



# **GB Corp Earnings**

## **2Q/1H25**

## GB Corp Reports 2Q/1H25 Results

GB Corp delivered substantial top and bottom-line growth in 1H25, with consolidated revenues up 86.9% year-on-year to EGP 35.9 billion and net profit up 59.6% year-on-year to EGP 1.7 billion, driven by a strong performance across both the Auto and Capital segments



### Key Highlights 1H25

- GB Corp's consolidated revenues reached EGP 35,850.0 million in 1H25, an 86.9% y-o-y increase driven by solid growth across both the Auto and Capital segments amid a gradually improving operating environment underpinned by lower inflation and interest rates. Meanwhile on a quarterly basis, revenues rose by 13.9% q-o-q, as well as 87.6% y-o-y, to EGP 19,089.5 million in 2Q25 on the back of the forementioned improved operating environment.
- Gross profit expanded by 29.1% y-o-y to EGP 5,654.8 million in 1H25, supported by improved supply conditions and demand recovery. However, GPM contracted by 7.1 percentage points year-on-year to 15.8% reflecting normalization after FX markets stabilized. With regards to 2Q25, gross profit grew by 5.4% q-o-q and 59.9% y-o-y to EGP 2,902.1 million, while GPM fell to 15.2% during the quarter, compared to 17.8% in 2Q24 and 16.4% in 1Q25.
- Net profit after tax and minority interest stood at EGP 1,672.6 million in 1H25, a 59.6% y-o-y increase. Meanwhile, NPM dropped by 0.8 percentage points year-on-year to 4.7% during the six-month period. In 2Q25, net profit rose by 67.0% q-o-q and 148.0% y-o-y to EGP 1,046.1 million, yielding associated NPM expansions of 1.7 percentage points quarter-on-quarter, as well as 1.3 percentage points year-on-year, to 5.5% during the quarter.
- GB Auto continues to grow its brand portfolio in Egypt, with the launch of the new Changan SUV CKD model, as well as two new Changan sedan CBU models. Additionally, to further expand the company's portfolio in the premium automotive segment, GB Auto launched three new Genesis EV models after becoming the official distributor of Genesis in Egypt.
- GB Auto's Sadat CKD production facility began partial operations this quarter and is on track to be fully operational by 4Q25.
- GB Auto has also signed an exclusive distributorship agreement with leading bus manufacturer Higer.
- The Egyptian government has recently announced its new automotive industry incentive program, which is expected to support the industry's growth over the coming period.
- GB Capital's total loan portfolio expanded to EGP 17.9 billion (+70.1% y-o-y), with the NPL ratio maintained at 1.93%.
- Drive Finance expanded its branch network into Alexandria and the Suez Canal region; while Forsa's merchant network now exceeds 1,700 merchants and 6,800 affiliated stores.
- Kredit's SME lending portfolio grew 214.1% y-o-y.
- MNT-Halan's Pakistani Microfinance bank has been granted the national license in 2Q25.

## Note from our CEO

The first half of 2025 was a period of significant progress for GB Corp as we delivered strong revenue and earnings growth, while advancing key strategic priorities across our Auto and Capital segments. Benefiting from an improving macroeconomic backdrop, we captured demand, expanded our product portfolio, and enhanced our operational capabilities. This combination of favorable conditions and disciplined execution has reinforced our market leadership and positions us to sustain growth in the periods ahead.

On the Auto side, we delivered robust year-on-year volume growth across Egypt, Iraq and Jordan, strengthened our market leadership at home, and expanded into the premium segment with the successful launch of Genesis. Our new CKD production plant in Sadat is progressing on schedule, with partial operations commencing this quarter and full operations expected by 4Q25. Additionally, we launched a new Changan SUV CKD model, along with two new Changan sedan CBU models, thus laying the ground for Changan to become the third high-volume brand within our portfolio in Egypt.

Our Commercial Vehicles and Construction Equipment business continued its strong performance, fueled primarily by a surge in bus demand. We are also witnessing signs of demand recovery at the trucks and construction equipment segments as market conditions continue to improve. As we look to capitalize on this growing demand, we recently signed an exclusive distributorship agreement with Higer Bus further expanding our product portfolio, in line with our strategy to deepen local market penetration and grow our bus export operations.

On the other hand, it is worth noting that the regional geopolitical situation is creating a challenging environment for our auto operations in Iraq and Jordan. We expect this to have an adverse effect on our regional performance; however, we are hopeful for a recovery by year-end.

At GB Capital, interest rate cuts supported strong performances across our different platforms, driving a 93.4% year-on-year increase in total revenues and a 70.1% year-on-year expansion in our portfolio in 1H25. GB Lease and Factoring continues to be a key growth driver, delivering strong growth during the period. Meanwhile, our affiliate MNT-Halan capitalized on recent interest rate cuts in Egypt and Turkey, delivering strong quarterly results and building solid momentum for the periods ahead.

