

Integrated Investments Generating Superior Returns

Investor Presentation Q2 2022



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AGENDA

EKH Overview

Growth Drivers & Recent Developments

- Sprea Misr
- NatEnergy
- AlexFert
- Offshore North Sinai
- Insurance and NBFS
- Nilewood MDF Project

Financial Highlights

Appendix 1:

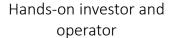
Organization & Governance

EKH OVERVIEW



EGYPT KUWAIT HOLDING "EKH"







Long-term investor with opportunistic exit strategy



Create synergies between different group companies



Develop greenfield operations to leverage operational expertise



Secure strategic partnerships with leading international value adding industry players



Expand industry expertise to new markets



EKH'S MAIN PORTFOLIO COMPANIES

Fertilizers and Petrochemicals

Energy and Energy-Related

Insurance & Non-Banking Financial Services



Sprea Misr

Petrochemicals Plant

Effective EKH Ownership 100.00%



NatEnergy

Gas Distribution and Electricity Generation & Distribution Holding Company

Effective EKH Ownership 100%



Delta Insurance

Life, Property & Casualty Insurance

Effective EKH Ownership **63.22%**



AlexFert

Ammonia, Urea Fertilizer and Ammonium Sulfate Plant

Effective EKH Ownership **57.4%**



El Mohandes Insurance

Life, Property & Casualty Insurance

Effective EKH Ownership **24.99%**



Nilewood

MDF, Forestry and Waste Management

Effective EKH Ownership **73%**



Offshore North Sinai

Upstream Gas

Effective EKH Ownership **100.00%**



Bedayti

Microfinance, Consumer Finance & E-Payments *

Effective EKH Ownership 100%*

 $[\]hbox{* License of the Consumer Finance \& E-Payment subject for Financial Regulatory Authority Approval}\\$





EKH AT A GLANCE

6 strategic sectors

petrochemicals, fertilizers, gas distribution, electricity generation & distribution, upstream gas and insurance

USD 2 Bln

total assets

19 %

Revenue growth rate in past 5 years

26 %

average ROE in past 5 years

4th

Largest company on EGX by Market Cap – 30 Aug '22

* According to EAS

> 5,500

professionals employed by the holding company and its subsidiaries

USD 881 Mln

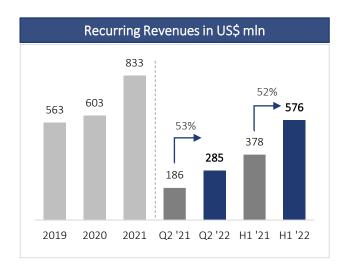
total equity book value

40 %

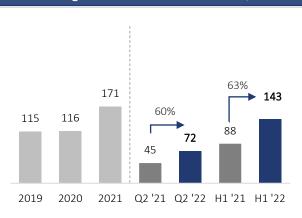
Average EBITDA Margin in past 5 years

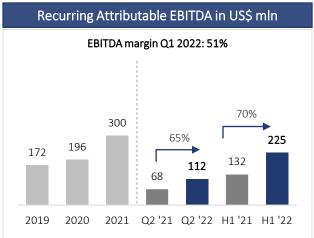
US\$ 1.5 Bln

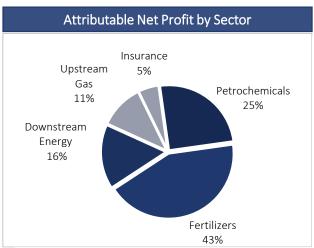
Market Cap 30 Aug '22



Recurring Attributable Net Profit in US\$ mln











GROWTH DRIVERS

SPREA MISR



Founded in 1989 and acquired by EKH in 2007 State of the art Petrochemicals plant located in 10^{th} of Ramadan City over 88,000 m².

