance against the modified contractual terms and considers various behavioral indicators.

Definition of default

The group considers a financial asset to be in default when:

- The borrower is past due for a year of equal / more than 90 days regarding any obligation towards the group
- Relying on data developed internally and obtained from external sources.

Inputs of assessment regarding whether a financial instrument is in default and their significance may vary over time to reflect changes in circumstances.

The group's definition of default is in line with the definition applied by the group for the statutory (regulatory) capital purposes

Measurement of ECL

The key inputs into the measurement of ECL are the terms structure of the following variables:

- Probability of default (PD).
- Loss given default (LGD).
- Exposure at default (EAD).

These parameters are generally derived from internally developed statistical model's external data and other historical data. They are adjusted to reflect forward looking information as described above.

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Probability of Default is a measure of the likelihood that an obligor will default on a contractual obligation. PD estimates are calculated based on statistical models. These statistical models are based on internally compiled data comprising both quantitative and qualitative factors.

Generally, the group uses two approaches in estimating PDs: Internally generated PDs (where internal data is available) and External PDs (where internal data is unavailable). For the purposes of PD estimation for financial assets it was adopted as the basis for each category of similar characteristics.

As a result, every category with similar line of business would have the same PD.

In case of External PDs market data are used to derive the PDs for counterparties. (if the data are not available)

If a counterparty or exposure migrates between rating classes, then this will lead to a change in the estimate of the associated PD.

Loss Given Default is the measure of the percentage of the outstanding balance that the group may lose in the event of a default. The group estimates LGD based on the history of recovery rates of claims against defaulting counterparties.

Exposure at default is an estimate of the outstanding remaining loan balance at the time of default. Multi-year EADs are a collection of EAD values referring to different time years over the lifetime of a financial asset.

The group estimates the multi-year EAD for on-balance sheet exposures based on the contractual repayment cash flows and expectation of future prepayment.

For off-balance sheet exposures the EAD includes the amount drawn as well as potential future amounts that may be drawn under the contract. In this case the group will estimate the credit exposure equivalent (CEE) of all off-balance sheet exposures. This is performed using the credit conversion factor (CCF). CCF is the rate at which off-balance sheet commitments crystalize and become on-balance sheet exposures.

Where modelling of a parameter is carried out on a collective basis the financial instruments are ranked based on shared risk characteristics that include:

- Instrument type.
- Buckets gradings (categorizing portfolios in groups or classes);
- Collateral type.
- Default in payment
- Date of initial recognition.
- Remaining term to maturity.
- Line of business

As for portfolios in respect of which the group has limited historical data such as investment securities - debts Money market balances kept at other banks selected external rating agencies are used to -complete the internally available data.

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Incorporation of Forward-Looking Information (FLI)

The group incorporates forward-looking information into both its assessment of whether the credit risk of an instrument has increased significantly since its initial recognition and its measurement of ECL. Based on advice from the management team and consideration of a variety of external actual and forecasted information the group formulates a forecast of the future trend of relevant economic variables as well as a range of other possible forecast scenarios. This process involves developing one or more additional economic scenarios and considering the relative probabilities of each outcome. External information includes economic data and forecasts made available by external sources.

The base case represents a most-likely outcome and is aligned with information used by the group for other purposes such as strategic planning and budgeting. The other scenarios represent more optimistic and more prudent outcomes. Where there are no significant correlations between the macroeconomic variable and default the group performs - this analysis according to expert judgement. In cases where the group uses expert judgment due to the imposed restrictions it shall keep exploring other options to arrive at a statistical basis for incorporating FLI into its ECL computation.

Furthermore, the group annually carries out stress testing in respect of the economic changes in a more prudent manner to measure the repercussions of ECL.

The group identified and documented key drivers of credit risk and credit losses for each portfolio of financial instruments using an analysis of historical data and estimated relationships between macro-economic variables credit risk and credit losses. The economic scenarios used as of 31 December 2022 and 31 December 2021 are as follows:

| | 31 December 2022 | 31 December 2021 |
|--|--|--|
| Private consumption contribution to actual GDP growth (% points) | - | Base 5.9 (Stressing by 1 Standard deviation) |
| Lending interest rate (%) | Base 11.2 (Stressing by 1 Standard deviation) | Base 9.4 (Stressing by 1 Standard deviation) |
| Government consumption (% of GDP) | | Base 7.9 (Stressing by 1 Standard deviation) |
| Inward FDI flow (% of fixed investment) | Base 19.2 (Stressing by 1 Standard deviation) | Base 14.5 (Stressing by 1 Standard deviation) |
| Unemployment rate | | Base 9.305 (Stressing by 1 Standard deviation) |
| Import prices (% annual change pa; US\$) | | Base 9.5 (Stressing by 1 Standard deviation) |
| Exchange rate LCU:US\$ (av) | Base 19.19 (Stressing by 1 Standard deviation) | Base 15.7 (Stressing by 1 Standard deviation) |
| Exchange rate LCU: \$ (period end) | | Base 15.7 (Stressing by 1 Standard deviation) |
| Inland direct investment (US\$) | Base 51.41 (Stressing by 1 Standard deviation) | Base 48.4 (Stressing by 1 Standard deviation) |