Looking ahead, we see strong demand fundamentals supported by lower interest rates, stable FX markets, and improved consumer sentiment. We remain committed to executing our growth strategy, leveraging our industrial and financial platforms, and delivering sustainable value to our shareholders.

**Nader Ghabbour**  
Chief Executive Officer

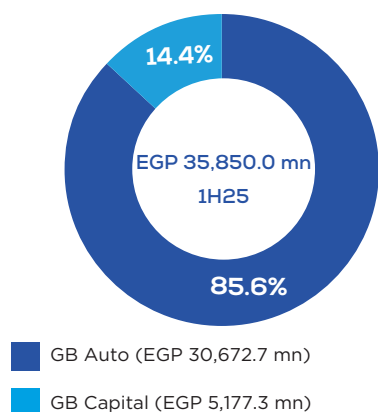
## Consolidated Financial Overview

Table 1: GB Corp Income Statement

	Three-Months Ended			Year-to-Date		
(EGP million)	2Q24	2Q25	% Change	1H24	1H25	% Change
<b>Total Sales Revenues</b>	<b>10,174.9</b>	<b>19,089.5</b>	<b>87.6%</b>	<b>19,181.1</b>	<b>35,850.0</b>	<b>86.9%</b>
<b>Total Gross Profit</b>	<b>1,815.4</b>	<b>2,902.1</b>	<b>59.9%</b>	<b>4,379.0</b>	<b>5,654.8</b>	<b>29.1%</b>
<b>Gross Profit Margin</b>	<b>17.8%</b>	<b>15.2%</b>	<b>(2.6)</b>	<b>22.8%</b>	<b>15.8%</b>	<b>(7.1)</b>
Selling and Marketing	(834.2)	(1,182.3)	41.7%	(1,479.3)	(2,330.2)	57.5%
Administration Expenses	(256.2)	(310.5)	21.2%	(727.5)	(616.8)	-15.2%
Other Income (Expenses)	131.0	245.2	87.1%	250.3	371.7	48.5%
<b>Operating Profit</b>	<b>856.0</b>	<b>1,654.5</b>	<b>93.3%</b>	<b>2,422.5</b>	<b>3,079.5</b>	<b>27.1%</b>
<b>Operating Profit Margin (%)</b>	<b>8.4%</b>	<b>8.7%</b>	<b>0.3</b>	<b>12.6%</b>	<b>8.6%</b>	<b>(4.0)</b>
Provisions (Net)	69.2	12.4	-82.0%	29.2	(27.8)	-
Investment Gains from Associates	108.6	451.6	-	290.7	511.0	75.8%
<b>EBIT</b>	<b>1,033.8</b>	<b>2,118.5</b>	<b>-</b>	<b>2,742.4</b>	<b>3,562.7</b>	<b>29.9%</b>
<b>EBIT Margin (%)</b>	<b>10.2%</b>	<b>11.1%</b>	<b>0.9</b>	<b>14.3%</b>	<b>9.9%</b>	<b>(4.4)</b>
Foreign Exchange Gains (Losses)	53.5	17.7	-66.9%	(330.5)	50.0	-
Net Finance Cost	(599.3)	(871.4)	45.4%	(967.7)	(1,587.9)	64.1%
<b>Earnings Before Tax</b>	<b>487.9</b>	<b>1,264.7</b>	<b>-</b>	<b>1,444.2</b>	<b>2,024.7</b>	<b>40.2%</b>
Income Taxes	(47.7)	(231.7)	-	(337.0)	(388.8)	15.4%
<b>Net Profit Before Minority Interest</b>	<b>440.2</b>	<b>1,033.1</b>	<b>-</b>	<b>1,107.2</b>	<b>1,635.9</b>	<b>47.8%</b>
Minority Interest	(18.3)	12.9	-	(59.0)	36.7	-
<b>Net Profit</b>	<b>421.8</b>	<b>1,046.1</b>	<b>-</b>	<b>1,048.2</b>	<b>1,672.6</b>	<b>59.6%</b>
<b>Net Profit Margin (%)</b>	<b>4.1%</b>	<b>5.5%</b>	<b>1.3</b>	<b>5.5%</b>	<b>4.7%</b>	<b>(0.8)</b>

## Group Revenue Breakdown

(As of 30 June 2025)



