

Integrated Investments Generating Superior Returns

Investor Presentation 2Q/H1 2021



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AGENDA

EKH Overview

Growth Drivers & Recent Developments

- Sprea Misr
- NatEnergy
- AlexFert
- Offshore North Sinai
- Insurance and NBFS
- Nilewood MDF Project

Financial Highlights

Appendix 1:

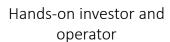
Organization & Governance

EKH OVERVIEW



EGYPT KUWAIT HOLDING "EKH"







Create synergies between different group companies



Secure strategic partnerships with leading international value added industry players



Long-term investor with opportunistic exit strategy



Develop greenfield operations to leverage operational expertise



Expand industry expertise to new markets



EKH'S MAIN PORTFOLIO COMPANIES

Insurance & Non-Banking Financial Fertilizers and Petrochemicals **Energy and Energy-Related** Services Sprea Misr NatEnergy Delta Insurance Petrochemicals Plant Gas Distribution and Electricity Life, Property & Casualty Insurance Generation & Distribution Holding **NatEnergy** Company Effective EKH Ownership Effective EKH Ownership Effective EKH Ownership 100.00% 61.50% 100.00% AlexFert El Mohandes Insurance Ammonia, Urea Fertilizer and Life, Property & Casualty Insurance Ammonium Sulfate Plant Effective EKH Ownership Effective EKH Ownership 57.25% Offshore North Sinai 24.99% Upstream Gas NOSPCO Nilewood (under construction) Bedayti Effective EKH Ownership MDF, Forestry and Waste Microfinance, Consumer Finance & 100.00% E-Payments * Management Effective EKH Ownership Effective EKH Ownership 100.00% 100.00%

^{*} License of the Consumer Finance & E-Payment subject for Financial Regulatory Authority Approval



EKH AT A GLANCE

5 strategic sectors

petrochemicals, fertilizers, gas distribution, electricity generation & distribution, upstream gas and insurance

USD 1.7 bln

total assets

18 %

Revenue growth rate in the past 3 years

> 20 %

average ROE in the past 3 years

> 5,000

professionals employed by the holding company and its subsidiaries

USD 751 mln

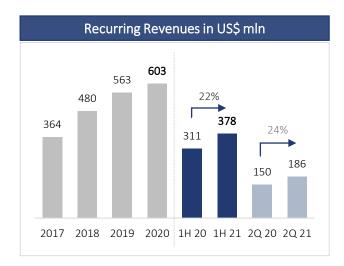
total equity book value

43 %

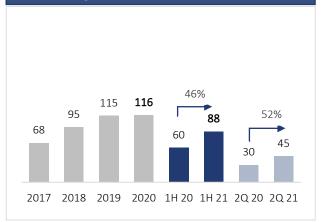
average EBITDA margin in the past 5 years

> 25 %

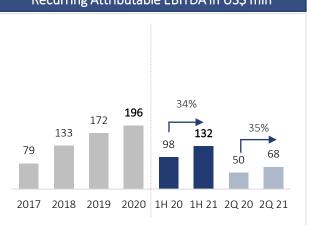
projected ROE in FY21



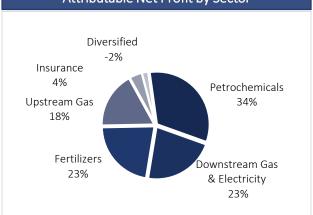
Recurring Attributable Net Profit in US\$ mln



Recurring Attributable EBITDA in US\$ mln



Attributable Net Profit by Sector



^{*} According to EAS



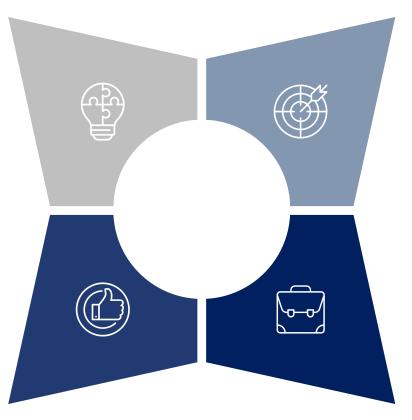
RECENT DEVELOPMENTS

Trading on EKH's shares in EGP on EGX

Trading on EKH's EGP dominated shares on Sept 19th 2021 after **68.4% of Shareholders whose shares are trading on EGX opted for the conversion the trading currency on their shares from USD to EGP.** All EKH shareholders will continue to receive dividends, when announced in USS.