100%

Effective EKH ownership

> 144 ktpa

Formaldehyde & form-urea capacity

> 3 mln sheets pa

Formica capacity

> 25 ktpa

Melamine, Urea Molding Compound

50 countries

Export Destinations

> 102 ktpa

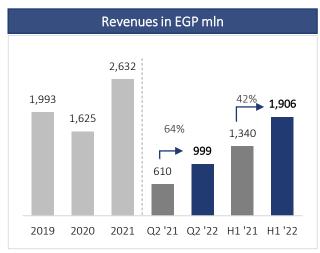
glues and melamine formaldehyde resins capacity

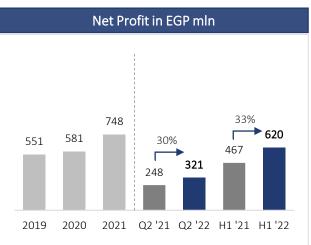
> 135 ktpa

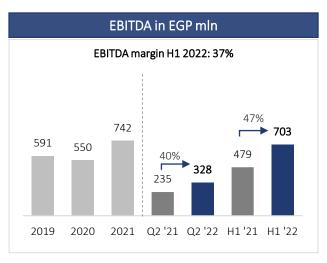
SNF: sulfonated naphthalene formaldehyde capacity

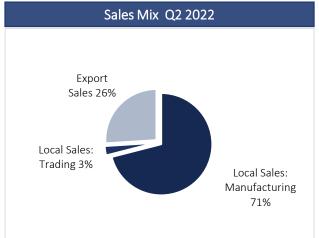
813

employees









^{*} According to EAS



SPREA MISR



Projects in Progress

Formica Sheets Production Line

Additional 3 mln sheets p.a.

Doubling capacity to 6 mln sheets

Production 3Q 2022

Start Date

Capacity



SNF Production Line

Capacity Additional 90 ktpa

Doubling capacity to 180 ktpa

Production Additional 45 ktpa by 2Q 2022 Start Date Additional 45 ktpa by 2Q 2023









Sulfuric Acid Production Line

Capacity 165 ktpa

Production Q4 2022

Start Date





NATENERGY



NatEnergy is a holding company with ownership stakes in 5 subsidiaries: NATGAS, Fayum Gas, Nubaria, Kahraba and Gas Chill.



Households served by NATGAS & Fayum Gas

> 900

Industrial Clients served by NATGAS & Fayum Gas

5.06 bcm p.a.

Natural gas distributed p.a.

115 MW

Kahraba installed power generation capacity

1,700

Employees

> 11,700

Commercial Clients served by NATGAS & Fayum Gas

16%

Market share

>12,000 km

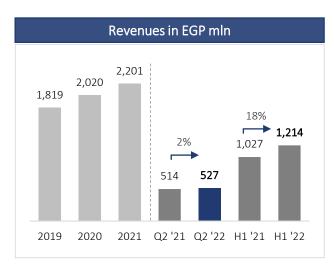
Length of natural gas pipes network

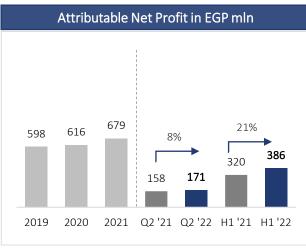
54,000

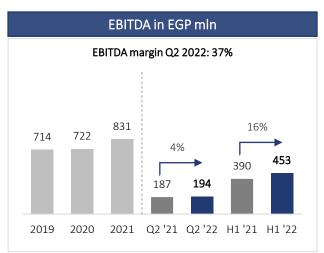
Refrigerated Tons capacity Gas Chill

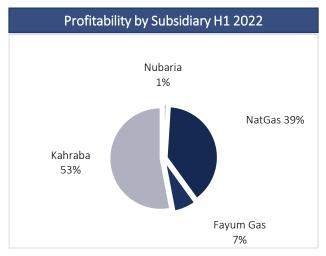
100%

Effective EKH ownership









^{*} According to EAS



NATENERGY: NATGAS & Fayum Gas



Existing Concessions



Haya Karima

On 2nd January 2021, HE President Abdel Fattah El-Sisi launched the initiative Haya Karima (Decent Life), with the aim of improving the living conditions of millions of Egyptians. The initiative seeks to provide everything from education and housing, to infrastructure and healthcare.

