

# **EKH OVERVIEW**



# **EKH | A LEADING MENA-BASED INVESTMENT COMPANY**

Egypt Kuwait Holding Company (EKH) is one of the MENA region's fastest-growing and prominent investment companies, established in 1997 by a consortium of Kuwaiti and Egyptian businessmen.

EKH has consistently delivered superior returns to shareholders supported by a unique investment portfolio and a capable management team.

**Dual-listed Five** USD **754**mn Strategic sectors Market cap<sup>1</sup> EGX and Boursa Kuwait >40% **c5% c6%** 2018-24 Average EBITDA 2018-24 Revenue CAGR 2018-24 EBITDA CAGR margin USD**1.52**bn USD**504**mn >28% Total Assets<sup>1</sup> Total Equity<sup>1</sup> 2018-24 Average ROE

Egypt Kuwait Holding NBFS & Petroche Fertilizers **Utilities** 15% Oil & Gas Diversified micals EBITDA breakdown by sector | 1Q25

USD248mn

**FY24 EBITDA** 

USD163mn

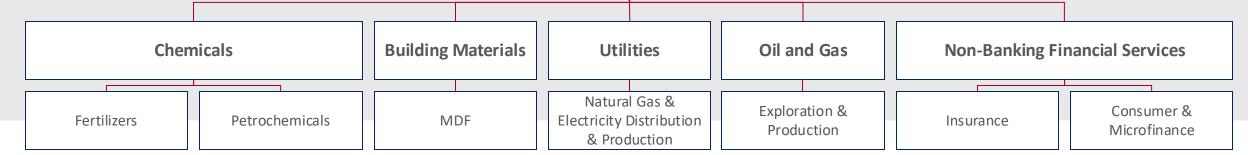
FY24 Attrib. Net Profit

USD642mn

FY24 Revenue

# **DIVERSE PORTFOLIO | INVESTMENTS ACROSS FIVE STRATEGIC SECTORS**







- 110k m² facility located in Alexandria, Egypt
- Produces urea and ammonium sulphate at capacities of 640ktpa and 180ktpa, respectively
- c70% of output exported
- 75.33% effective EKH ownership



- 103k m<sup>2</sup> facility located in 10<sup>th</sup> of Ramadan, Egypt
- Produces 19 petrochemical products, primarily formaldehyde derivatives, as well as sulfuric acid
- Exports products to +50 markets
- 100% EKH ownership



- Nilewood: 150k m<sup>2</sup> MDF factory (200k m<sup>3</sup> capacity) adjacent to a forest located in Sadat City, Egypt; with commercial operations set to begin 1H25
- 73% EKH-owned JV with Germany's Homann Holzwerkstoffe

#### **NatEnergy**





 NatEnergy: largest private sector operator of natural gas pipelines in the MENA region via gas distribution subsidiaries, NATGAS, Fayum Gas, and Nubaria Gas



 Kahraba: produces and distributes electricity to over
 1.3k industrial and commercial customers across Egypt



- Operates 6 wells within a 443 km<sup>2</sup> concession situated 65 km offshore North of Port Said city
- cUSD247mn invested in exploration and development activities to date
- 100% EKH ownership





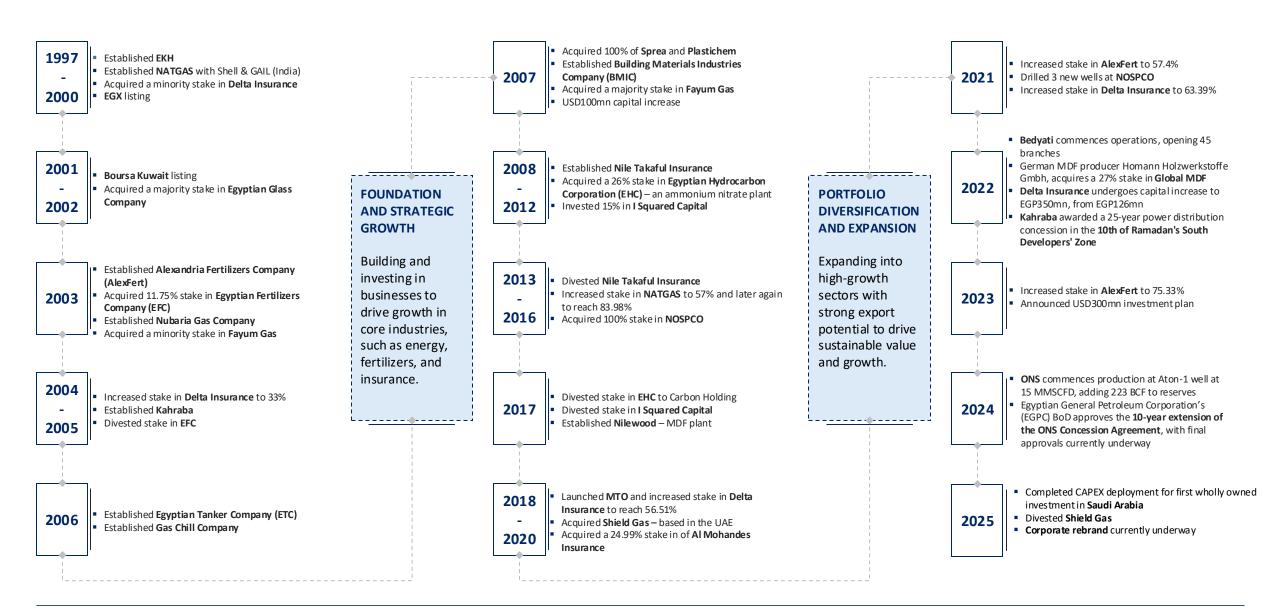


- g insurance
- 2 leading insurance companies offering life, property, and casualty insurance
- Delta Insurance: is among Egypt's top 5 largest privatesector insurance companies, operating 40 branches serving over 600k clients
- Effective EKH ownership of 63.39% in Delta Insurance and 24.99% in Mohandes Insurance