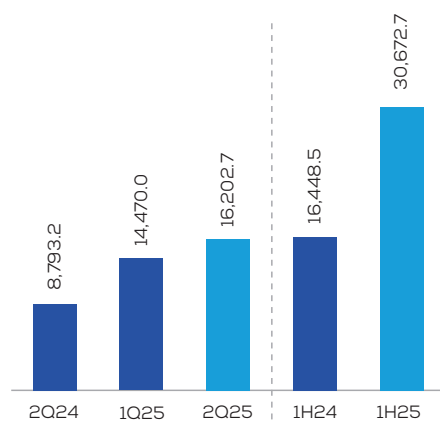
14 August 2025 — (Cairo, Egypt) GB Corp (GBCO.CA on the Egyptian Exchange), a leading automotive company in the Middle East and Africa and non-bank financial services provider in Egypt, announced today its segmental and consolidated results for the quarter and six-month period ended 30 June 2025. GB Corp's 2Q25 revenues stood at EGP 19,089.5 million, a 13.9% q-o-q, as well as an 87.6% y-o-y increase. Meanwhile, net profit expanded by 67.0% q-o-q and more than doubled year-on-year to EGP 1,046.1 million. On a year-to-date basis, revenues grew by 86.9% y-o-y to EGP 35,850.0 million, while net profit rose by 59.6% y-o-y to EGP 1,672.6 million during the six-month period.

GB Auto recorded revenues of EGP 16,202.7 million in 2Q25, an increase of 12.0% q-o-q and 84.3% y-o-y. Similarly, revenues were up 86.5% y-o-y in 1H25, closing the six-month period at EGP 30,672.7 million. Strong top-line growth in both 2Q25 and 1H25 was driven by solid demand across all business lines on the back of improved macroeconomic conditions. Passenger Car revenues witnessed a twofold year-on-year increase to EGP 24,098.2 million in 1H2025, as volumes expanded by 67.8% y-o-y on the back of a recovery in demand. Revenues at the Trading business grew by 30.3% y-o-y, driven by solid demand for Ready Parts and Tires in 1H25. The Commercial Vehicles & Construction Equipment division reported revenue growth of 88.1% y-o-y in 1H25, supported by increased demand for buses and minibuses. The Light Mobility LoB (Two, Three, and Four-Wheelers) saw revenues more than double year-on-year to EGP 928.4 million, driven by improved year-on-year sales volumes.

On the profitability front, gross profit expanded by 6.8% q-o-q and 65.8% y-o-y to EGP 2,454.0 million in 2Q25. However, GPM shrank by 0.7 percentage points quarter-on-quarter and 1.7 percentage points year-on-year to 15.1%. In parallel, EBITDA expanded by 12.7% q-o-q and 70.8% y-o-y to EGP 1,629.1 million during 2Q25, delivering an associated EBITDA margin of 10.1% during the quarter. On a six-month basis, gross profit rose by 25.9% y-o-y to EGP 4,752.0 million, while GPM fell by 7.5 percentage points year-on-year to 15.5% in 1H25. Similarly, 1H25 EBITDA reached EGP 3,074.7 million, a 22.8% y-o-y increase. However, associated EBITDA margin shrank by 5.2 percentage points year-on-year to 10.0%.

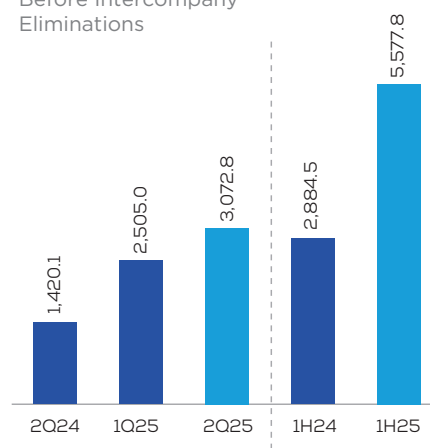
## Revenue Progression (all figures in EGP million)

### GB Auto



### GB Capital

Before Intercompany  
Eliminations



The auto segment maintained a strong financial position during the quarter, with the net debt-to-EBITDA ratio coming in at 1.72 and the net debt-to-equity ratio reaching 0.83 in 2Q25. In parallel, GB Auto's net profit expanded by 6.5% q-o-q and more than doubled year-on-year to EGP 531.3 million in 2Q25, with a margin of 3.3%. On a six-month basis, net profit stood at EGP 1,030.3 million, a 63.6% y-o-y increase, and yielded a margin of 3.4%.