The initiative will be rolled out in 3 phases:

- Phase I: 1,330 villages
- Phase II & III: 3,524 villages

Haya Karima involves installing waste water treatment plants, improving roads, building schools and among many other infrastructure works installing natural gas networks to less privileged areas.



- NatEnergy's subsidiaries engaged in natural gas distribution: NATGAS & Fayum Gas operate 5 concessions. In 2020, the tenor of these concession agreements was renewed for 15 years.
- Current concessions include a catchment of 5 million households. To date, NATGAS & Fayum Gas connected 1.9 mln households.
- NATGAS & Fayum Gas plan to add 150,000 to 200,000 households p.a. over the next 5 years (excluding Haya Karima).
- As a result of the implementation of <u>Phase I of Haya Karima</u>, NATGAS & Fayum
 Gas will extend natural gas networks and connections to 500,000 additional
 households over the next 3 years.
- This will effectively increase the number of household additions by 50,000 in 2022, c.200,000 in 2023 and c.250,000 in 2024.
- The implantation of Phase II and III of Haya Karima are still under study.



NATENERGY: Kahraba



Distribution Volume

(million KWH)

Kahraba's Installed

115

Q4 2021

H1 '21

95

H1 2021

86

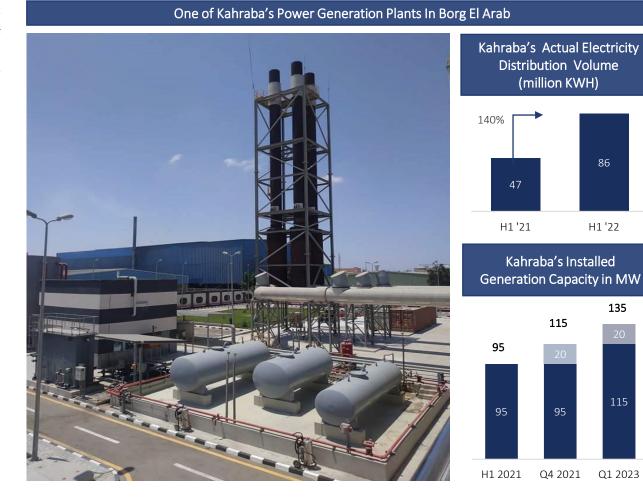
H1 '22

135

115

Q1 2023

- Kahraba owns and operates 2 power generation plants with an installed capacity of 115 MW in Borg Al-Arab Industrial Zone in Alexandria, in addition to 2 smaller power generation facilities.
- In 2021, NatEnergy succeeded in increasing the power generation capacity under its license to 115 MW.
- Accordingly, Kahraba has invested US\$ 10 mln to install an additional 20 MW which were commissioned in November 2021, increasing installed capacity to 115 MW.
- Kahraba plans to invest an additional US\$ 10 mln to install the remaining 20 MW during 2023 increasing the total installed capacity at Kahraba to 135 MW.
- Kahraba also has increased its distribution capacity to reach 235 MW.





ALEXFERT



Established by EKH in 2003. It operates a fertilizer production facility in Alexandria over an area of $108,000 \, \text{m}^2$.

650 ktpa

Urea Production Capacity

452

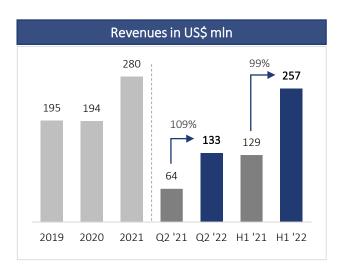
employees

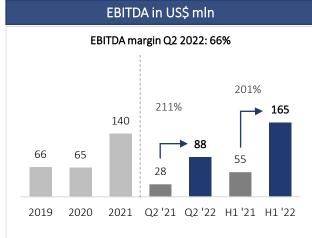
180 ktpa

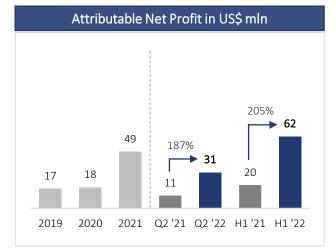
ammonium sulphate capacity

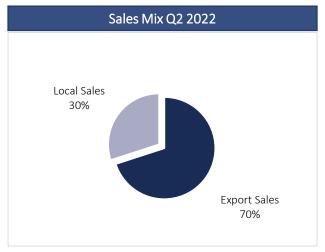
57.4%

Effective EKH ownership













OFFSHORE NORTH SINAI CONCESSION (ONS)



355 km² concession located offshore 50 Km North East of Port Said.