- Bedayti: Fast-growing microfinance subsidiary based in Egypt
- Launched in 1Q22, continues to leverage strong momentum in the microfinance loan market, operating 67 branches across 12 governorates
- 100% EKH ownership

# **CHARTING SUCCESS | INVESTMENT MILESTONES**



# UNLOCKING VALUE | THE INVESTMENT CASE FOR EKH



# **OUR STRATEGY**



# TRANSFORMING TO MAXIMIZE VALUE | THE STRATEGIC APPROACH FOR EKH



# **Optimise core portfolio**

Leverage competitive advantages, improve cost efficiency, and propel export potential to maximize profitability and margins



# Diversify and grow foreign currency

Explore new sectors, grow export capabilities, and expand internationally to boost foreign currency generation



## Recycle capital for growth

Deploy in high-return opportunities, optimise underperforming assets, and secure long-term sustainable growth



## **Drive operational efficiency**

Unlock synergies across subsidiaries and optimize operations to ensure resilient performance



#### Strategic investments to drive growth

Focus on projects that enhance USD denominated revenue generation and enjoy accretive embedded IRRs



#### Innovate and expand

Tap into new markets and emerging industries through innovative ventures and sector expansion

# **OUR INVESTMENTS**



Building Materials Utilities Oil and Gas Non-Banking Financial Services

# **ALEXFERT | OVERVIEW**

Alexandria Fertilizers Company (AlexFert) is an established player in the fertilizer production space producing ammonia, urea, and ammonium sulphate, with exports to key markets in Europe and to the United States.

USD66.8mn

Chemicals

1Q25 Revenue

USD33.7mn

1Q25 EBITDA

USD18.6mn

1Q25 Attrib. Net Profit

440 ktpa

Ammonia production capacity

640 ktpa

Urea production capacity

**180** ktpa

Ammonium sulphate production capacity

> **20** years

Track record

**70%** 

Production exported

30%

Production sold locally

+500

**Employees** 

110k m<sup>2</sup>

Land area

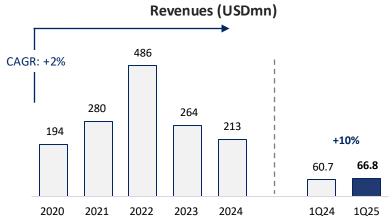
**75.33%** 

EKH effective ownership



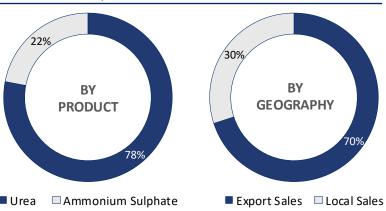
# **ALEXFERT | FINANCIAL AND OPERATIONAL PERFORMANCE**

Revenue growth was largely supported by upward trending urea export prices and higher total volumes

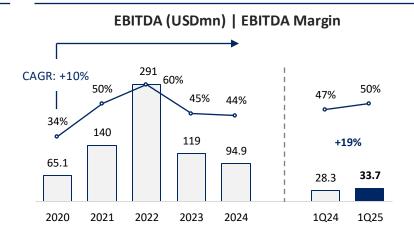


**1Q25** 

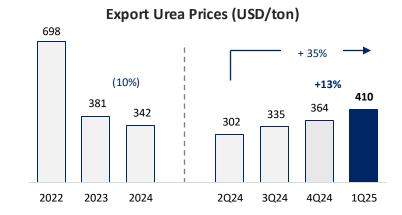
**Sales Volumes Revenue Distribution 1Q25** 



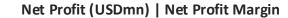
#### EBITDA margin expanded by 4pp y-o-y to reach 50% in **1Q25**

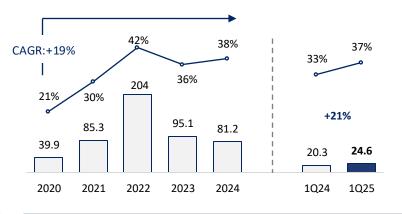


Urea export prices maintain upward trend for three consecutive quarters, rallying a total of 35% since 2Q24



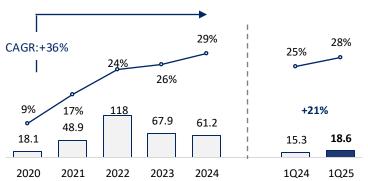
#### NPM expanded by 3pp y-o-y in 1Q25, driven by both top-line growth and enhanced operational efficiency





#### Net profit attributable to EKH grew 21% y-o-y

#### Attributable Net Profit (USDmn)



Non-Banking Chemicals **Building Materials** Utilities Oil and Gas **Financial Services** 

# **SPREA MISR | OVERVIEW**

Sprea is engaged in the production of 19 different petrochemical products at its state-of- the-art downstream petrochemicals production facility located in 10th of Ramadan.

USD48.0mn

1Q25 Revenue

USD10.5mn

1Q25 EBITDA

1Q25 Attrib. Net Profit

**USD9.78mn** 

**195** ktpa Formaldehyde & form-urea capacity

> 150 ktpa Liquid & powder glue capacity

6mn sheets p.a. Formica sheet capacity

> 176 ktpa

SNF (sulfonated naphthalene formaldehyde) capacity

> 25 ktpa

Melamine, urea molding compound capacity

**165** ktpa Sulfuric acid capacity

> 20 years

Track record

+50 countries **Export destinations** 

2007

Year acquired

1,111

**Employees** 

103k m<sup>2</sup>

Land area

100%

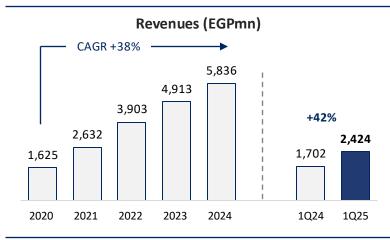
EKH effective ownership



Utilities

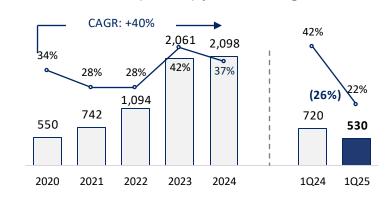
# **SPREA MISR | FINANCIAL PERFORMANCE**

