



GB Corp Earnings

1Q25

GB Corp Reports 1Q25 Results

GB Corp kicks off 2025 with 86.1% y-o-y revenue growth and a resilient bottom-line performance



Key Highlights 1Q25

- GB Corp recorded consolidated revenues of EGP 16,760.5 million in 1Q25, marking an 86.1% y-o-y increase, driven by strong growth in both the Auto and Capital segments amid a gradually improving operating environment. Revenues declined 9.7% q-o-q, primarily due to seasonal demand softening at GB Auto and the impact of Ramadan during the quarter.
- Gross profit increased 7.4% y-o-y in 1Q25 to EGP 2,752.7 million, supported by improved supply conditions and pricing discipline. However, GPM contracted to 16.4%, down 12.0 percentage points year-on-year and 1.3 points quarter-on-quarter, reflecting margin normalization across product lines. Normalized margins are attributable to the stabilization of FX markets in Egypt. In prior periods, the wide gap between official and parallel exchange rates inflated selling prices, while the corresponding FX impact on the cost side was not fully captured at the gross profit level.
- Net profit after tax and minority interest was EGP 626.5 million in 1Q25, remaining largely stable year-on-year. NPM stood at 3.7%, declining by 3.2 percentage points year-on-year and 2.4 percentage points quarter-on-quarter, with profitability affected by lower investment income and seasonality.
- Construction of GB Auto's Sadat CKD production facility remains on schedule and is on track to begin operations by 4Q25, adding new localization capacity and cost leverage.
- The Commercial Vehicles & Construction Equipment division has turned profitable and is now expected to contribute positively to group-level earnings in the coming quarters.
- The company soft-launched its new quadricycle model, Qute, which is currently being licensed across several governorates and forms part of GB Auto's ongoing product diversification strategy.
- GB Auto expanded its brand portfolio in Egypt with the addition of Genesis, marking the company's entry into the premium automotive segment.
- Forsa, the consumer finance arm of Drive Finance, expanded into new governorates across the Delta and Suez Canal regions, complementing its strong presence in Greater Cairo and enhancing financial inclusion.
- GB Auto remains focused on strengthening its existing brand portfolio across Egypt, Iraq, and Jordan, while remaining open to attractive investment opportunities in adjacent markets.
- GB Corp continued to advance its digital transformation agenda, with ongoing investments in automation, data infrastructure, and system upgrades across its Auto and Capital platforms.

Note from our CEO

We are pleased to report a strong start to the year, with solid year-on-year revenue growth and a resilient bottom-line performance across both our Auto and Capital segments. This performance underscores the strength of GB Corp's diversified portfolio, operational agility, and deep market presence — all of which continue to serve us well as macroeconomic conditions begin to improve.

At GB Auto, we delivered outstanding passenger car volume growth of 68% y-o-y across Egypt and Iraq, supported by a shift to CKD production and disciplined pricing. We also enhanced our brand portfolio with the addition of Genesis, marking our entry into the premium automotive segment in Egypt. Construction of our new CKD plant in Sadat remains on track and is expected to further strengthen our industrial footprint by year-end.

We also saw our historically underperforming Commercial Vehicles & Construction Equipment business turn profitable and expect further gains in the coming quarters driven by improved local market penetration and the materialization of our bus export ambitions.

At GB Capital, we recorded a 71% year-on-year increase in revenues and a nearly 40% expansion in our portfolio. While short-term profitability was affected by high interest rates and Ramadan seasonality, core portfolio growth remained robust, with strong contributions from GB Lease, Drive, GB Auto Rental, and Kredit. Our consumer finance arm, Forsa, continued to expand its footprint in underserved areas of Egypt, while GB Bus Rental — launched in 4Q24 — is ramping up steadily.

Meanwhile, our affiliate MNT-Halan continues to make strategic headway across regional markets. During the quarter, the company achieved strong disbursement growth in Turkey and the UAE.

Looking ahead, we are focused on deepening synergies between our Auto and Capital platforms, accelerating digital transformation, and selectively expanding our regional footprint. With FX markets stabilizing, inflation moderating, and import flows normalizing, GB Corp is exceptionally well positioned to capitalize on Egypt's emerging recovery and regional growth opportunities.