5 + 3

Operative wells + 3 newly drilled wells

US\$ 74 mln

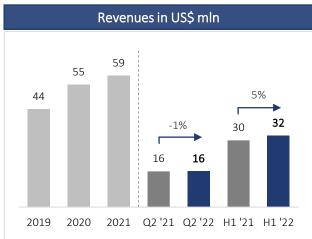
CAPEX spent in 2021 to drill 3 new wells.

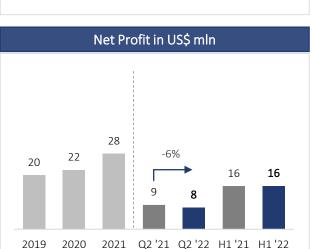
50 mmscf/day

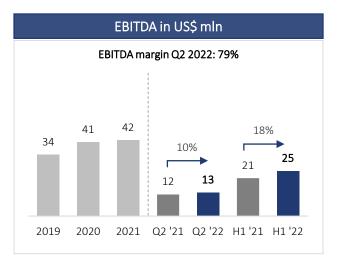
daily production Q1 2022

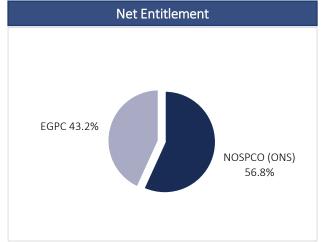
100%

Effective EKH ownership of ONS.









* According to EAS



OFFSHORE NORTH SINAI CONCESSION (ONS)



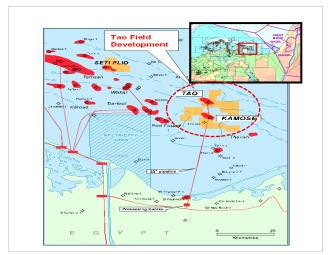
Overview of Concession and CAPEX Plan

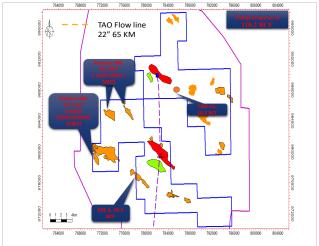
Concession Terms

- Offshore, located 50 Km North East of Port Said.
- Operated through NOSPCO JV after take over from Perenco mid 2014. 20 year concession started in 2009, with a possible extension to 2034.
- Two Development Leases awarded in 1992: Tao & Kamose over a total area of 355 km². Shallow water: WD 30 − 85m
- After EGPC & EGAS approvals, secured the approval of Counsel of State, Cabinet & Parliament to amend price of natural gas. Amended Concession Agreement signed on July 2018 at new adjustable gas price with a floor of US\$ 5.18/MMBTU @ Brent 40 US\$ /bbl and a cap of US\$ 5.88/MMBTU @ Brent 100 US\$/bbl. The new gas price retroactively starting January 1st 2017 on all new gas.

CAPEX Plan Phase 3

- During 2021, ONS completed drilling three wells (Phase 3a) being NW1/KSW1/KSW3 with a total investment cost of US\$ 74 mln during broken down as follows:
 - US\$ 34 mln for drilling three wells
 - US\$ 40 mln to fund the following:
 - 3 Platforms
 - 20 Km pipelines material
 - 3 PLTFs Installation and pipeline laying
 - Topside Facilities
- Phase 3a's production will contribute to sustaining average daily production at 50 mmscf/d.
- During 2022, EKH plans to mobilize capex for drilling 4 wells (Phase 3b) as well as mobilizing for drilling wells part of Phase 4. Drilling phase 3b and 4 will start in 2023.