#### Revenues<sup>1</sup> grew 42% y-o-y and 58% q-o-q, driven by higher sales volumes



#### EBITDA margin narrowed by 20pp y-o-y, reflecting normalisation post exceptionally high margins in 1Q24

#### EBITDA (EGPmn) | EBITDA Margin

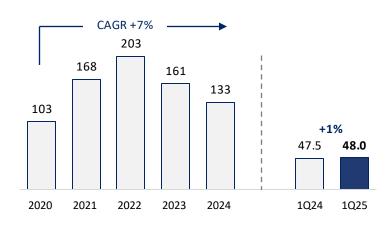


#### Net profit1 fell 50% y-o-y, NPM was down 38pp y-o-y, due to unfavorable base effect given FX gains booked in 1Q24

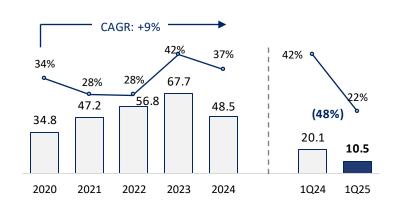
#### Net Profit (EGPmn) | Net Profit Margin



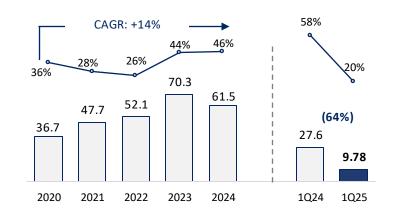
#### Revenues (USDmn)

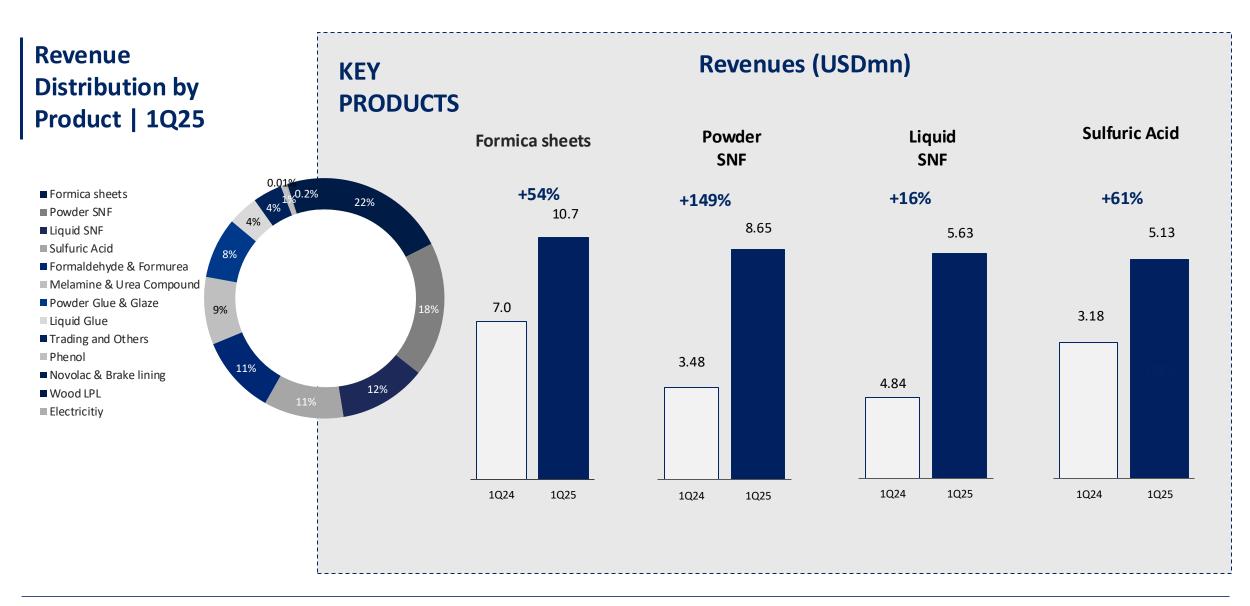


#### EBITDA (USDmn) | EBITDA Margin



#### Net Profit (USDmn) | Net Profit Margin

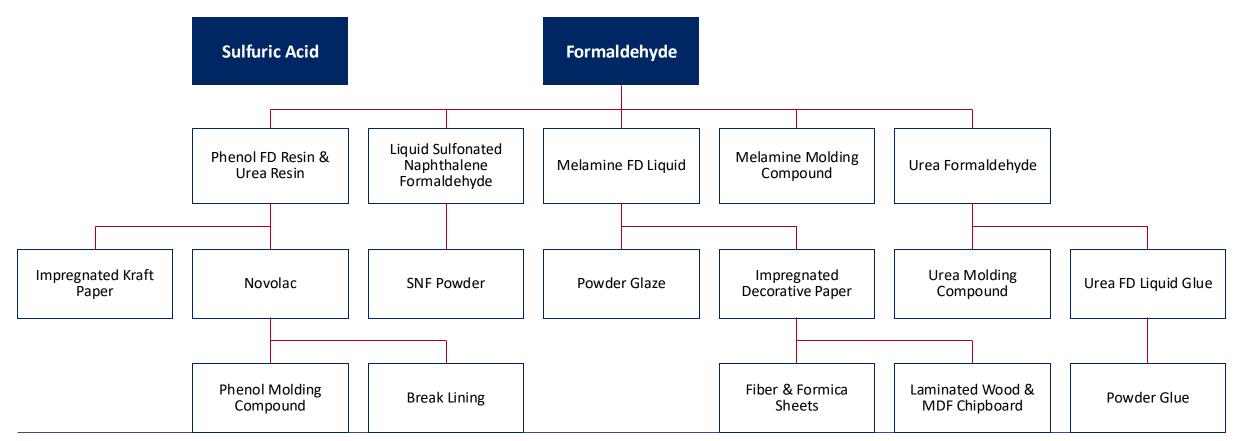




# **SPREA MISR | PRODUCT OFFERING**



# **Product Range Overview**



Chemicals Building Materials Utilities Oil and Gas Non-Banking Financial Services

# NILEWOOD | OVERVIEW

Nilewood, a joint venture between EKH and Germany's Homann Holzwerkstoffe, is an upcoming MDF production company. Its state-of-the-art facility, successfully produced its first fiber and is currently on track to begin commercial operations in 2Q25, with the plant currently in its final commissioning phase.