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| | | |
|--|--|--|
| Actual GDP (% annual change) | Base 3.57 (Stressing by 1 Standard deviation) | Base 3.326 (Stressing by 1 Standard deviation) |
| Unemployment rate (%) | Base 7.8 (Stressing by 1 Standard deviation) | Base 8.3 (Stressing by 1 Standard deviation) |
| Gross fixed investment contribution to actual growth of GDP (% points) | Base 0.3 (Stressing by 0.5 Standard deviation) | Base 0.3 (Stressing by 0.5 Standard deviation) |
| Actual effective exchange rate | Base 98.3 (Stressing by 0.5 Standard deviation) | Base 106.0 (Stressing by 0.5 Standard deviation) |
| Private consumption (% of GDP) | Base 82.5 (Stressing by 1 Standard deviation) | Base 89 (Stressing by 1 Standard deviation) |
| Gross domestic product constant prices | Base 4616.99 (Stressing by 1 Standard deviation) | Base 4104.35 (Stressing by 1 Standard deviation) |

Predicted relationships between the key indicators default and loss rates on various portfolios of financial assets were developed based on analyzing historical data over the past 5 years if available.

50-2 Liquidity Risk

- The liquidity risk is represented in the factors that could affect the ability of the group to repay all or part of its liabilities.
- The management of the group observes the cash flows and the financing and liquidity requirements of the group. The aim of the group is summarized in striking a balance between the continuity of finance and flexibility through borrowings from banks. The group manages liquidity risk by maintaining adequate reserves and obtaining facilities pertaining to loans; the matter which is performed through monitoring expected and actual cash flows and matching the maturities of financial assets and liabilities.
The group has enough cash to pay for the expected operating expenses which include financial liabilities.

50-3 Market risk

- Market risk arises from the instability of the fair value of future cash flows in respect of the financial instrument as a result of the changes in market prices. Examples for foreign currency risk and interest rate risk these risks may affect the income of the group. The financial instruments that are affected by market risk include interest bearing loans and deposits. The purpose of managing market risk is to manage and control risks within acceptable limits and at the same time achieve rewarding returns. The group does not keep or issuance derivative financial instruments.

50-3-1 Interest rate risk

- Interest rate risk arises due to the fluctuations in the fair value of the future cash flows of the financial instruments as a result of the changes in the market interest rates. The management of the group reduces the interest rate risk through matching the similarity between the nature of interest rates applied by the group to its clients (fixed/variable interest rate) and the nature of interest rates of the liabilities (borrowings) of the group towards the lending financial institutions.

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50-3-2 Foreign currency risk

- This risk is considered to be limited as the value of the financial instruments in foreign currencies and the various transactions that take place in a currency other than the presentation and functional currency are not deemed as relatively influential from a management perspective.

51) Bases of Measurements

- The financial statements are prepared on a historical cost basis except for financial instruments that are measured at fair value amortized cost or cost as appropriate.

52) Significant accounting policies

- The accounting policies described below have been applied consistently during the periods presented in these financial statements.
- Some comparative figures are reclassified to the income statement and to the other comprehensive income statement to conform to the classification for the current period.

52-1 Business Combinations

- The group accounts for business combinations using the acquisition method when a business and control is transferred to the group.
The material consideration transferred as well as the identifiable net assets acquired in the acquisition are generally measured at fair value.
Any goodwill that arises from the acquisition process is tested annually for impairment.
Any costs related to the acquisition are recognized as an expense in the period in which costs are borne and services are received except if related to the issuance of debt or equity securities.
- The consideration transferred does not include amounts related to the settlement of pre-existing relationships between the acquiring company and the acquiree. Such amounts are generally recognized in profit or loss.
- Any contingent consideration is measured at fair value at the date of acquisition. If an obligation to pay contingent consideration that meets the definition of a financial instrument is classified as equity, then it is not remeasured, and settlement is accounted for within equity. Otherwise, other contingent consideration is remeasured at fair value at each reporting date and subsequent changes in the fair value of the contingent consideration are recognized in profit or loss.

52-2 Subsidiaries

- Subsidiaries are entities controlled by the group. The group controls an entity when it is exposed to or has rights to variable returns from its involvement with the entity and has the ability to affect those returns through its power over the entity. The financial statements of subsidiaries are included in the consolidated financial statements from the date on which control commences until the date on which control ceases.