OFFSHORE NORTH SINAI CONCESSION (ONS)



ONS Production Facilities









Rumana CPF



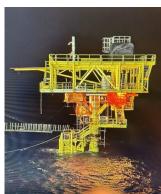
Office Camp in Rumana CPF



Platform Fabrication



Platform Sail Away



Platform Installation



Insurance: Delta & Mohandes









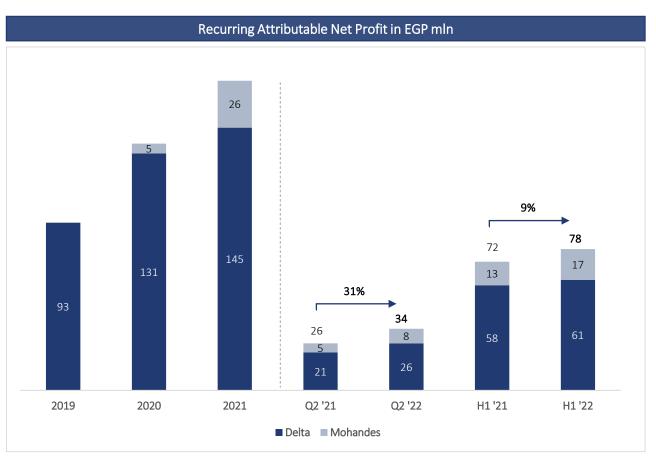
Significant increase in attributable net profit to EKH from its insurance subsidiaries over the last 4 years.

Delta Insurance

- Leading Life, Property & Casualty Insurance Company
- Delta Insurance is currently among the top 5 largest private sector insurance companies in Egypt.
- In 2019, EKH increased its stake in Delta Insurance from 33% to 55%. In 2020 and 2021, EKH acquired additional shares increasing its effective stake in Delta to 63.2% by the end of Q3 2021.
- Delta Insurance extraordinary general meeting approved capital increase from EGP126mn to EGP350mn.

El Mohandes Insurance

- Leading Life, Property & Casualty Insurance Company
- In Q4 2020, EKH acquired a 24.9% stake in Mohandes Insurance.



Adjusted for calendar year Variations due to rounding





Non Banking Financial Services: Bedayti



Bedayti Microfinance

■ EKH's fully owned microfinance subsidiary Bedayti started operations in Q1 2022.

Bedayti Q2 2022 Performance

- During Q2 2022, Bedayti opened 21 branches in 6 governates throughout Egypt.
- Key Performance Indicators up to end of June 2022:

- Total disbursed loans: EGP 170 mln

Outstanding loans: EGP 155 mln

No. of Customers: >9,500Average Ticket Size: EGP 17k

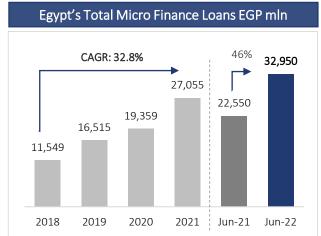
 Bedayti plans to open a total of 45 branches by the end of 2022.

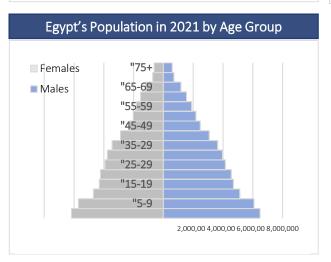
Microfinance sector in Egypt is promising:

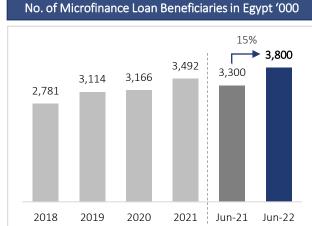
- Demonstrated Growth of Microfinance Loan Market:
 - From 2016 to 2021 total outstanding microfinance loans showed a CAGR of 32.8%.
 - Q1 2022 vs Q1 2021 showed a 43% increase in outstanding loan amounts.
- c.65% of Egypt's population addressable age cohort (between 20-54 year olds) of c.47 mln remain unbanked.