**200k** m<sup>3</sup>
Annual MDF capacity

150k m<sup>2</sup>
Land area
Located 140km from
Alexandria Port

**5** km Distance to local forest in Sadat City

#### **STRATEGY**

- To supply raw MDF boards at a production capacity of 655 m³/day, serving both Egyptian and global markets, ensuring local industry support while capitalising on export opportunities for sustained growth
- Upon the success of Phase I, additional lines will be installed to produce value added products to be used in flooring, lamination, doors, etc.

EGP3.6bn

Total investment

1H25

Expected start date

**73%**EKH effective ownership



# NATENERGY | OVERVIEW

NatEnergy is the largest private sector operator of natural gas pipelines in the MENA region. NatEnergy groups EKH subsidiaries NATGAS, Fayum Gas, and Nubaria Gas, which develop, operate and maintain natural gas transmission and distribution networks in five concession areas across Egypt.

**USD17.5mn** 

1025 Revenue

USD4.44mn

USD4.14mn

1Q25 Attrib. Net Profit

## >2.1 mn

Households served by NATGAS & Fayum Gas

>900 clients

Industrial clients served by NATGAS & Fayum Gas

15,000 km

Length of natural gas pipeline networks

29

Cities connected to natural gas

26

Pressure reduction stations (PRS)

464 MMSCFD

Natural gas distributed and transmitted in 2024

5mn

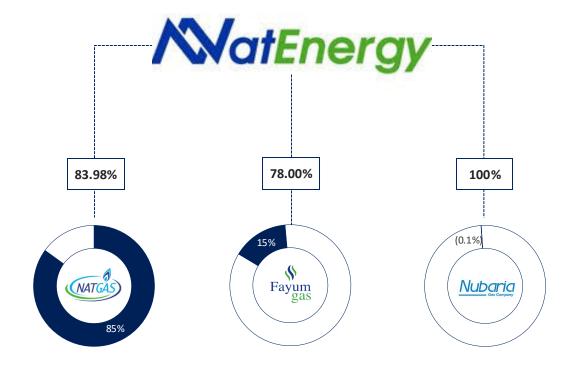
Households within concession areas

+3,000

employees

100%

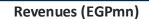
EKH effective ownership

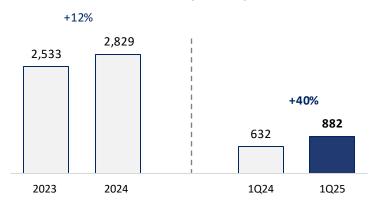


Net Profit Contribution | 1Q25

# NATENERGY | FINANCIAL PERFORMANCE<sup>1</sup>

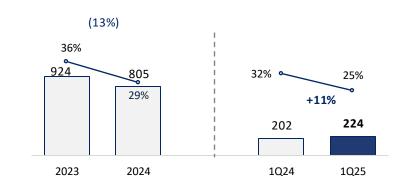
Revenues grew 40% y-o-y, driven by increased connections to residential customers





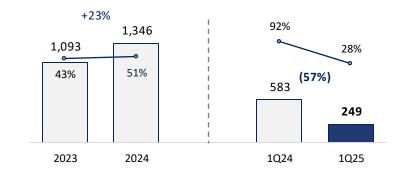
Both gross and EBITDA margins contracted by 7pp y-o-y due to impact of EGP devaluation, yet expanded sequentially

#### EBITDA (EGPmn) | EBITDA Margin



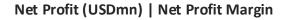
#### Excluding impact of FX gains booked in 1Q24, normalised earnings would have recorded EGP211mn in 1Q24

#### Net Profit (EGPmn) | Net Profit Margin



Revenues (USDmn)

EBITDA (USDmn) | EBITDA Margin









Chemicals Building Materials **Utilities** Oil and Gas Non-Banking Financial Services

# KAHRABA | OVERVIEW

Founded in 2004, Kahraba is the oldest and one of the largest power developers in the region, with a generation and distribution capacity of approximately 645 MW. Kahraba serves more than 1,300 industrial and commercial customers, supported by a robust distribution network spanning over 800 kilometers and with total investments exceeding EGP4.8bn. Notably, Kahraba is the sole electricity provider in the 10th of Ramadan South Developers' Zone, a testament to its strategic importance.

135 MW

Kahraba installed power generation capacity

510 MW

Kahraba installed power distribution capacity

145mn kWh

Electricity Distributed in 1Q25

3

Central power plants

2

Independent power plants

41

Substations and distribution concessions

> 1300

Industrial and commercial customers

+300

**Employees** 

100%

EKH effective ownership

USD13.4mn

1Q25 Revenue

USD2.69mn

1Q25 EBITDA

USD1.29mn

1Q25 Attrib. Net Profit

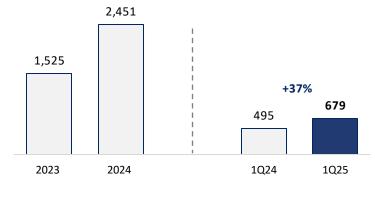
19



# KAHRABA | FINANCIAL PERFORMANCE

#### Revenues rose 37% y-o-y driven by 43% y-o-y surge in distribution volumes





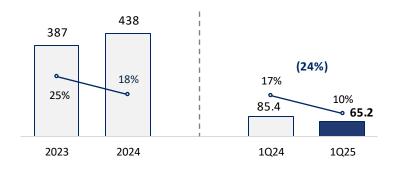
#### EBITDA margin narrowed by 10pp y-o-y to 20% as a result of higher gas costs