Hayah Karima Initiative

The national initiative to improve the living conditions and daily life of the Egyptian citizen is a new millstone for the gas distribution. NatEnergy will benefit from the addition to 500,000 new households to convert from LPG cylinders to natural gas over the next 3 years as part of the First Phase of Haya Karima initiative.



Increased EKH's Ownership in AlexFert

EKH increased its stake in AlexFert to 57.4% in 1Q 2021.

Establishing a new Microfinance Subsidiary

EKH applied for a license to establish a microfinance company under the name of Bedayti to the Financial Regulatory Authority (FRA). Initial approval obtained.





GROWTH DRIVERS

SPREA MISR



Founded in 1989 and acquired by EKH in 2007 State of the art Petrochemicals Plant located in 10^{th} of Ramadan over 88,000 m².

> 85%

+38 countries

Market Share in Egypt

Export Destinations

> 144 ktpa

> 102 ktpa

Formaldehyde & form-urea capacity

glues and melamine formaldehyde resins capacity

> 3 mln sheets pa

> 90 ktpa

Formica capacity

SNF: sulfonated naphthalene formaldehyde capacity

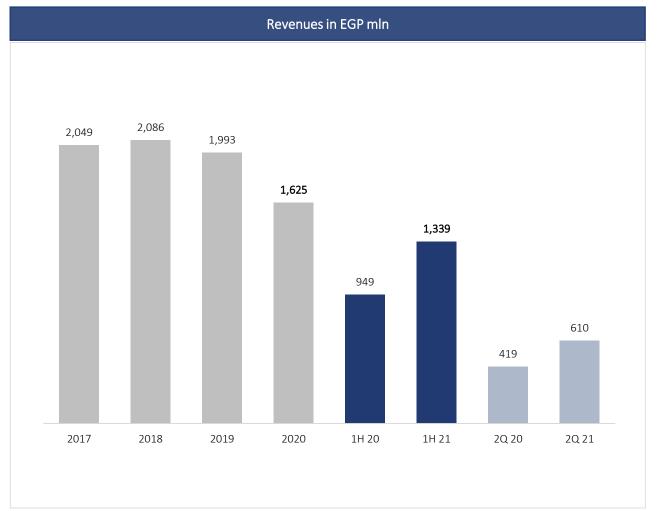
> 25 ktpa

Melamine, Urea Molding Compound

100%

employees Effe

Effective EKH ownership





813

^{*} According to EAS

SPREA MISR



Projects in Progress

Formica Sheets Production Line

Additional 3 mln sheets p.a.

Doubling capacity to 6 mln sheets

Production

Start Date

Capacity





SNF Production Line

Capacity Additional 90 ktpa

Doubling capacity to 180 ktpa

Production Additional 45 ktpa by 2Q 2022 Additional 45 ktpa by 2Q 2023 Start Date









Sulfuric Acid Production Line

Capacity 165 ktpa

Production Q3 2022 Start Date





NATENERGY



NatEnergy is a holding company with ownership stakes in 5 subsidiaries: NATGAS, Fayum Gas, Nubaria, Kahraba and Gas Chill.

$> 1.7 \,\mathrm{mln}$

Households served by NATGAS & Fayum Gas

> 800

by NATGAS & Fayum Gas

Industrial Clients served

5.06 bcm p.a.

Natural gas distributed p.a.

