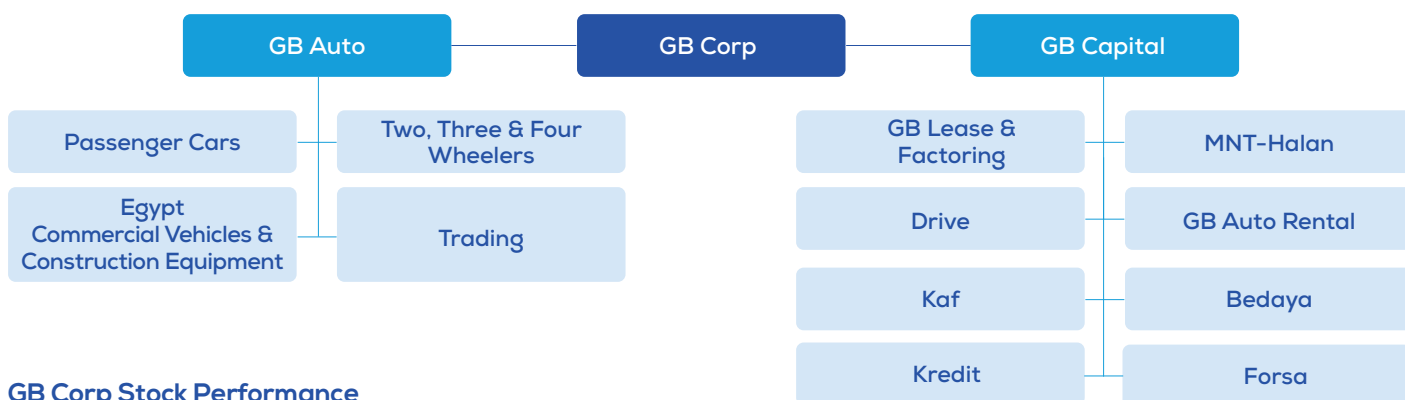
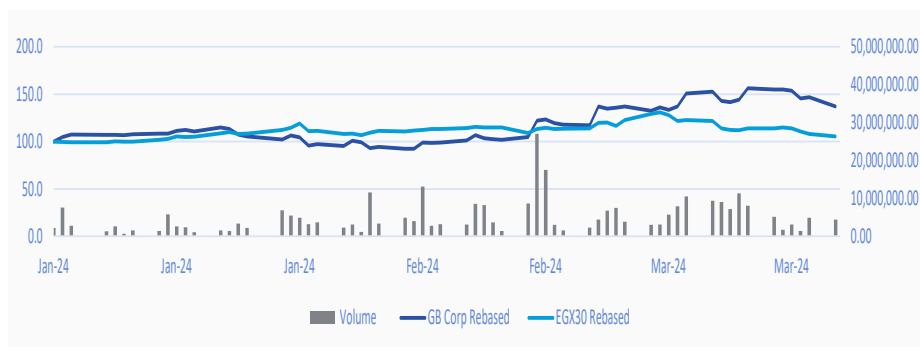


# 1Q24 - INVESTOR FACT SHEET

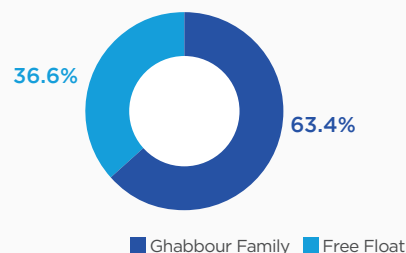
GB Corp is a leading automotive company in the Middle East and non-bank financial services provider in Egypt. The company operates under two distinct segments: GB Auto, which operates the core automotive business and encompasses four primary lines of business across Egypt, Iraq, and Jordan, and GB Capital, which oversees the operations of the Group's non-bank financial service providers.



## GB Corp Stock Performance



## Shareholding Structure (As of 31 March 2024)



## Income Statement Snapshot

### Three Months Ended

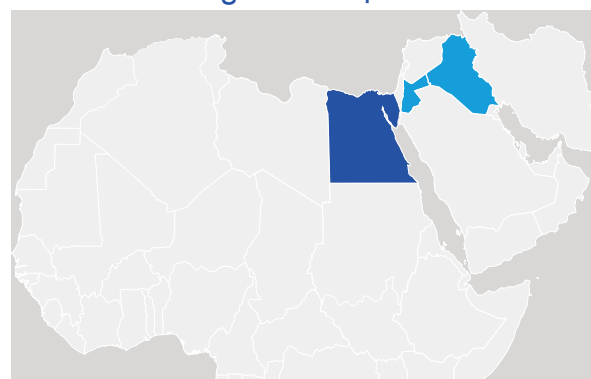
(EGP million)	1Q23	1Q24	% Change
Total Sales Revenues	4,741.5	9,006.2	89.9%
Total Gross Profit	1,049.4	2,563.5	144.3%
Operating Profit	468.8	1,567.8	234.4%
EBIT	640.2	1,708.6	166.9%
Earnings Before Tax	183.4	956.2	421.5%
Net Income / Loss	107.7	626.3	481.6%