#### EBITDA (EGPmn) | EBITDA Margin



#### Y-o-y decline in net profit driven by higher input costs and one-off gains recorded in 1Q24

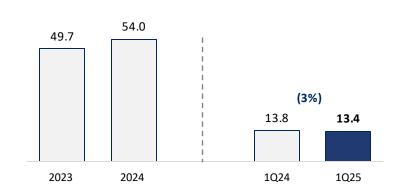
#### Net Profit (EGPmn) | Net Profit Margin



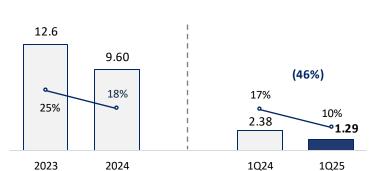
Net Profit (USDmn) | Net Profit Margin

Revenues (USDmn)

EBITDA (USDmn) | EBITDA Margin







Utilities

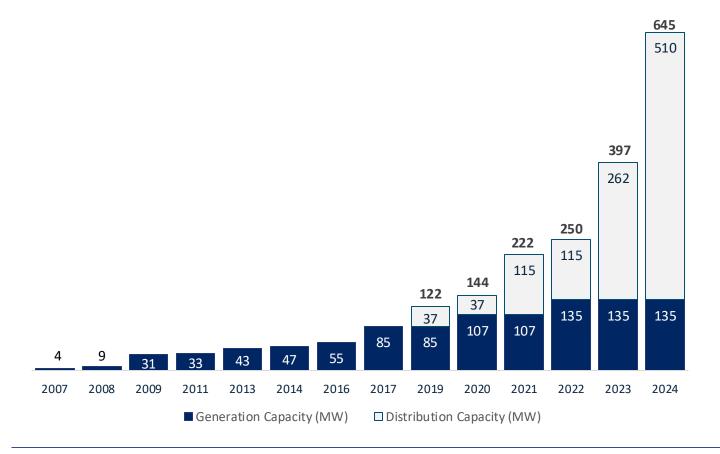
# KAHRABA | OPERATIONAL PERFORMANCE

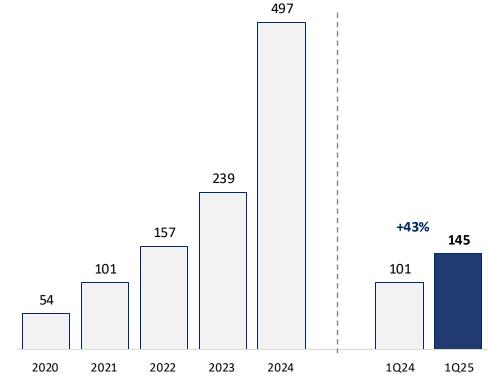
# **Installed Capacity (MW)**

Kahraba's installed power distribution capacity close to doubled y-o-y in 2025, reaching 510 MW, supported by the ramp-up in operations within recently awarded concessions such as the 10th of Ramadan South Developers' Concession Zone

# **Electricity Distribution Volumes (MW)**

This expansion in scope drove a 43% y-o-y increase in Kahraba's electricity distribution volumes in 1Q25





Chemicals Building Materials Utilities Oil and Gas Non-Banking Financial Services

# OFFSHORE NORTH SINAI (ONS) | OVERVIEW

On the upstream front, ONS operates six wells within a 443 km<sup>2</sup> concession situated 65 km offshore North of Port Said city. The facilities include a pipeline to shore as well as processing facilities in the Romana area.

USD14.4mn

1Q25 Revenue

USD11.3mn

1Q25 EBITDA

USD6.51mn

1Q25 Attrib. Net Profit

**6**Operative wells

**443** km<sup>2</sup> Concession area

**53** MMSCFD Daily production in 2024

# USD247mn

Invested to date in exploration & development (E&D) activities within the ONS concession

**223** BCF

Gas reserves added to date as a result of investments in E&D activities within the ONS concession

34

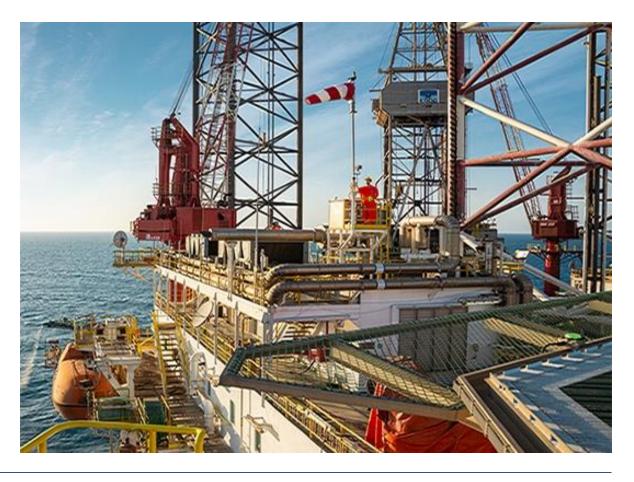
**Employees** 

100%

EKH effective ownership

2014

Year acquired



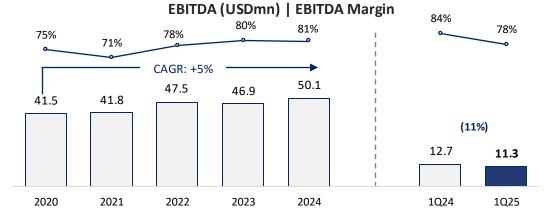
# OFFSHORE NORTH SINAI (ONS) | FINANCIAL & OPERATIONAL PERFORMANCE

Revenues declined 4% y-o-y, resulting from temporary planned shutdown for pipeline repairs and turbine exchange which was finalised in February 2025