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52-3 Non-controlling interests

- Non-controlling interest are measured initially at their proportionate share of the acquirer's identifiable net assets at the date of acquisition.
- Changes in the group's interest in subsidiaries which do not result in a loss of control are accounted for as equity transactions.

52-4 Loss of control

- When the group loses control over a subsidiary it derecognizes the assets and liabilities of the subsidiary and any related Non-controlling interest and other components of equity. Any resulting gain or loss is recognized in profit or loss. Any interest retained in the former subsidiary is measured at fair value when control is lost.

52-5 Investments accounted with equity method

- Group's interests in equity-accounted investees comprise interests in associates and a joint venture.
- Associates are those entities in which the group has significant influence but not control or joint control over the financial and operating policies.
- A joint venture is an arrangement in which the group has joint control whereby the group has rights to the net assets of the arrangement rather than rights to its assets and obligations for its liabilities.
- Interests in associates and the joint venture are accounted for using the equity method. They are initially recognized at cost which includes transaction costs.
- Subsequent to initial recognition the consolidated financial statements include the group's share of the profit or loss and other comprehensive income of equity accounted investees until the date on which significant influence or joint control ceases.

52-6 Transactions eliminated on consolidation

- Intra-group balances and transactions and any unrealized income and expenses arising from intra-group transactions are eliminated. Unrealized gains arising from transactions with equity accounted investees are eliminated against the investment to the extent of the group's interest in the investee. Unrealized losses are eliminated in the same way as unrealized gains but only to the extent that there is no evidence of impairment.

52-7 Financial instruments

Classification and Measurement

The group determines the nature of the business model by considering the way in which the financial assets are managed to achieve the business objective as determined by management.

At initial recognition financial assets have been classified and measured according to:

- Amortized cost
- Fair value through other comprehensive income. (FVTOCI) and
- Fair value through profit or loss (FVTPL).

The financial assets have been classified according to how they are managed (the entity's business model) and their contractual cash flow characteristics.

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Subsequent Measurement

A financial asset is classified as subsequently measured at: amortized cost fair value through other comprehensive income (FVOCI) or (FVTPL) on the basis of both the group's business model for managing the financial asset and the contractual cash flows characteristics of the financial asset.

- A debt instrument is measured at amortized cost if it meets both of the following conditions:
 - The asset is held within a business model whose objective is to hold assets to collect contractual cash flows; and
 - The contractual terms of the financial asset give rise on specified dates to cash flows that are solely payments of principal and interest on the principal amount outstanding.
- A debt instrument is measured at FVOCI only if it meets both of the following conditions:
 - The asset is held within a business model whose objective is achieved by both collecting contractual cash flows and selling financial assets; and
 - The contractual terms of the financial asset give rise on specified dates to cash flows that are solely payments of principal and interest on the principal amount outstanding.
- All other debit instruments assets will be classified as fair value through profit or loss.

Financial assets are not reclassified subsequent to their initial recognition unless the group changes its business model for managing financial assets in which case all affected financial assets are reclassified on the first day of the first reporting year following the change in the business model.

The group may irrevocably elect to measure equity investment which is not classified as trading investments to be as a fair value through other comprehensive income at initial recognition. And this choice will be made on an instruments-by-instruments basis.

- All other equity instruments will be classified as fair value through profit or loss.

In addition to that the group may irrevocably elect to designate a financial asset that will be measured at fair value through other comprehensive income to be measured at fair value through profit or loss in the initial recognition if in such a case this reclassification will lead to prevent accounting mismatch.

Business Model Assessment

The group makes an assessment of the objective of a business model in which a financial asset is held at a portfolio level because this best reflects the way the business is managed, and information is provided to management. The information considered includes:

- The stated policies and objectives for the portfolio and the operation of those policies in practice specially to know whether these management policies concentrate to gain the contractual interest or reconcile financial assets year with the financial liabilities year which finance these assets or target cash flow from selling the assets.
- How the performance of the portfolio is evaluated and reported to the group's management.
- The risks that affect the performance of the business model and the financial assets held within that business model and how those risks are managed.

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The frequency, volume and timing of sales in prior years the reasons for such sales and its expectations about future sales activity.

Meanwhile the scope of the group is not limited to the information related to sales activity separately but the overall assessment of how the goal that was announced by the group to manage financial assets can be achieved as well as how to realize cash flow must be taken into account.

Financial assets that are held for trading or managed and whose performance is evaluated on a fair value basis are measured at fair value through profit or loss because they are neither held to collect contractual cash flows nor held both to collect contractual cash flows and to sell financial assets.