## Balance Sheet Snapshot

### As at 31 March 2024

(EGP million)	31-Dec-23	31-Mar-24	% Change
Total Current Assets	19,113.6	27,847.1	45.7%
Total Long-Term Assets	23,471.9	25,450.3	8.4%
Total Assets	42,585.5	53,297.3	25.2%
Total Current Liabilities	15,620.4	22,015.1	40.9%
Total Long-Term Liabilities	5,763.2	6,975.2	21.0%
Non-Controlling Interest	1,363.0	1,805.2	32.4%
Total Shareholder's Equity	21,201.8	24,307.1	14.6%
Total Liabilities and Shareholder's Equity	42,585.4	53,297.3	25.2%

## Regional Footprint



## SHARES COVERED BY

Beltone Financial | CI Capital | EFG Hermes | HC Securities | HSBC | Naeem Holding | Pharos Holding

## GB Auto

### Passenger Cars

1Q24 Group Revenue  
Contribution

60.9%

- Assembly and distribution of imported completely-knocked-down (CKD) kits with a production capacity of around 80,000 units per year in Egypt
- Distribution of imported completely-built-up (CBU) vehicles in Egypt, Iraq (MG), and Jordan
- After-Sales Operations in Egypt, Iraq, and Jordan
- Financing options provided through Drive in Egypt
- **Brands: Hyundai, Chery, Mazda, Changan, Haval, and MG**



### Trading

1Q24 Group Revenue  
Contribution

9.5%

- Distribution of passenger car, van, truck, construction equipment and bus tires in Egypt, as well as Ready Parts in Egypt and Iraq.
- **Brands: Yokohama, Lassa, Westlake, Double Coin, Goodyear, Thunderer, MRF and Sunfull**



### Egypt Commercial Vehicles & Construction Equipment

1Q24 Group Revenue  
Contribution

8.2%

- Assembly and distribution of trucks
- Bus-body manufacturing; distribution, and export of buses
- Manufacturing and distribution of superstructures and trailers
- Distribution of earth-moving equipment, road machinery, and power generators
- **Brands: Mitsubishi Fuso, Volvo Trucks and Buses, Volvo Construction Equipment, Eicher, YTO, Higer, SDLG, UD Trucks and Shacman**



### Startups

1Q24 Group Revenue  
Contribution

3.7%

- PAL distributes lubricant products at GB Auto branded and third-party points of sale in Egypt under an exclusive strategic alliance with Gazprom Neft Lubricants
- Fabrika is GB Auto's pre-owned vehicle division that offers consumers a wide variety of used cars from all manufacturers, as well as trade-in offers at GB Auto showrooms
- El Mikaneeky is a trusted professional car servicing company that provides affordable solutions to the entire car market
- GB Ventures is an entity that combines the automotive and financial know-how of GB Auto with the goal to empower Egyptian startups
- GB Logistics is an Integrated Service Provider (ISP) that specializes in the delivery of high-quality logistics services to customers in Egypt and worldwide. GB Logistics provides excellent full-service logistic solutions that add value to its appreciated partners vehicles
- Transport Vehicles Distribution (TVD) is a commercial vehicle distribution company established in partnership with El Ghalban Auto Market Group to distribute JMC and Foton branded vehicles
- **Market: Egypt**
- **Companies: PAL, Fabrika, TVD, GB Logistics, El Mikaneeky, GB Ventures**



### Two, Three & Four-Wheelers

1Q24 Group Revenue  
Contribution

2.7%

- Assembly and distribution of motorcycles, tricycles, and quadricycles and manufacturing of components at the Badr Facility
- Financing options provided through Mashroey
- **Brands: Bajaj and Lifan**



## GB Capital (Financing Businesses)



1Q24 Group Revenue  
Contribution

15.0%

- GB Capital oversees the operations of the group's six non-bank financial service providers, offering financing in all segments of the market
- GB Lease & Factoring provides business-to-business financial leasing services to a wide range of companies, covering all asset classes
- MNT-Halan is Egypt's largest and fastest growing non-bank lender to the unbanked, digitizing traditional banking and cash-based markets through tech and data driven solutions
- Drive provides factoring services to a diversified client base, ranging from business-to-business (SMEs) to business-to-consumer (retail), with a focus on the auto finance sector. Drive has also rolled out its digital consumer finance app "Forsa"
- GB Auto Rental offers car rental services on a quasi-operational lease basis to companies in the market
- Bedaya is a mortgage finance venture offering long-term and competitive mortgages for new move-in homes
- Kaf is a life insurance company that was acquired along with EFG Hermes to capitalize on the growing demand for insurance offerings in Egypt.
- Kredit is a SME lending company which provides financing services to Egyptian small and medium enterprises (SMEs). It also provides exceptional lending and mentoring services, facilitating SMEs' access to financial support, and fostering their growth
- GB Capital received its Sukuk issuance license from the FRA and launched GB Capital Sukuk



Statements contained in this document that are not historical facts are based on current expectations, estimates, projections, opinions and beliefs of GB Corp. Such statements involve known and unknown risks, uncertainties and other factors; undue reliance should not be placed thereon. Certain information contained herein constitutes "targets" or "forward-looking statements," which can be identified by the use of forward-looking terminology such as "may," "will," "seek," "should," "expect," "anticipate," "project," "estimate," "intend," "continue" or "believe" or the negatives thereof or other variations thereon or comparable terminology. Actual events or results or the actual performance of GB Auto may differ materially from those reflected or contemplated in such targets or forward-looking statements. The performance of GB Auto is subject to risks and uncertainties.

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