EBITDA (USDmn) | EBITDA Margin 81% 75% 78% 71%

Utilities

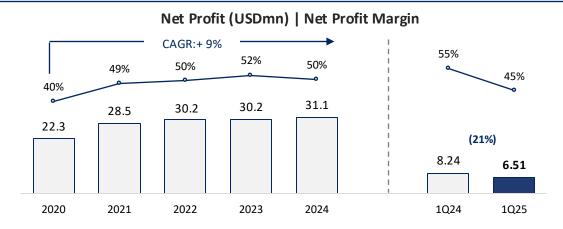


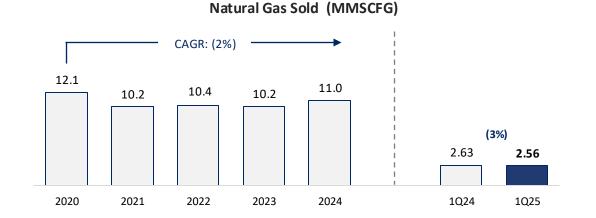
EBITDA margin contracted by 6 pp y-o-y, weighed down by weaker top-line performance

and lower gross profitability, yet somewhat supported by cost optimisation initiatives

Net profit declined by 10pp y-o-y, in line with broader trends observed across gross profitability and operating margins

Commercial production at KSE2 and Aton-1, two newly drilled wells, is expected to support sustaining gas output at a steady rate of 55 MMSCFD through end-2026





Utilities Oil and Gas

# NON-BANKING FINANCIAL SERVICES | OVERVIEW

EKH's NBFS portfolio consists of two leading Egyptian insurance companies, Delta Insurance and Mohandes Insurance, in addition to one rapidly growing consumer and microfinance company, Bedayti, launched in 2022.

USD16.5mn

1Q25 Revenue

USD4.29mn

1Q25 Gross Profit

USD2.95mn

1Q25 Attrib. Net Profit







**1980**Established

1980 Established

**2022** Established

**40**Branches

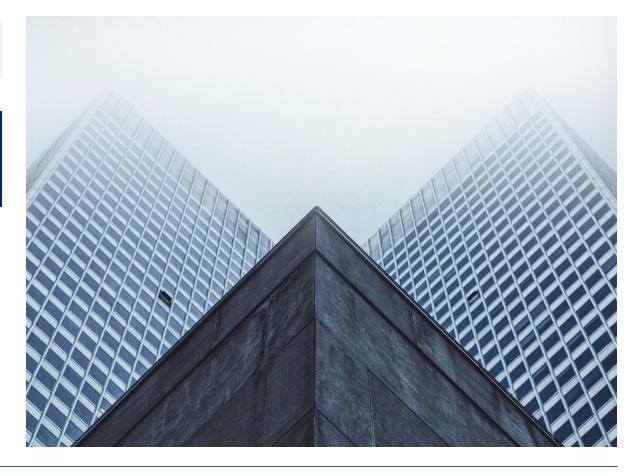
31 Branches **67** 

**Branches** 

**63.39%** EKH effective ownership

**24.99%**EKH effective ownership

**100%**EKH effective ownership



# **CONSOLIDATED PERFORMANCE**



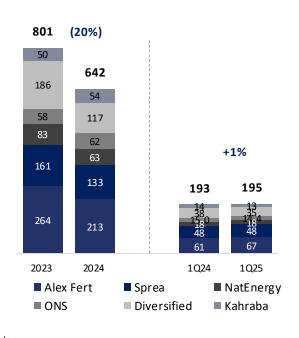
# **CONSOLIDATED PERFORMANCE | INCOME STATEMENT HIGHLIGHTS**

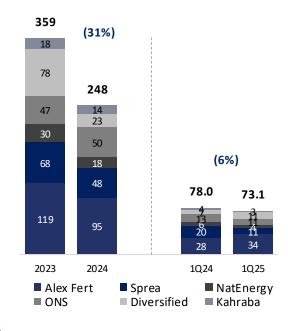
#### Revenues (USDmn)<sup>1</sup>

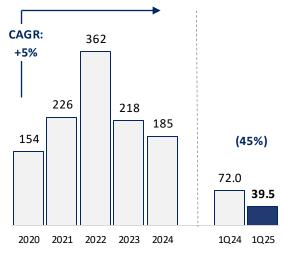
#### EBITDA (USDmn) | Margin<sup>1</sup>

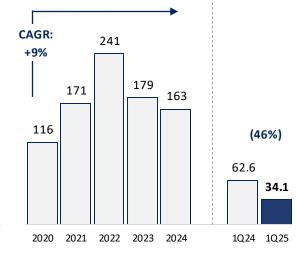
#### Net Profit (USDmn) | Margin

#### Attrib. Net Profit (USDmn) | Margin









- The growth in top-line reflects recovering volumes, upward trending global urea prices, as well as operational growth across the majority of segments
- AlexFert was the largest contributor to Group revenues in 1Q25, generating USD66.8mn
- The y-o-y decline in EBITDA was primarily brought on by normalising gross profit margins at Sprea, following exceptionally high margins recorded in 1Q24, the latter of which had been inflated by FX rate discrepancies between official and parallel markets
- Excluding the impact of FX gains booked in 1Q24, which amounted to USD40.2mn, 1Q25 net profit grew by a normalised 24% y-o-y
- Net profit attributable to equity holders amounted to USD 34.1mn in 1Q25, compared to USD62.6mn in 1Q24 which included USD39.0mn in FX gains. Excluding the impact of 1Q24 FX gains, attributable net profit grew by a normalised 44% y-o-y in 1Q25.