Assessment of whether contractual cash flows are solely payments of principal and interest

For the purposes of this assessment 'principal' is defined as the fair value of the financial asset on initial recognition. 'Interest' is defined as consideration for the time value of money and for the credit risk associated with the principal amount outstanding during a particular year of time and for other basic lending risks and costs (e.g., liquidity risk and administrative costs) as well as profit margin.

In assessing whether the contractual cash flows are solely payments of principal and interest the group considers the contractual terms of the instrument. This includes assessing whether the financial asset contains a contractual term that could change the timing or the amount of contractual cash flows such that it would not meet this condition.

Financial assets – Subsequent measurement, gains and losses

Financial assets at FVTPL: These assets are subsequently measured at fair value. Net gains and losses including any interest or dividend income are recognized in profit or loss.

Financial assets at amortised cost: These assets are subsequently measured at amortised cost using the effective interest method. The amortised cost is reduced by impairment losses. Interest income foreign exchange gains and losses and impairment are recognized in profit or loss. Any gain or loss on derecognition is recognized in profit or loss.

Debt investments at FVOCI: These assets are subsequently measured at fair value. Interest income calculated using the effective interest method foreign exchange gains and losses and impairment are recognized in profit or loss. Other net gains and losses are recognized in OCI. On derecognition gains and losses accumulated in OCI are reclassified to profit or loss.

Equity investments at FVOCI: These assets are subsequently measured at fair value. Dividends are recognized as income in profit or loss unless the dividend clearly represents a recovery of part of the cost of the investment. Other net gains and losses are recognized in OCI and are never reclassified to profit or loss.

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Financial liabilities – Classification, subsequent measurement and gains and losses

Financial liabilities are classified as measured at amortised cost or FVTPL. A financial liability is classified as at FVTPL if it is classified as held-for-trading it is a derivative or it is designated as such on initial recognition. Financial liabilities at FVTPL are measured at fair value and net gains and losses including any interest expense are recognized in profit or loss. Other financial liabilities are subsequently measured at amortised cost using the effective interest method. Interest expense and foreign xchange gains and losses are recognized in profit or loss. Any gain or loss on derecognition is also recognized in profit or loss.

Derecognition

Financial assets

The group derecognizes a financial asset when the contractual rights to the cash flows from the financial asset expire or it transfers the rights to receive the contractual cash flows in a transaction in which substantially all of the risks and rewards of ownership of the financial asset are transferred or in which the group neither transfers nor retains substantially all of the risks and rewards of ownership and it does not retain control of the financial asset.

The group could enter into transactions whereby it transfers assets recognized in its statement of financial position but retains either all or substantially all of the risks and rewards of the transferred assets. In these cases, the transferred assets are not derecognized.

Financial liabilities

The group derecognizes a financial liability when its contractual obligations are discharged or cancelled or expire. The group also derecognizes a financial liability when its terms are modified, and the cash flows of the modified liability are substantially different in which case a new financial liability based on the modified terms is recognized at fair value.

On derecognition of a financial liability the difference between the carrying amount extinguished and the consideration paid (including any non-cash assets transferred, or liabilities assumed) is recognized in profit or loss.

Impairment

The group applies both the general and simplified approaches to measure expected credit loss on financial assets that are recognized at amortized cost and debt instruments that are recognized at fair value through other comprehensive income. The financial assets can transfer between three stages according to changes in credit quality since initial recognition.

Impairment losses on financial assets are recognized in the Consolidated Income Statement within the credit losses expenses.

Simplified approach model

With regards to trade receivables related to fees and commission the simplified approach model for determining the impairment is performed in two steps:

- Any trade receivable in default is individually assessed for impairment; and
- A general reserve is recognized for all other trade receivables (including those not past due) based on the determined historical loss rates and carry forward losses expectations.

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General approach model

The general model impairment requirements of EAS No. (47) apply to all credit exposures that are measured at amortized cost or FVOCI except the positions covered by simplified model as above mentioned.

For purposes of the impairment policy below these instruments are referred to as ("Financial Assets").

The determination of impairment losses and allowance moves from an incurred credit loss model whereby credit losses are recognized when a defined loss event occurs under previous accounting standard to an expected credit loss model under EAS No. (47) where allowances are taken upon initial recognition of the Financial Asset based on expectations of potential credit losses at the time of initial recognition.

EAS No. (47) introduces a three-stage approach to impairment for Financial Assets that are not credit-impaired at the date of origination or purchase. This approach is summarized as follows:

Stage 1: 12 months expected credit loss:

Stage 1 includes financial assets on initial recognition and that do not have a significant increase in credit risk since the initial recognition or that have low credit risk. For these assets expected credit loss is recognized on the gross carrying amount of the asset based on the expected credit losses. For these assets expected credit loss is a result of default events that are possible within 12 months after the reporting date.

