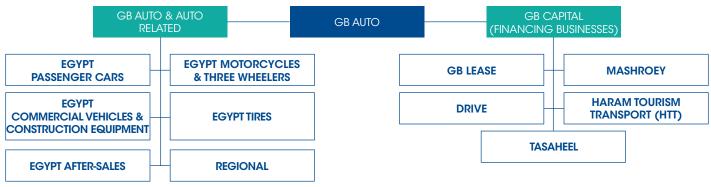


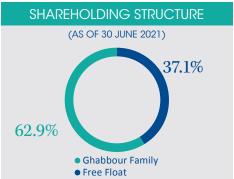
INVESTOR FACT SHEET - 2Q 2021

Operating six lines of business across Egypt and Iraq, GB Auto is a leading automotive player that boasts a strong operational footprint across multiple sectors — Passenger Cars, Motorcycles & Three-Wheelers, Commercial Vehicles & Construction Equipment, Tires, Financing, After-Sales, and Regional operations — the company is focused on automotive assembly, manufacturing, sales and distribution, after-sales services, retail, trade-in, and logistics.



GB AUTO STOCK PERFORMANCE





INCOME STATEMENT SNAPSHOT	Th	ree Months Ended			Six Months Ended	
(LE million)	2Q20	2Q21	% Change	1H20	1H21	% Change
Total Sales Revenues	4,024.8	7,269.0	80.6%	9,913.5	14,096.6	42.2%
Total Gross Profit	921.5	1,458.3	58.3%	2,019.6	2,811.2	39.2%
Operating Profit	569.6	774.0	35.9%	1,110.5	1,455.0	31.0%
EBIT	507.0	743.7	46.7%	1,013.5	1,354.2	33.6%
Earnings Before Tax	240.2	609.9	-	525.7	1,073.7	-
Net Income / Loss	115.8	374.3	-	254.2	673.1	-

BALANCE SHEET SNAPSHOT		As of	
(LE million)	31-Dec-20	30-June-21	% Change
Total Current Assets	14,306.7	17,405.8	21.7%
Total Long-Term Assets	10,282.9	12,262.2	19.2%
Total Assets	24,589.7	29,668.1	20.7%
Total Current Liabilities	14,205.3	17,656.0	24.3%
Total Long-Term Liabilities	4,270.3	5,545.6	29.9%
Non-Controlling Interest	1,486.0	1,384.3	-6.8%
Total Shareholder's Equity	6,114.1	5,082.1	-16.9%
Total Liabilities and Shareholder's Equity	24,589.7	29,668.1	20.7%

REGIONAL FOOTPRINT



AUTO & AUTO RELATED

EGYPT PASSENGER CARS

2Q21 GROUP REVENUE CONTRIBUTION

40.1%

- · Assembly and distribution of imported completely-knocked-down (CKD) kits with a production capacity of around 80,000 units per year
- Distribution of imported completely-built-up (CBU) vehicles
- Financing options provided through Drive
- Brands: Hyundai, Mazda, Changan, Chery









EGYPT COMMERCIAL VEHICLES & CONSTRUCTION EQUIPMENT

2Q21 GROUP REVENUE CONTRIBUTION

2.5%

- Assembly and distribution of trucks.
- · Bus-body manufacturing; distribution of buses
- · Manufacturing and distribution of superstructures and trailers
- · Distribution of earth-moving equipment, road machinery, and power generators
- Brands: Mitsubishi Fuso, Volvo Trucks and **Buses, Volvo Construction Equipment,** Iveco, YTO, Marcopolo, Karry, SDLG, Aksa and Shacman Trucks







Marcopolo







EGYPT TIRES

2Q21 GROUP REVENUE CONTRIBUTION

4.6%

- · Distribution of passenger car, van, truck, construction equipment and bus tires
- Brands: Yokohama, Lassa, Westlake, Double Coin, Verde, Techking and Thunderer.

YOKOHAMA













THUNDERER

EGYPT MOTORCYCLES & THREE-WHEELERS

2Q21 GROUP REVENUE CONTRIBUTION

12.0%

- · Assembly and distribution of motorcycles & three-wheelers and manufacturing of components at the Badr Facility
- Financing options provided through Mashroey
- Brands: Bajaj



EGYPT AFTER-SALES

2Q21 GROUP REVENUE CONTRIBUTION

4.2%

• After-sales services and distribution of spare parts for passenger cars, motorcycles & three-wheelers, and commercial vehicles & construction equipment



· Constant and ongoing expansion of network and service center capacities



2Q21 GROUP REVENUE CONTRIBUTION

10.7%

- Distribution of imported completely-built-up (CBU) passenger car units in Iraq (MG) with after-sales services
- Distribution of Bajaj motorcycles & three-wheelers in Iraq and after-sales services
- Markets: Iraq
- Brands: MG and Bajaj





STARTUPS

2Q21 GROUP REVENUE CONTRIBUTION

5.1%

- Parts and lubricants business PAL distributes Gazprom Neft Lubricants in Egypt
- The pre-owned vehicles division rolled out a Western-style pre-owned car operation under the brand name Fabrika
- Retail division 360 operates after-sales and retail outlets, distributing tires, tire parts, batteries, parts and lubricants, and will also offer related services in various locations



- Markets: Egypt
- · Companies: PAL, Fabrika, 360, El Mikaneeky







GB CAPITAL (FINANCING BUSINESSES)

2Q21 GROUP REVENUE 20.7% **GB CAPITAL** CONTRIBUTION

- $\bullet \ \ GB\ Capital\ oversees\ the\ operations\ of\ the\ group's\ five\ non-bank\ financial\ service\ providers,$ offering financing in all segments of the market
- · GB Lease provides business-to-business financial leasing services to a wide range of companies, covering all asset classes
- Mashroey finances the purchase of motorcycles, YTO tractors, and motor tricycles
- Drive offers factoring services, both business-to-business and business-to-consumer
- Haram Limousine (HTT) offers car rental services on a quasi-operational lease basis to companies in the market
- · Tasaheel offers direct microfinance lending services to micro-enterprises
- Market: Egypt

















Statements contained in this document that are not historical facts are based on current expectations, estimates, projections, opinions and beliefs of GB Auto. Such statements involve known and unknown risks, uncertainties and other factors; undue reliance should not be placed thereon. Certain information contained herein constitutes "targets" or "forward-looking statements," which can be identified by the use of forward-looking terminology such as "may," "will," "seek," "should," "expect," "anticipate," "project," "estimate," "intend," "continue" or "believe" or the negatives thereof or other variations thereon or comparable terminology. Actual events or results or the actual performance of GB Auto may differ materially from those reflected or contemplated in such targets or forward-looking statements. The performance of GB Auto is subject to risks and uncertainties.

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