95 MW

Kahraba installed power generation capacity

1,700

employees

> 8,500

Commercial Clients served by NATGAS & Fayum Gas

16%

market share

10,106 km

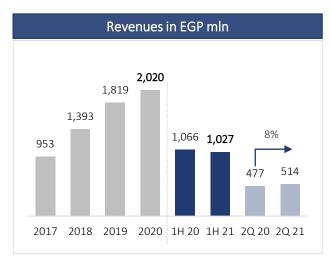
Length of natural gas pipes network

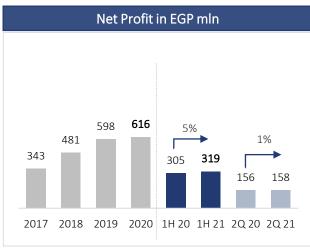
34,000

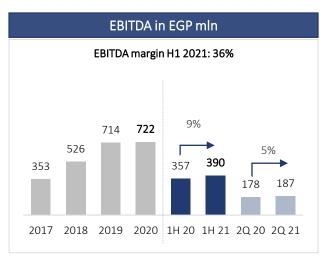
Refrigerated tons capacity Gas Chill

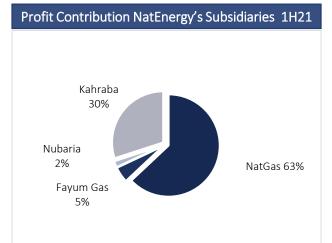
100%

Effective EKH ownership









^{*} According to EAS



NATENERGY: NATGAS & Fayum Gas



Existing Concessions



Haya Karima

On 2nd January 2021, HE President Abdel Fattah El-Sisi launched the imitative Haya Karima to improve the living conditions and daily life of the Egyptian citizen, as well as an immediate and urgent intervention to honor the Egyptian person and preserve his dignity and right to a decent life.

The initiative will be rolled out in 3 phases:

- Phase I: 1,330 villages
- Phase II & III: 3,524 villages

Haya Karima involves installing waste water treatment plants, improving roads, building schools and among many other infrastructure works installing natural gas networks to less privileged areas.



- Nat Energy's subsidiaries engaged in natural gas distribution: NATGAS & Fayum Gas operate 5 concessions. In 2021, these tenor of these concession agreements was renewed for 15 years.
- Current concessions include a catchment of 5 million households. To date, NATGAS & Fayum Gas connected 1.7 mln households.
- NATGAS & Fayum Gas plan to add from 150,000 to 200,000 households p.a. over the next 5 years (excusing Haya Karima).
- As a result of the implementation of <u>Phase I only of Haya Karima</u>, NATGAS & Fayum Gas will extend natural gas networks and connections to 500,000 additional households, that they would not have otherwise connected, over the next 3 years.
- This will effectively increase the number of household additions from the planned 150,000 to 200,000 p.a. to c. 300,000 to 350,000 households p.a.
- The implantation of Phase II and III of Haya Karima are still under study.



NATENERGY: Kahraba



- Kahraba owns and operates 2 power generation plant with an installed capacity of 85 MW in Borg Al-Arab Industrial Zone in Alexandria, in addition to 2 smaller power generation facilities.
- In 2021, NatEnergy succeeded in increasing the power generation capacity under its license to 135 MW.
- Accordingly, Kahraba has invested US\$ 10 mln to install an additional 20 MW which will be commissioned in September 2021, increasing capacity to 115 MW
- Kahraba plans to invest an additional US\$ 10 mln to install the remaining 20 MW during 2022 with a plan to commission in Q3 2022 increasing the total installed capacity at Kahraba to 135 MW.

One of Kahraba's Power Generation Plants In Borg El Arab





Kahraba's Installed Capacity in MW



ALEXFERT



Established by EKH in 2003. It operates a fertilizer production facility in Alexandria over an area of $108,000 \, \text{m}^2$.

650 ktpa

Urea Production Capacity

180 ktpa

ammonium sulphate capacity

>100%

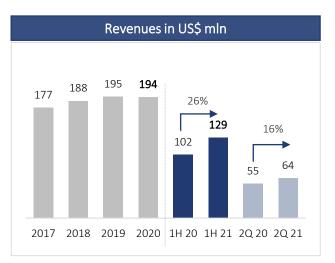
Capacity utilization rate in 1H 21

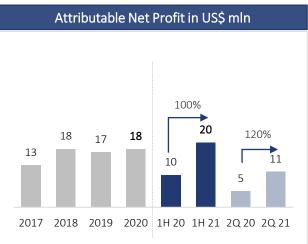
452

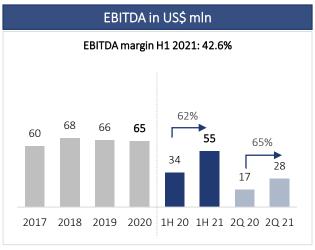
employees

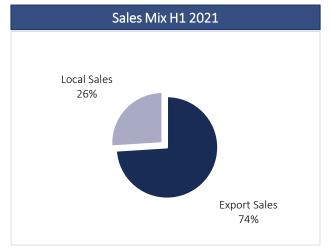
57.25%

Effective EKH ownership









* According to EAS



OFFSHORE NORTH SINAI CONCESSION (ONS)



355 km² concession located offshore 50 Km North East of Port Said.