Stage 2: Lifetime expected credit loss - not credit impaired:

Stage 2 includes financial assets that have had a significant increase in credit risk since initial recognition but those do not have objective evidence of impairment. For these assets' lifetime expected credit loss is recognized but interest is still calculated on the gross carrying amount of the asset. Lifetime expected credit loss are the expected credit losses that result from all possible default events over the expected life of the financial instrument.

Stage 3: Lifetime expected credit loss - credit impaired:

Stage 3 includes financial assets that have objective evidence of impairment at the reporting date. For these assets' lifetime expected credit losses are recognized.

52-8 Segment reporting

- An operating segment is a component of the group that engages in business activities from which it may earn revenues and incur expenses including revenues and expenses relating to transactions with any of the group's other components whose operating results are regularly reviewed by the group's chief operating decision maker (CODM) to make decisions about resources to be allocated to the segment and assess its performance and for which discrete financial information is available.

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52-9 Foreign currency transaction

- Transactions in foreign currencies are translated into the functional currencies of the group at the exchange rates at the dates of the transactions.
- Monetary assets and liabilities denominated in foreign currencies are translated into the functional currency at the exchange rate at the financial statements date. Non-monetary assets and liabilities that are measured at fair value in a foreign currency are translated into the functional currency at the exchange rate when the fair value was determined. Non-monetary items that are measured based on historical cost in foreign currency are translated at the exchange rate at the date of the transaction.

52-10 Lease contracts

- The group has applied EAS 49 using the modified retrospective approach and therefore the comparative information has not been restated and continues to be reported under EAS 20. The details of accounting policies under EAS 20 are disclosed separately.
- At inception of a contract, the group assesses whether a contract is, or contains, a lease. A contract is, or contains, a lease if the contract conveys the right to control the use of an identified asset for a year of time in exchange for consideration. To assess whether a contract conveys the right to control the use of an identified asset, the group uses the definition of a lease in EAS 49.

This policy is applied to contract entered in 1 January 2021, or after that date.

As a lessee

At commencement or on modification of a contract that contains a lease component, the group allocates the consideration in the contract to each lease component on the basis of its relative stand-alone prices. However, for the leases of property the group has elected not to separate non-lease components and account for the lease and non-lease components as a single lease component. The group recognizes a right-of-use asset and a lease liability at the lease commencement date. The right-of-use asset is initially measured at cost, which comprises the initial amount of the lease liability adjusted for any lease payments made at or before the commencement date, plus any initial direct costs incurred and an estimate of costs to dismantle and remove the underlying asset or to restore the underlying asset or the site on which it is located, less any lease incentives received.

The right-of-use asset is subsequently depreciated using the straight-line method from the commencement date to the end of the lease term, unless the lease transfers ownership of the underlying asset to the group by the end of the lease term or the cost of the right-of-use asset reflects that the group will exercise a purchase option. In that case the right-of-use asset will be depreciated over the useful life of the underlying asset, which is determined on the same basis as those of property and equipment. In addition, the right-of-use asset is annually reduced by impairment losses, if any, and adjusted for certain remeasurements of the lease liability.

The lease liability is initially measured at the present value of the lease payments that are not paid at the commencement date discounted using the interest rate implicit in the lease or, if that rate cannot be readily determined, the group's incremental borrowing rate. Generally, the group uses its incremental borrowing rate as the discount rate.

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The group determines its incremental borrowing rate by obtaining interest rates from various external financing sources and makes certain adjustments to reflect the terms of the lease and type of the asset leased.

Lease payments included in the measurement of the lease liability comprise the following:

fixed payments, including in-substance fixed payments.

variable lease payments that depend on an index or a rate, initially measured using the index or rate as at the commencement date; amounts expected to be payable under a residual value guarantee.

The exercise price under a purchase option that the group is reasonably certain to exercise, lease payments in an optional renewal year if the group is reasonably certain to exercise an extension option, and penalties for early termination of a lease unless the group is reasonably certain not to terminate early.

The lease liability is measured at amortized cost using the effective interest method. It is remeasured when there is a change in future lease payments arising from a change in an index or rate, if there is a change in the group's estimate of the amount expected to be payable under a residual value guarantee, if the group changes its assessment of whether it will exercise a purchase, extension, or termination option or if there is a revised in-substance fixed lease payment.

When the lease liability is premeasured in this way, a corresponding adjustment is made to the carrying amount of the right-of-use asset or is recorded in profit or loss if the carrying amount of the right-of-use asset has been reduced to zero. The group presents right-of-use assets that do not meet the definition of investment property in 'fixed assets' and lease liabilities in 'loans and borrowings' in the statement of financial position.