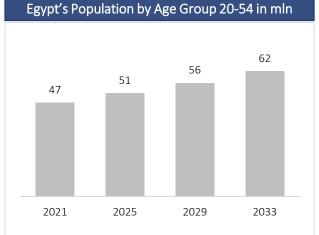
Bedayti Consumer Finance & E-Payment Platforms

 EKH is considering expanding into consumer finance and other non-banking financial services operations.











Non Banking Financial Services: Bedayti



















Nile Wood



Forest

 Raw materials are sourced from our forest located in Sadat City, just 5 km away from the factory.

Production Facility

- The factory over an area of 150,000 m² is under constructions in Sadat City, 140 km away from Alexandria Port.
- Total investment cost stands at c. EGP 1.4 bln. Factory is set to have a capacity of 196,500 m3/year up 43% from the initial plan.
- The production line will be supplied from Dieffenbacher, Heat Plant is to be supplied from Vynke and Refiner from Andritz. L.C of EGP 794 mln for equipment was opened and most of the machineries delivered to the site.
- Production anticipated Q1 2023.

Strategy

- To concentrate on supplying raw MDF boards with a production capacity of 655 m3/day.
- Capacity to be doubled to reach a production of 1,300 m3/day through adding one new production line
- Upon the success of Phase I, additional lines will be added to produce value added products to be used in flooring, lamination, doors, etc.

Recent Developments

 EKH entered into a joint venture agreement with leading MDF German Producer Homann Holzwerkstoffe GmbH. selling a 27% stake in it's subsidiary Global MDF Industries BV.

MDF Factory





Forest







Nile Wood – MDF PRODUCTION PROCESS











Nile Wood – MDF PRODUCTION PROCESS













SHAREHOLDER RETURNS & FINANCIAL HIGHLIGHTS



SHARE PERFORMANCE & SHAREHOLDER RETURNS (EGX)

Share Information

- Number of Shares: 1.126. bln
- Market Cap as of 15th Aug 2022: US\$ 1.446 bln (EGP 27.694 bln)
- EKH ranked 4th largest company by Market Cap on EGX on 30th Aug 2022

Returns*

- 2016-2022: EKHO up 401% vs -29.4% for EGX30*
- YTD (15th Aug 2022)
 - EKHO up 5.8%
 - EKHOA up 27.0%
 - EGX30 down 14.9%





^{*} Including dividends

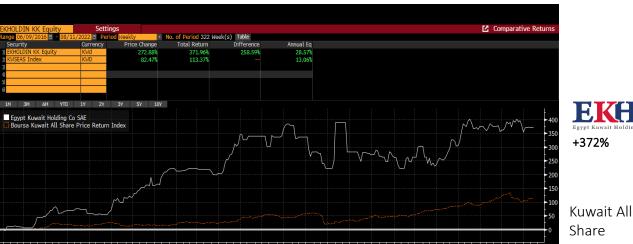
SHARE PERFORMANCE & SHAREHOLDER RETURNS (KUWAIT)

Share Information

 Number of Shares Listed on Kuwait Bourse in Dinars: 469.1 mln

Returns*

- 2016-2022: EKHOLDIN up 372% vs 113.4% for Boursa Kuwait All Share Price Return Index
- YTD (15th Aug 2022): EKHOLDIN up 1.24% vs 11.31% for Boursa Kuwait All Share Price Return



Returns Adjusted for Dividends EKHOLDIN Share on Boursa Kuwait and BKM50 Index

Price Index

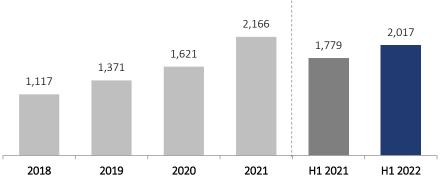
+113.4%



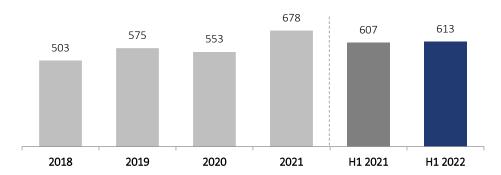
^{*} Including dividends

EKH'S FINANCIALS

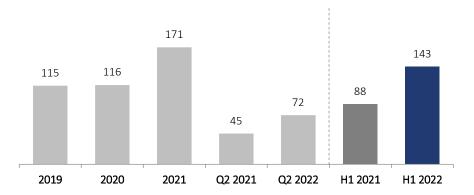
Total Assets (USD Mn)