# STOCK AND SHAREHOLDER RETURNS



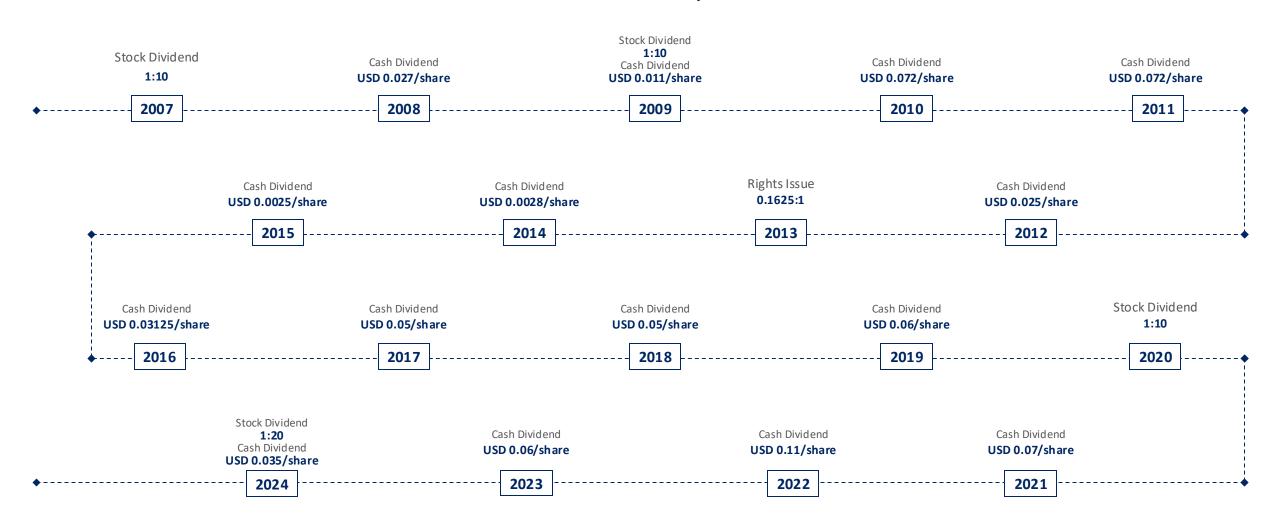
# **STOCK INFORMATION | DUAL-LISTED WITH A DIVERSE SHAREHOLDER BASE**

# EKH is listed on both the Egyptian Exchange (EGX) and Kuwait Stock Exchange (Boursa Kuwait)

Share Information	EGX	K	Boursa Kuwait
Currency	EGP	USD	KWD
Number of shares	335,461,398	204,185,149	587,238,740
Reuters ticker	EKHOA.CA	EKHO.CA	EKHK.KW
Bloomberg ticker	EKHOA.EY	EKHO.EY	EKHOLDIN.KK
ISIN codes	EGS69081C023	EGS69082C013	EGS69082C013
All EKH Shares	Shares in EGP 25.58%  Postricted Shares	95.64%  Shares in USD  4.36%  Error Float	Shares in KWD 50.39%  From Float
■ Restricted Shares ■ Free Float	■ Restricted Shares ■ Free Float	■ Restricted Shares ■ Free Float	■ Restricted Shares ■ Free Float

# **SHAREHOLDER RETURNS | CONSISTENT DIVIDEND PAYOUTS SINCE 2007**

#### Total of +USD939mn in dividends paid out since 2007



# **ANALYST CONSENSUS** | OVERWEIGHT RATINGS WITH SIGNIFICANT UPSIDE FOR EKH

Research House	Publication Date	Target Price	Upside as of Publication Date	Upside as of 31-Mar-25	Rating
AL AHLY PHAROS الأهلــــي فـــــاروس	28-Nov-24	USD1.19	+57%	+61%	OVERWEIGHT
الفترى الافروق الشادق المؤرق المثالية arab african international securities	5-Jan-25	USD1.26	+53%	+70%	BUY
arqaam arqaam	17-Dec-24	USD1.00	+26%	+35%	BUY
CI CAPITAL سي آي كابيتال	16-Oct-24	USD1.25	+50%	+69%	OVERWEIGHT
<b>≡</b> EFG Hermes	12-Dec-24	USD1.70	+113%	+129%	BUY

# **APPENDIX**



# **BOARD OF DIRECTORS**



**Loay Jassim Al-Kharafi** Chairman of the Board (Non-Executive)



Adel Al-Alfi Vice Chairman of the Board (Non-Executive)



Jon Rokk
Group CEO
(Executive)



Moataz Al-Alfi Member of the Board (Non-Executive)



Saad Al-Saad

Member of the Board
(Non-Executive)



Sheikh Mubarak Abdulla Al-Mubarak Al-Sabah Member of the Board (Non-Executive)



**Hussein Al-Kharafi** Member of the Board (Non-Executive)



Talal Jassim Al-Kharafi Member of the Board (Non-Executive)



**Heba Nasser Al Kharafi** Member of the Board (Non-Executive)



Hussam Mohamed El-Sayed

Member of the Board
(Non-Executive)



Osama Kamal

Member of the Board
(Non-Executive)



**Hesham Mekawi**Member of the Board (Non-Executive)



Sahar El-Damaty

Member of the Board
(Non-Executive)



Mohamed Kamel

Member of the Board
(Non-Executive)



Walid Hegazy
Member of the Board
(Non-Executive)



Amin Abaza

Member of the Board
(Non-Executive) Independent



Waleed El Zorba

Member of the Board
(Non-Executive) Independent



Ahmed Sobhy
Member of the Board
(Non-Executive)

# **MANAGEMENT TEAM**



Jon Rokk
Group Chief Executive Officer



**Medhat Bonna**Group Chief Financial Officer



**Khaled El-Demerdash**Group Legal Counsel



**Tamer Badrawi**Group Chief Human Resources
Officer



Wael El Hatow
Chief Investment Officer



Passant Fouad
Chief Marketing and Public
Relations Officer



**Hany Azzam**Head of Corporate Governance



**Mohamed Wafaei**Chief Audit Executive



Investor Relations Director

**Omar Nashaat** 

# **CONSOLIDATED INCOME STATEMENT | 1Q25**

(in USD)	1Q24	1Q25
Total Revenues	193,053,159	195,467,414
cogs	107,928,310	120,036,867
Gross Profit	85,124,849	75,430,547
% Margin	44%	39%
Selling Expenses	1,231,426	1,275,872
G&A	20,449,302	14,024,598
Operating Income	63,444,121	60,130,077
% Margin	33%	31%
Interest Net	(10,553,159)	(9,558,570)
FX Gain/Loss	46,272,311	(1,011,944)
Capital Gain	102,633	34,478
Impairment reversal (Impairment) on Assets	(2,285,448)	(479,691)
Net Provision	(4,706,433)	(399,903)
Other Income (Expenses)	2,114,687	2,024,356
Net Income before Tax	94,388,712	50,738,803
Income Tax	18,302,438	13,469,494
Deferred Tax	4,109,734	(2,229,245)
Net Income	71,976,540	39,498,554
Non-Controlling Interest	9,362,448	5,430,884
Attributable Net Income	62,614,092	34,067,670