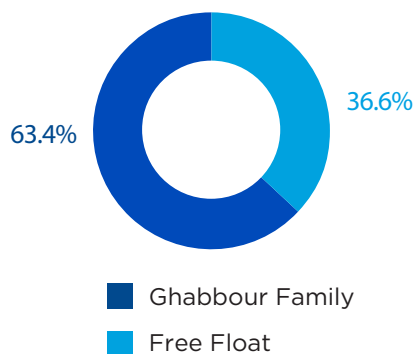
In 2Q25, GB Capital reported revenues (before intercompany eliminations) of EGP 3,072.8 million, reflecting growth of 22.7% q-o-q and 116.4% y-o-y. Top-line growth was driven by improved macroeconomic conditions and further supported by the continued expansion of the company's portfolio of alternative financing solutions. Similarly, net profit surged by 311.3% q-o-q, as well as 195.6% y-o-y to EGP 512.9 million, with the interest rates cuts implemented over the past quarter significantly supporting the company's bottom-line performance. On a year-to-date basis, revenues expanded by 93.4% y-o-y to EGP 5,577.8 million, while net profit grew by 51.4% y-o-y to EGP 637.6 million, as improved macroeconomic conditions supported the company's performance during the six-month period. In parallel, GB Capital's loans portfolio grew by 19.9% q-o-q and 70.1% y-o-y to EGP 17.9 billion in 2Q25. Meanwhile, the company maintained a healthy NPL ratio of 1.93% through disciplined portfolio quality management.

Across GB Capital's subsidiaries, GB Lease and Factoring's portfolio grew by 37.6% q-o-q and 51.2% y-o-y in 2Q25, supported by significant growth in factoring activities, and reached a record-high aggregate portfolio figure. Drive Finance saw its portfolio expand by 10.0% q-o-q and 104.4% y-o-y, as the company capitalized on an increase in auto loan disbursements, a wider branch network, and strong momentum at Forsa. GB Auto Rental's portfolio shrank slightly quarter-on-quarter, but rose by 45.2% y-o-y in 2Q25, fueled by fleet and client base expansion. Kredit continued its strong ramp-up, with portfolio expansion of 34.1% q-o-q and 214.1% y-o-y as it scales its operations. Finally, MNT-Halan maintained its strong portfolio growth across its markets in 2Q25, with monetary easing in both Egypt and Turkey significantly supporting the company's performance.

Highlights of GB Corp's 2Q/1H25 results follow, along with management's analysis of the company's performance. Complete financials are available for download on [ir.gb-corporation.com](https://ir.gb-corporation.com)

## GB Corp's Shareholding Structure

as of 30 June 2025



### Head Office

Cairo-Alex Desert Road, Km 28  
Industrial Zone  
Abu Rawash, Giza, Egypt

### Investor Relations

Mansour Kabbani  
Board of Directors Member

Mohamed Younis  
Chief Investment Officer

Sarah Maged  
Investor Relations  
Communications Manager

Direct: +202 3910 0485  
Tel: +202 3539 1201  
Fax: +202 3539 0139  
e-mail: [ir@gb-corporation.com](mailto:ir@gb-corporation.com)

[ir.gb-corporation.com](http://ir.gb-corporation.com)

### Shareholder Information

Reuters Code: GBCO.CA  
Bloomberg Code: GBCO.EY

Shares Outstanding:  
1,085,500,000

## About GB Corp S.A.E.

GB Corp S.A.E. (GBCO.CA on the Egyptian Exchange), a leading automotive company in the Middle East and Africa and non-bank financial services provider in Egypt. Across four primary lines of business — Passenger Cars, Trading, Commercial Vehicles & Construction Equipment, and Two, Three, and Four-Wheelers — the company's main business activities include assembly, manufacturing, sales and distribution, financing and after-sales services. GB Auto's portfolio of brands includes Hyundai, Mazda, Chery, Changan, Haval, MG, Genesis, JAC, Foton, Karry, Bajaj, Marcopolo, Volvo Truck and Volvo Bus, Volvo Construction Equipment, Mitsubishi Fuso, SDLG, Higer, Shacman, Lassa, Yokohama, Double Coin, Good-year, Verde, Techking, MRF, and Sunfull. GB Auto has operations in the Middle East and Africa. The company's NBFS' segment branded GB Capital offers leasing, factoring, consumer finance, fleet quasi-operational leasing, securitization, SME lending, and Sukuk under the following brands - GB Lease, Drive, Forsa, GB Auto Rental, GB Bus Rental, Capital for Securitization, Kredit, GB Capital Sukuk in addition to investments in affiliates offering micro-finance, nano-finance, BNPL, collection, peer-to-peer transfers, bill payments, mortgage finance and insurance under - MNT-Halan, Bedaya and Kaf. The company is headquartered in Giza, Greater Cairo Area, Egypt.

[ir.gb-corporation.com](http://ir.gb-corporation.com)

## Forward-Looking Statements

This document may contain certain "forward-looking statements" relating to the company's business. These may be identified in part through the use of forward-looking terminology such as "will," "planned," "expectations" and "forecast" as well as similar explanations or qualifiers and by discussions of strategy, plans or intentions. These statements may include descriptions of investments planned or currently under consideration or development by the company and the anticipated impact of these investments. Any such statements reflect the current views of the company with respect to future events and are subject to certain risks, uncertainties and assumptions. Many factors could cause the actual results, performance, decisions or achievements of the company to be materially different from any future results that may be expressed or implied by such forward-looking statements.