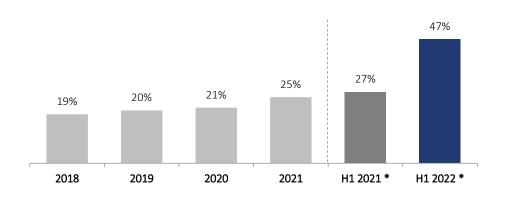
Total Equity of the owners of the Parent Company (USD Mn)



Attributable Net Profit (USD Mn)



Return on Equity (ROE)*



^{*}Annualized figures for H1 2021 and H1 2022



EBITDA & DEBT OVERVIEW

Attributable EBITDA

(In '000 USD)	Q2 2021	Q2 2022	H1 2021	H1 2022
Fertilizers and Petrochemicals	31,205	69,535	61,862	135,253
Energy & Energy Related	22,077	22,763	43,015	48,313
Diversified	14,597	19,996	27,443	41,748
Attributable EBITDA	67,879	112,295	132,320	225,314

Net Debt (Cash)

(In '000 USD)	H1 2022
Long-term interest-bearing debt	421,412
Short-term interest-bearing debt	160,312
Gross interest-bearing debt	581,724
Cash & Cash Equivalents	(911,999)
Consolidated Net debt (cash)	(330,275)
Attributable Net debt (cash)	(147,858)

^{*} According to EAS



APPENDIX 1:
MANAGEMENT
TEAM, BOARD
MEMBERS, TIMELINE
& CORPORATE
CITIZENSHIP



BOARD OF DIRECTORS



Mr. Loay Jassim Al-Kharafi Chairman of the Board (Non-Executive)



Mr. Adel Al-Alfi Vice Chairman of the Board (Non-Executive)



Mr. Sherif El Zayat CEO (Executive)



Mr. Moataz Al-Alfi Member of the Board (Non-Executive)



Mr. Ibrahim Mahlab Member of the Board (Non-Executive)



Mr. Saad Al-Saad Member of the Board (Non-Executive)



Eng. Amin Abaza Member of the Board (Non-Executive) Independent



Mr. Hussein Al-Kharafi Member of the Board (Non-Executive)



Sheikh Mubarak Abdulla Al-Mubarak Al-Sabah Member of the Board (Non-Executive)



Mr. Talal Jassim Al-Kharafi Member of the Board (Non-Executive)



Mr. Waleed El Zorba Member of the Board (Non-Executive) Independent



Mr. Mohamed Kamel Member of the Board (Non-Executive)



Mr. Husam Mohamed El-Sayed Member of the Board (Non-Executive)



Ms. Maha Abaas Member of the Board (Non-Executive)



Mr. Hussam Al Kharafi Member of the Board (Non-Executive)