5

Operative wells

US\$ 75 mln

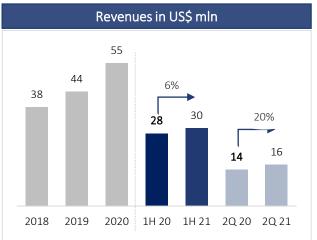
CAPEX spent in 2021 to drill 3 new wells that will start producing in November 2021

50 mmscf/day

daily production 2Q 21

100%

Effective EKH ownership of ONS.



Net Profit in US\$ mln

22

2020

20

2019

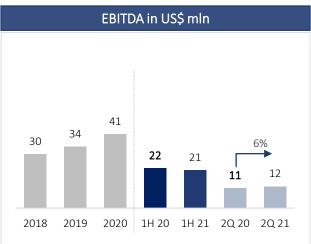
16

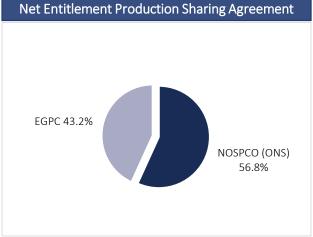
2018

23%

1H 20 1H 21 2Q 20 2Q 21







^{*} According to EAS



OFFSHORE NORTH SINAI CONCESSION (ONS)



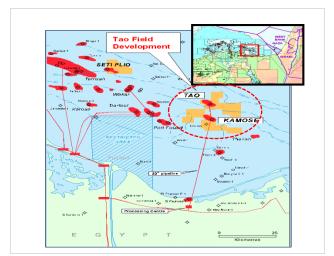
Overview of Concession and CAPEX Plan

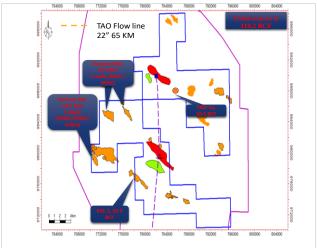
Concession Terms

- Offshore, located 50 Km North East of Port Said.
- Operated through NOSPCO JV after take over from Perenco mid 2014. 20 year concession started in 2009, with a possible extension to 2034.
- Two Development Leases awarded in 1992: Tao & Kamose over a total area of 355 km². Shallow water: WD 30 − 85m
- After EGPC & EGAS approvals, secured the approval of Counsel of State, Cabinet & Parliament to amend price of natural gas. Amended Concession Agreement signed on July 2018 at new gas price with a floor of US\$ 5.18/MMBTU @ Brent 40 US\$ /bbl and a cap of US\$ 5.88/MMBTU @ Brent 100 US\$/bbl. The new gas price was applied retroactively from January 1st 2017 on all new gas.

CAPEX Plan Phase III

- Phase IIIa NW1/KSW1/KSW3 includes drilling 3 wells and Phase IIIb KSW2/KNW2/TAO 11/KSE1 includes drilling 4 wells
- Estimated investment cost for phase IIIa is around US\$ 75 mln which includes the following:
 - US\$ 35 mln for drilling 3 wells
 - US\$ 40 mln to fund the following:
 - 3 Platforms
 - 20 Km pipelines material
 - 3 PLTFs Installation and pipeline laying
 - Topside Facilities
- To date, EKH has drilled 2 wells from phase IIIa with a total capex of US\$ 50 mln with a plan to drill a 3rd well in Q3 2021 for US\$ 25 mln.
- Estimated reserves for phase IIIa around 52 BCF with first gas expected by Q4 2021.
- After putting Phase IIIa on production, the average daily production will be sustained at its current level of 50 mmscf/d.