Nader Ghabbour
Chief Executive Officer

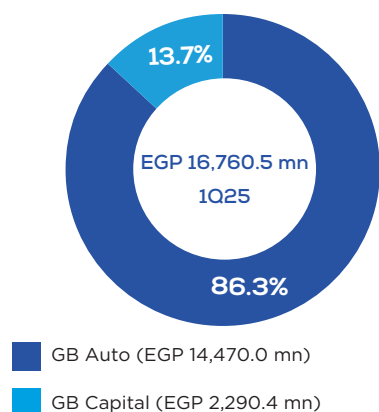
Consolidated Financial Overview

Table 1: GB Corp Income Statement

(EGP million)	Three Months Ended		
	1Q24	1Q25	% Change
Total Sales Revenues	9,006.2	16,760.5	86.1%
Total Gross Profit	2,563.1	2,752.7	7.4%
Gross Profit Margin	28.5%	16.4%	(12.0)
Selling and Marketing	(645.0)	(1,147.9)	78.0%
Administration Expenses	(471.3)	(306.3)	-35.0%
Other Income (Expenses)	119.3	126.5	6.1%
Operating Profit	1,566.0	1,425.0	-9.0%
Operating Profit Margin (%)	17.4%	8.5%	(9.0)
Provisions (Net)	(40.0)	(40.2)	0.6%
Investment Gains from Associates	182.1	59.4	-67.4%
EBIT	1,708.1	1,444.1	-15.5%
EBIT Margin (%)	19.0%	8.6%	(10.4)
Foreign Exchange Gains (Losses)	(384.0)	32.3	-
Net Finance Cost	(368.4)	(716.5)	94.5%
Earnings Before Tax	955.8	759.9	-20.5%
Income Taxes	(289.3)	(157.2)	-45.7%
Net Profit Before Minority Interest	666.5	602.8	-9.6%
Minority Interest	(40.2)	23.8	-
Net Profit	626.3	626.5	-
Net Profit Margin (%)	7.0%	3.7%	(3.2)

Group Revenue Breakdown

(As of 31 March 2025)



14 May 2025 – (Cairo, Egypt) GB Corp (GBCO.CA on the Egyptian Exchange), a leading automotive company in the Middle East and Africa and non-bank financial services provider in Egypt, announced today its segmental and consolidated results for the quarter ended 31 March 2025. GB Corp's 1Q25 revenues stood at EGP 16,760.5 million, an 86.1% y-o-y increase, but a 9.7% q-o-q decline. Meanwhile, net profit remained largely stable year-on-year and fell by 44.7% q-o-q to EGP 626.5 million during the quarter.

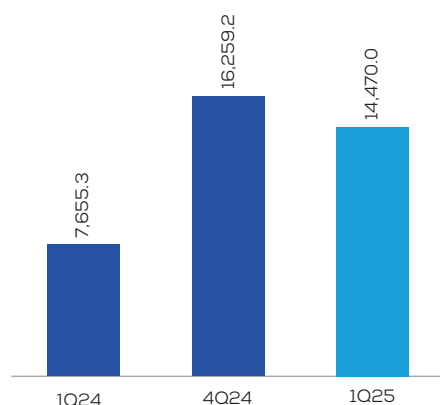
GB Auto recorded revenues of EGP 14,470.0 million in 1Q25, up 89.0% y-o-y but down 11.0% q-o-q. The quarterly decline reflected seasonality and softer demand during the full month of Ramadan. Strong year-on-year growth was fueled by robust demand across all business lines, supported by a stronger product mix. Passenger Car revenues more than doubled year-on-year to EGP 11,497.0 million, despite a 14.2% q-o-q decline, as volumes rose 68.0% y-o-y on the back of strong performances in Egypt and regional markets. Revenues at the Trading business grew by 24.4% q-o-q and 11.8% y-o-y, driven by solid demand for Ready Parts and Tires. The Commercial Vehicles & Construction Equipment division posted revenue growth of 14.3% q-o-q and 81.7% y-o-y, supported by increased demand for buses and minibuses. The Light Mobility LoB (Two, Three, and Four-Wheelers) saw revenues rise 52.7% y-o-y to EGP 366.3 million, despite a 35.2% q-o-q decline, reflecting improved year-on-year sales volumes.

On the profitability front, gross profit contracted by 18.0% q-o-q, but remained largely stable year-on-year at EGP 2,298.0 million in 1Q25, yielding a GPM of 15.9%. In parallel, EBITDA contracted by 14.9% q-o-q and 6.7% y-o-y to EGP 1,445.2 million during 1Q25, with an EBITDA margin of 10.0% during the quarter.

The auto segment maintained a solid financial position during the quarter, with the net debt-to-EBITDA ratio standing at 1.18 and the net debt-to-equity ratio reaching 0.52 in 1Q25. GB Auto's net profit reached EGP 499.0 million in 1Q25, down 33.2% q-o-q, but up 31.3% y-o-y, with a margin of 3.4%.