# **CONSOLIDATED BALANCE SHEET | 1Q25**

(in USD)	31-12-2024	31-03-2025
Property, plant and equipment and projects under construction	239,776,509	236,908,025
Investment properties	343,848	343,284
Goodwill	41,626,921	41,665,574
Right of use assets	4,746,611	4,596,275
Biological Assets	1,800,978	2,107,128
Exploration & development assets	186,866,815	184,063,942
Equity - accounted investees (associates Companies)	33,494,579	33,784,917
Investments at fair value through other comprehensive income	3,807,777	4,504,339
Financial assets at amortised cost	83,322,367	56,242,706
Accounts receivables	5,973,035	6,062,266
Total non-current assets	601,759,440	570,278,456
Inventory	122,893,826	126,691,619
Work in process	306,858	844,656
Financial assets at amortised cost	251,762,277	258,814,860
Investments at fair value through profit or loss	5,200,412	6,866,957
Trade & notes receivables	126,122,997	155,440,772
Other current assets	67,849,389	72,484,597
Cash and cash equivalents	274,542,771	329,143,936
Total Current Assets	848,678,530	950,287,397
Total Assets	1,450,437,970	1,520,565,853

(Cont'd)	31-12-2024	31-03-2025
Issued & paid-up capital	281,721,321	281,721,321
Legal reserve	137,960,942	140,860,661
Other reserves	(629,375,879)	(627,378,814)
Retained earnings	575,226,886	591,067,607
Treasury shares	(7,880,438)	(7,789,412)
Total equity of the owners of the parent Company	357,652,832	378,481,363
Non-Controlling Interest	135,511,345	125,209,647
Total equity	493,164,177	503,691,010
Long-Term Loans & Facilities	369,990,519	368,946,989
Suppliers, contractors, notes payable & other credit balances	1,671,166	2,817,478
Leasing Liabilities	5,378,533	5,639,417
Deferred Tax Liability	14,376,764	12,339,977
Total Non-Current Liabilities	391,416,982	389,743,861
Accrued income tax	38,430,775	49,748,757
Bank loans & facilities Insurance policy holders' rights	213,041,905	212,001,931
Suppliers, contractors, notes payable & other credit balances	213,367,063	261,714,574
Insurance policy holders' rights	57,740,540	61,713,540
Leasing Liabilities	1,135,308	919,570
Provisions	42,141,220	41,032,610
Total Current Liabilities	565,856,811	627,130,982
Total Liabilities	957,273,793	1,016,874,843
Total SHE + Total Liabilities	1,450,437,970	1,520,565,853

# **CONSOLIDATED CASH FLOW STATEMENT | 1Q25**

(in USD)	1Q24	1Q25
Net profit for the period before income tax	94,388,712	50,738,803
Adjustments for:		
Depreciation & amortization	14,588,022	12,979,801
Company's share of profit of Equity - accounted investees (associates Companies)	(460,345)	(559,251)
Changes in fair value of financial assets at fair value through profit and loss	63,755	(164,155)
Loss from sale of investments at fair value through other comprehensive income	353,236	(5,126,732)
Gain from sale of PP&E	(102,633)	(34,478)
Other revenues	(469,775)	-
Change in the fair value of biological assets	(474,495)	(82,797)
Income from investments at amortized cost	(12,725,155)	(7,161,820)
Expected credit Losses	4,708	(81,533)
Financing expenses	14,748,528	14,053,163
Interest income	(4,195,369)	(4,494,593)
Gain from sale of subsidiaries	-	(2,675,495)
	105,719,189	57,390,913
Change in:		
Financial assets at fair value through profit or loss	321,311	(1,502,390)
Trade & notes receivables	(20,958,563)	(29,407,006)
Other current assets	9,693,804	(5,520,649)
Inventory	2,933,965	(3,785,947)
Work in progress	(52,198)	(537,798)
Suppliers, contractors, notes payable & other credit balances	49,784,456	31,167,693
Insurance policy holders' rights	2,551,443	3,973,000
Provisions	3,239,866	(1,083,870)
Cash flow from operating activities	153,233,273	50,693,946
Income Tax Paid	(1,993,869)	(1,170,074)
Foreign currency translation differences	(40,587,789)	(1,262,412)
Net cash flow from operating activities	110,651,615	48,261 <i>,</i> 460

(Cont'd)	1Q24	1Q25
Cash flows from investing activities		
Interest collected	5,565,971	5,352,120
Payments for acquisition of fixed assets and projects under construction	(5,109,365)	(2,433,388)
Proceeds from sale of fixed assets	382,703	404,517
Payments for acquisition of biological assets	(33,937)	(90,748)
Payments for exploration and development assets	(6,629,712)	(2,004,865)
Dividends collected from Equity - accounted investees (associates)	-	270,348
Net Proceeds from other investments	59,941,344	5,230,343
Net cash used in investing activities	54,117,004	6,728,327
Cash flows from financing activities		
Proceeds from loans and bank facilities	70,989,630	149,636,497
Payment of loans and bank facilities	(135,482,163)	(162,263,518)
Non-controlling interests	(38,714)	1,121,634
Restricted cash	(5,106,795)	(1,839,936)
Leasing Liabilities	(215,523)	-
Proceeds from selling of treasury shares	5,888,286	447,444
Payments for purchasing of treasury shares	(2,860,653)	(420,692)
Dividends paid	(27,813,595)	(15,991,581)
Net cash used in financing activities	(94,639,527)	(29,310,152)
Net change in cash and cash equivalents during the year	70,129,092	25,679,635
Foreign currency translation differences for cash and cash equivalents	(55,610,811)	500,555
Cash and cash equivalents at beginning of the year	311,633,636	184,508,171
Cash and cash equivalents at end of the year	326,151,917	210,688,361

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