Short-term leases and leases of low-value assets

The group has elected not to recognize right-of-use assets and lease liabilities for leases of low – value assets and short-term leases, including IT equipment. The group recognizes the lease payments associated with these leases as an expense on a straight-line basis over the lease term.

52-11 Revenue recognition

The group recognizes revenue under Standard No. (48) Revenue from Contracts with Customers using the following five steps model:

| | |
|--|--|
| Step 1: Identify the contract with customer | A contract is defined as an agreement between two or more parties that creates enforceable rights and obligations and sets out the criteria for every contract that must be met. |
| Step 2: Identify the performance obligations | A performance obligation is a promise in a contract with a customer to transfer a good or service to the customer. |
| Step 3: Determine the transaction price. | The transaction price is the amount of consideration to which the group expects to be entitled in exchange for transferring promised goods or services to a customer, excluding amounts collected on behalf of third parties. |
| Step 4: Allocation of transaction price. | For a contract that has more than one performance obligation, the group allocates the transaction price to each performance obligation in an amount that depicts the amount of consideration to which the group expects to be entitled in exchange for satisfying each performance obligation. |
| Step 5: Revenue recognition | The group recognizes revenue (or as) it satisfies a performance obligation by transferring a promised good or service to the customer under a contract. |

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Interest income

- Interest income is recognized in the income statement on the accrual basis using the Effective Interest Rate Method.

Effective interest rate method

- This is a method for computing the amortized cost of a financial asset or a financial liability (or a combination of financial assets or financial liabilities) and allocating the interest expenses and interest income over the lifetime of the financial asset or financial liability using the effective interest rate.

Effective interest rate

- This is an accurate rate used to discount future payments expected to be paid or collected over the expected lifetime of the financial instrument (and a shorter year where appropriate) in order to determine the present value of financial asset or financial liability).

Dividend's income

- Revenues from dividends resulting from group investments are recognized on income statement on the date on which the right of the company to collect the value of these profits arises.

Securitization profit

- The revenue from securitization transactions is recognized when the terms of derecognition of the financial asset for the asset that has been securitized are fulfilled. The revenue from securitization process is measured by the value in the increase in the consideration compared to the book value of the securitization portfolios on the date of transfer.

Insurance Premium Revenues

- The insurance premium revenues are recognized starting from the date of issuing the insurance policy revenue is recorded within the limits of the value of insurance premium related to the period.

52-12 Expenses

- Operating expenses and other expenses necessary to carryout business operations for the company including general, administrative and selling expenses are recognized according to accrual base.

Interest expense

- Interest expense on loans is recognized in the income statement using the effective interest rate method.

52-13 Employee benefit

- Employee Stock Ownership Plan (ESOP)
- According to the decision of the Extraordinary General Assembly Meeting of the group held on May 14, 2018, the articles of association of the group were amended in a manner that allows the Extraordinary General Assembly Meeting of the group to adopt one or more of the following systems to reward employees' managers and executive board members of the group and its subsidiaries:
- Granting bonus shares

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- Granting shares with special prices or easy way payments.
- A promise to sell shares after a specified year or years of time and certain conditions are fulfilled in accordance with the group's promise to sell.
- The General Assembly Meeting determines how to provide the shares necessary for the implementation of any of these - (ESOP) systems whether through the issuance of new shares through the group's purchase of its shares or through the transfer of cash reserve - or part of it as well as converting the retained earnings into shares whose value - is used to increase the issuance capital. The decision of the extraordinary general assembly meeting determines the conditions for entitlement to the prescribed shares in accordance with the (ESOP) including the conditions related to the tenure of the position the degree the competence and other conditions.

The group may entrust the management of the system to any of the following:

- Licensed custodians
- One of the companies working in securities field
- labour union of employees holding capital participations.

Short – term employee benefits

- Short-term employee benefits are expensed as the related service is provided. A liability is recognized for the amount expected to be paid if the group has a present legal or constructive obligation to pay this amount as a result of past service provided by the employee and the obligation can be estimated reliably.

Defined Contribution Plans

- Obligations of defined contribution plans are recognized as an expense when the related service is provided. Prepaid contributions are recognized as an asset to the extent that a cash refund or a reduction in future payments is made.
- The group pays contributions to the Public -Social Insurance Authority for their employees based on Social Insurance Law No 79 for the year 1975. The employees and employers contribute to this plan under this law with a fixed percentage of wages. The group's commitment is -confined to the value of their contribution. and. The group's contribution amount shall be charged as an expense to the income statement - according to accrual basis.