OFFSHORE NORTH SINAI CONCESSION (ONS)



ONS Production Facilities









Rumana CPF



Office Camp in Rumana CPF

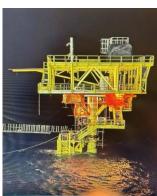


Platform Fabrication



Progress on Kamose Project

Platform Sail Away



Platform Installation



Insurance: Delta & El Mohandes









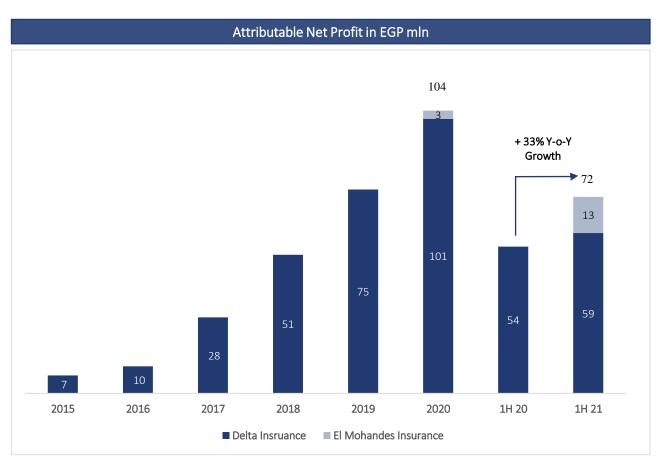
Significant increase in attributable net profit to EKH from its insurance subsidiaries.

Delta Insurance

- Leading Life, Property & Casualty Insurance Company
- In 2019, EKH increased its stake in Delta Insurance from 33% to 55%. In 2020 and 2021, EKH acquired additional shares increasing its effective stake in Delta to 61.5%.

El Mohandes Insurance

- Leading Life, Property & Casualty Insurance Company
- In 2020, EKH increased acquired a 24.9% stake in El Mohandes Insurance.



Adjusted for calendar year



* According to EAS

Non Banking Financial Services: Bedayti

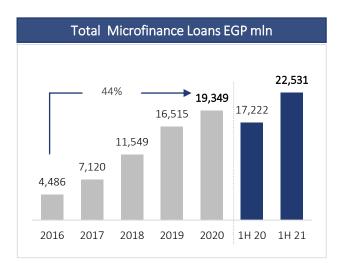


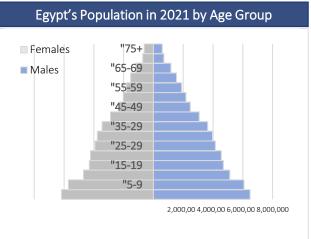
Bedayti Microfinance

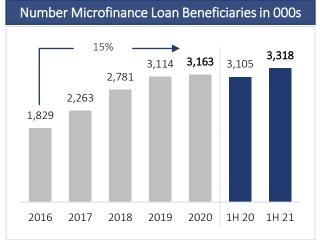
- In Q1 2021, EKH established Bedayti to be positioned as a leading microfinance company in Egypt.
- Bedayti has obtained the initial license from EFRA and has finalized the requirements to obtain the final license.
- The Microfinance sector in Egypt is promising:
- Demonstrated Growth of Microfinance Loan Market:
 - From 2016 to 2020 total outstanding microfinance loans showed a CAGR of 44%.
 - Y-o-Y H1 2021 total outstanding microfinance loans showed a growth of 31%.
- c.65% of Egypt's population addressable age cohort between 20-54 years old of c.47 mln people remain unbanked.

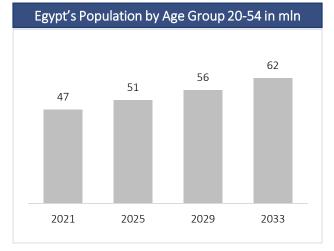
Bedayti Consumer Finance & E-Payment Platforms

 EKH is planning to further expand into consumer finance (currently under establishment) and other non-banking financial services.











Nile Wood



Forest

- Acquired a forest of 1,420 feddans
- Secured an additional 1,250 feddans in Sadat City (of which 800 feddans have been grown) to reach a total land bank of 2,670 feddans in Sadat area; 5 km away from the factory.
- In the process of adding another 3,000 feddans.