MANAGEMENT TEAM



Mr. Sherif El Zayat Chief Executive Officer



Mr. Ayman Laz Advisor to the Chairman and CEO



Mr. Medhat BonnaGroup Chief Financial
Officer



Mr. Khaled El-Demerdash Group Legal Counsel



Mr. Tamer Badrawi Chief Human Resources & Communication Officer



Mrs Angie Helmi Chief Investment Officer



Mr. Hany Ezzat Group Treasurer



Mr. Ahmed Boghdady Sector Head — Insurance



Mr. Alaa El Banna Senior Sector Head -Fertilizers & Upstream Oil & Gas



Mr. Elhamy El Sheikh Senior Sector Head - Gas Distribution & Electricity



Mr. Sayed Hussein Sector Head — Cement



Mr. Ahmed El -Chourbagy Senior Sector Head – Non Banking Financial Services



Mr. Hany Azzam Head of Corporate Governance

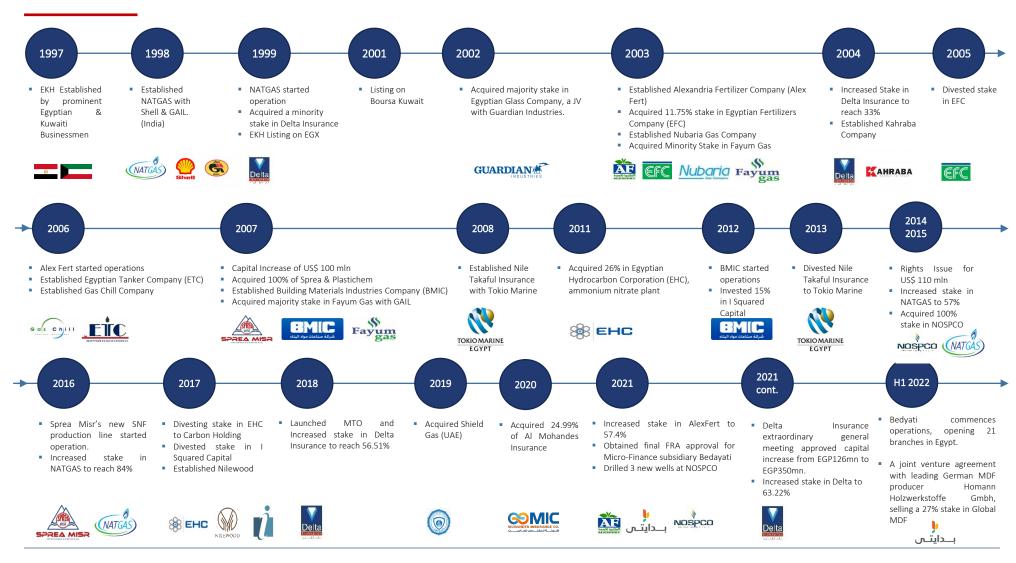


Mr. Mohamed Wafaei Head of Internal Audit



Mr. Tarek Yehia Investor Relations Director

KEY MILESTONES





CORPORATE CITIZENSHIP

Egypt Kuwait Holding (EKH) prides itself on actively participating in sustainable development, focusing on improving communities in the emerging economies in which it does business and working diligently to create a better future for coming generations. From educational initiatives and contributions to NGOs and charities, to stringent measures aimed at minimizing its environmental footprint, EKH remains deeply committed to ensuring a sustainable future.

Corporate Governance

Egypt Kuwait Holding (EKH) is committed to promoting a responsible, ethical business culture which safeguards the interests of our shareholders, stakeholders, and the environment in which we operate. EKH assesses its policies and performance with respect to its Business Principles; Code of Conduct; Health, Safety, Security and Environment (HSSE) policies; and major issues of public concern on behalf of the Board. Our corporate governance policies and practices are guided by internationally recognized standards such as the OECD Principles of Corporate Governance.

Corporate Social Responsibility (CSR) Projects

From its support of NGOs through applications and donations, to its involvement in spreading software knowledge to Egyptian universities, Egypt Kuwait Holding is proud to have participated in numerous educational initiatives since 2014. EKH offers assistance to surrounding schools, supplying them with computers to further develop students' cognitive and technical skills and providing support for renovating the infrastructure of the educational institutions.

EKH is an active supporter of Injaz Egypt, an organization working to bridge the gap between the education system and the private sector. In partnership with the Ministry of Education and multinational and national companies, the program has positively impacted 500,000 Egyptian students in more than 451 public schools and 21 universities in 26 governorates since its establishment in 2003. Injaz Egypt is a member nation of Junior Achievement, a global economic education organization with a presence in over 100 countries, impacting over 8 million youth worldwide.





Angie Helmi Tarek Yehia

Chief Investment Officer Investor Relations Director

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