Employees' Share in Profits

- The holding group pays 10% of its cash dividends to its employees as a share in profits provided that it must not exceed the total employees' annual salaries. Profit sharing is recognized as a dividend distribution through equity and as a liability during the fiscal year -wherein the group's shareholders approved these dividends.

52-14 Income tax

- The recognition of the current tax and deferred tax as income or expense in the profit or loss for the period except in cases in which the tax comes from process or event recognized - at the same time or in a different year - outside profit or loss whether in other comprehensive income or in equity directly or business combination.

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Current income tax

- The recognition of the current tax for the current year and prior years and that have not been paid as a liability but if the taxes have already been paid in the current year and prior years in excess of the value payable for these years this increase is recognized as an asset. The current taxable liabilities (assets) for the current year and prior years measured at expected value paid to (recovered from) the tax authority using the current tax rates (and tax laws) or in the process to issuance in the end of the financial year. Dividends are subject to tax as part of the current tax. But do not be offset for tax assets and liabilities only when certain conditions are met.

Deferred tax

- Deferred tax is recognized in respect of temporary differences between the carrying amounts of assets and liabilities for financial reporting purpose and the amounts used for taxation purposes.
- Deferred tax is not recognized for:
 - Taxable temporary differences arising on the initial recognition of goodwill.
 - Temporary differences on the initial recognition of assets or liabilities in a transaction that is not:
 1. A business combination.
 2. And not affects neither accounting nor taxable profit nor loss.
 - Temporary differences related to investments in subsidiaries associates and joint arrangements to the extent that the group is able to control the timing of the reversal of the temporary differences and it is probable that they will not reverse in the foreseeable future.
- Deferred tax assets are recognized for unused tax losses unused tax credits and deductible temporary differences to the extent that it is probable that future taxable profits will be available against which they can be used. Future taxable profits are determined based on business plans for individual subsidiaries in the group. deferred tax assets are reassessed at each reporting date and recognized to the extent that it has become probable that future taxable profits will be available against which they can be used.
- Deferred tax is measured at the tax rates that are expected to be applied to temporary differences using current tax rate or future expecting rate.
- The measurement of deferred tax reflects the tax consequences that would follow from the manner in which the group expects at the reporting date to recover or settle the carrying amount of its assets and liabilities.
- Deferred tax assets and liabilities are offset only if certain criteria are met.

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52-15 Fixed assets and depreciation

1) Recognition and measurement

- Items of fixed assets are measured at cost less accumulated depreciation and any accumulated impairment losses.
- If significant parts of an item of fixed assets have different useful lives then they are accounted for as separate items (major components) of fixed assets.
- Any gain or loss on disposal of an item of fixed assets is recognized in profit or loss.

2) Subsequent expenditure

- Subsequent expenditure is capitalized only if it is probable that the future economic benefits associated with the expenditure will flow to the group.

3) Depreciation

- Depreciation is calculated to write off the cost of items of fixed assets less their estimated residual values using the (straight-line method) over their estimated useful lives for each item and is generally recognized in profit or loss.
- Land is not depreciated.

Estimated depreciation rates for each type of assets for current and comparative years are as follow:

| <u>Asset</u> | <u>Depreciation years</u> |
|-----------------------|---------------------------|
| Building | 20 |
| Furniture | 10 |
| Computers | 3-5 |
| Machinery & equipment | 5 |
| Fixtures | 10 |
| Vehicles | 5 |

- Leasehold improvements are depreciated - over the lease contract year or the useful life of the asset whichever is lower.
- Depreciation methods useful lives and residual values are reviewed at each reporting date and adjusted if -necessary.

52-16 Assets held for sale

- The group measures the non-current assets classified as assets held for sale on the basis of the lower of the book value and the fair value less costs of selling.
- The entity classifies a non-current asset as an asset held for sale if the carrying amount will be recovered principally through a sale transaction instead of through continuing use.

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- The asset must be available for immediate sale in its current condition without any conditions, except for the traditional and usual selling conditions for those assets, and the probability of their sale must be high.
- For the probability of selling to be high:
 - Management is committed to a plan to sell
 - An active program to locate a buyer is initiated
 - The process of executing the plan must be started
 - There must be serious marketing of the asset to sell it at a reasonable price proportionate with its fair value
 - It must be expected that the sale process will be fulfilled within a year from the date of classification.
 - Actions taken should indicate the impossibility of withdrawal of the plan.

52-17 Intangible assets

- Intangible assets are initially recognized at cost, which includes all costs necessary to acquire the asset, provided that such cost does not exceed the fair value of those assets (or similar assets) at the time of acquisition.
- Intangible assets that have definite useful life that can be determined on a subsequent measurement are valued at cost less accumulated depreciation and accumulated impairment losses.
- An entity shall test an asset that does not have a definite useful life for impairment by comparing the recoverable amount with the book value.