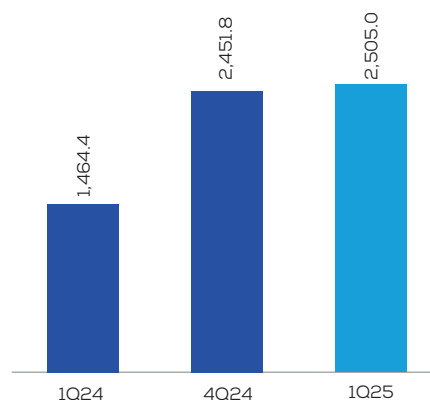
Revenue Progression (all figures in EGP million)

GB Auto



GB Capital

Before Intercompany
Eliminations



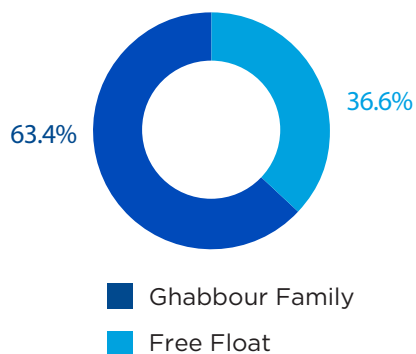
GB Capital reported revenues of EGP 2,505.0 million in 1Q25 (before intercompany eliminations), reflecting growth of 2.2% q-o-q and 71.1% y-o-y, driven by continued expansion across its portfolio of alternative financing solutions. Net profit declined by 74.1% q-o-q and 49.7% y-o-y to EGP 124.7 million, impacted by higher interest rates and the seasonality effects of Ramadan. To grow revenues, the loans portfolio grew by 13.5% q-o-q and 39.9% y-o-y to EGP 15.0 billion, while the company maintained a healthy NPL ratio of 2.16% through disciplined portfolio quality management.

Across GB Capital's subsidiaries, GB Lease and Factoring delivered a 25.1% y-o-y increase in portfolio size, supported by significant growth in factoring activities, and reached a record aggregate portfolio. Drive Finance expanded its portfolio by 11.4% q-o-q and 53.2% y-o-y, benefiting from increased auto loan disbursements and strong momentum at Forsa. GB Auto Rental grew its portfolio by 6.4% q-o-q and 49.7% y-o-y, underpinned by fleet and client base expansion. Kredit continued its strong ramp-up, with portfolio growth of 3.9% q-o-q and 210.7% y-o-y as it scales its operations. MNT-Halan maintained its strong portfolio growth across its markets in 1Q25.

Highlights of GB Corp's 1Q25 results follow, along with management's analysis of the company's performance. Complete financials are available for download on ir.gb-corporation.com

GB Corp's Shareholding Structure

as of 31 March 2025



Head Office

Cairo-Alex Desert Road, Km 28
Industrial Zone
Abu Rawash, Giza, Egypt

Investor Relations

Mansour Kabbani
Board of Directors Member

Mohamed Younis
Chief Investment Officer

Sarah Maged
Investor Relations
Communications Manager

Direct: +202 3910 0485
Tel: +202 3539 1201
Fax: +202 3539 0139
e-mail: ir@gb-corporation.com

ir.gb-corporation.com

Shareholder Information

Reuters Code: GBCO.CA
Bloomberg Code: GBCO.EY

Shares Outstanding:
1,085,500,000

About GB Corp S.A.E.

GB Corp S.A.E. (GBCO.CA on the Egyptian Exchange), a leading automotive company in the Middle East and Africa and non-bank financial services provider in Egypt. Across four primary lines of business — Passenger Cars, Trading, Commercial Vehicles & Construction Equipment, and Two, Three, and Four-Wheelers — the company's main business activities include assembly, manufacturing, sales and distribution, financing and after-sales services. GB Auto's portfolio of brands includes Hyundai, Mazda, Chery, Changan, Haval, MG, JAC, Foton, Karry, Bajaj, Marcopolo, Volvo Truck and Volvo Bus, Volvo Construction Equipment, Mitsubishi Fuso, SDLG, Higer, Shacman, Lassa, Yokohama, Double Coin, Goodyear, Verde, Techking, MRF, and Sunfull. GB Auto has operations in the Middle East and Africa. The company's NBFS' segment branded GB Capital offers leasing, factoring, consumer finance, fleet quasi-operational leasing, securitization, SME lending, and Sukuk under the following brands - GB Lease, Drive, Forsa, GB Auto Rental, Capital for Securitization, Kredit, GB Capital Sukuk in addition to investments in affiliates offering micro-finance, nano-finance, BNPL, collection, peer-to-peer transfers, bill payments, mortgage finance and insurance under - MNT-Halan, Bedaya and Kaf. The company is headquartered in Giza, Greater Cairo Area, Egypt.

ir.gb-corporation.com

Forward-Looking Statements

This document may contain certain "forward-looking statements" relating to the company's business. These may be identified in part through the use of forward-looking terminology such as "will," "planned," "expectations" and "forecast" as well as similar explanations or qualifiers and by discussions of strategy, plans or intentions. These statements may include descriptions of investments planned or currently under consideration or development by the company and the anticipated impact of these investments. Any such statements reflect the current views of the company with respect to future events and are subject to certain risks, uncertainties and assumptions. Many factors could cause the actual results, performance, decisions or achievements of the company to be materially different from any future results that may be expressed or implied by such forward-looking statements.