52-18 Work in Progress

- Work in progress is recorded at cost less accumulated impairment in their value if any. Costs include all costs directly related to - the acquisition of the asset and bringing it to be ready for its intended use and to be used in the purposes for which it is acquired. Work in progress is charged to fixed assets when they become ready for their intended use.
- Then the group starts its depreciation using the same bases used to depreciate the same types of assets.

52-19 Goodwill

- Goodwill arising on the acquisition of a subsidiary, or a jointly controlled entity represents the excess of the cost of acquisition over the group's interest in the net fair value of the acquired assets at the acquisition date. Goodwill is initially recognized as an asset at cost and is subsequently measured at cost less any accumulated impairment losses.
- For the purpose of impairment testing goodwill is allocated to each of the group's cash-generating units expected to generate cash and benefit from this combination. Cash-generating units are tested for impairment annually or more frequently when there is an indication that the unit may be impaired.
- If the recoverable amount of the cash-generating unit is less than it's carrying amount the impairment loss is allocated first to reduce the carrying amount of any goodwill previously allocated

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to the unit and then to reduce the value of the other assets of the unit pro-rata based on the carrying amount of each asset in the unit. Taking into account that an impairment loss recognized for goodwill is not reversed in a subsequent period.

- On disposal of a subsidiary or a jointly controlled entity the attributable amount of goodwill is included in the determination of the profit or loss on sale. This applies as well on investments in associates where goodwill is included within the carrying amount of the investment.

52-20 Earnings per share

- Basic earnings per share is calculated by dividing profit or loss attributable to ordinary shareholders of the parent group (for their participation in the company's ordinary shares) over the weighted average number of ordinary shares outstanding during the year/ period.

52-21 Dividends

- Dividends distribution is recognized as a liability in the financial statements in the year in which the dividends are declared.

52-22 Impairment

Impairment of non-financial Assets

- At each reporting date the reviews the carrying amounts of its non-financial assets (other than biological assets inventories and deferred tax assets) to determine whether there is any indication of impairment. If any such indication exists, then the asset's recoverable amount is estimated. Goodwill is tested annually for impairment.
- For impairment testing assets are grouped together into the smallest group of assets that generates cash inflows from continuing use that are largely independent of the cash inflows of other assets or cash generating units. Goodwill arising from a business combination is allocated to cash generating units or groups of cash generating units that are expected to benefit from the synergies of the combination.
- The recoverable amount of an asset or cash generating unit is the greater of its value in use and its fair value less costs to sell. Value in use is based on the estimated future cash flows discounted to their present value using a pre-tax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset or cash generating unit.
- An impairment loss is recognized if the carrying amount of an asset or cash generating unit exceeds its recoverable amount.
- Impairment losses are recognized in profit or loss. They are allocated first to reduce the carrying amount of any goodwill allocated to the cash generating unit and then to reduce the carrying amounts of the other assets in the cash generating unit on a pro rata basis.
- An impairment loss in respect of goodwill is not reversed in the subsequent period. For other assets an impairment loss is reversed only to the extent that the asset's carrying amount does not exceed

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the carrying amount that would have been determined (net of depreciation or amortization) if no impairment loss had been recognized in previous years.

52-23 Cash flows

- The statement of cash flows is prepared using the indirect method. For the purpose of preparing the cash flows cash and cash equivalents consists of cash on hand, bank current accounts demand deposit which not exceed three months. Bank overdraft balance “that is settled when it is required or considered part of company’s cash management” is considered as items that presented as a deduction for the purpose of calculating cash and cash on hands and at banks.

52-24 Legal reserve

- According to the requirements of Companies law No. 159 for the year 1981; the group’s statutes provide for deduction of a sum equals to at least 5% of the annual net profit for the formation of the legal reserves such deduction will be ceased when the total reserve reaches an amount equals to at least half of the group’s issuance capital. Once the reserve falls below this amount deduction shall resume.

52-25 Capital

Incremental costs directly attributable to the issuance of ordinary shares are recognized as a deduction from equity. Income tax relating to transaction costs of an equity transaction are accounted for in accordance with EAS No. (24) “Income Tax”.

52-26 Provisions

- Provisions are recognized when the group has a present obligation (legal or constructive) as a result of past events and that it is probable that an outflow of economic resources will be required to settle the obligation the costs to settle related obligations are probable and a reliable estimate is made of the amount of the obligation. The provisions balances are revised at the financial position date and is adjusted when it is necessary to present best estimate of these provisions.
- The amount recognized as a provision is the best estimate of the consideration required to settle the present obligation at the balance sheet date taking into account the risks and uncertainties surrounding the obligation.