Production Facility

- The factory over an area of 150,000 m² is under constructions in Sadat City, 140 km away from Alexandria Port.
- Total investment cost stands at c. EGP 1.4 bln. Factory is set to have a capacity of 196,500 m3/year up 43% from the initial plan.
- The production line will be supplied from Dieffenbacher, Heat Plant is to be supplied from Vynke and Refiner from Andritz. L.C of EGP 794 mln for equipment was opened and most of the machineries delivered to the site.
- Production anticipated Q3 2022

Strategy

- To concentrate on supplying raw MDF boards with a production capacity of 655 m3/day.
- Capacity to be doubled to reach a production of 1,300 m3/day through adding one new production line
- Upon the success of Phase I, additional lines will be added to produce value added products to be used in flooring, lamination, doors, etc.

The Plantation in Sadat City Area





The forest







Nile Wood – MDF PRODUCTION PROCESS











Nile Wood – MDF PRODUCTION PROCESS













SHAREHOLDER RETURNS & FINANCIAL HIGHLIGHTS



SHARE PERFORMANCE & SHAREHOLDER RETURNS (EGX)

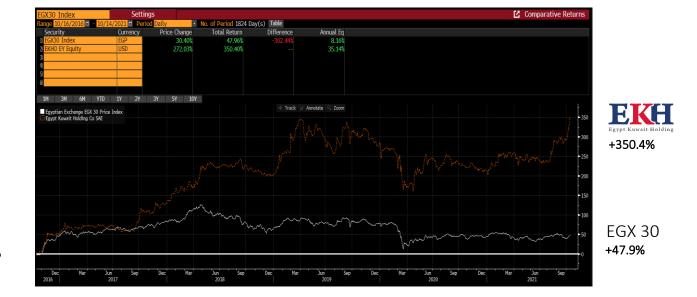
5 year Returns Adjusted for Dividends EKHO Share on EGX and EGX 30 Index

Share Information

- Number of Shares: 1.126. bln
- Market Cap as of 13th October 2021: US\$ 1.5 bln (EGP 23.3 bln)

Returns*

- 2016-2021: EKHO up 350.4% vs 47.9% for EGX30*
- YTD (13th October 2021): EKHO up 43.23% vs 2.60% for EGX30*





^{*} Including dividends

SHARE PERFORMANCE & SHAREHOLDER RETURNS (KUWAIT)

5 year Returns Adjusted for Dividends EKHOLDIN Share on Boursa Kuwait and BKM50 Index

Share Information

 Number of Shares Listed on Kuwait Bourse in Dinars: 451.3 mln

Returns*

- 2016-2021: EKHOLDING up 308% vs 83.36% for Boursa Kuwait All Share Price MSCI Return Index*
- YTD (14th October 2021): Price Change EKHOLDING up 26.1% vs 24.6% for Boursa Kuwait All Share Price MSCI Return Indexcomp



EKE Egypt Kuwait Holdin, +308.0%

MSCI Kuwait All Share Price Index

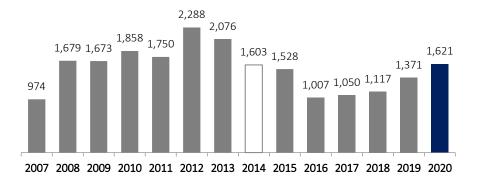
+83.4%



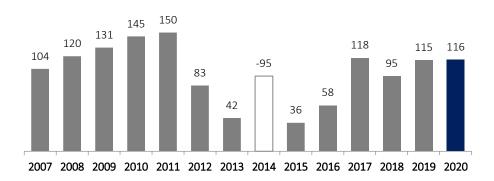
^{*} Including dividends

EKH'S FINANCIALS

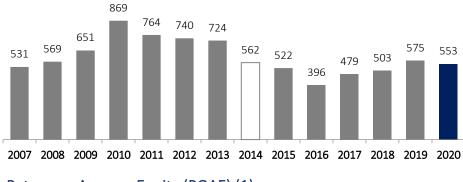
Total Assets (USD Mn) (1)



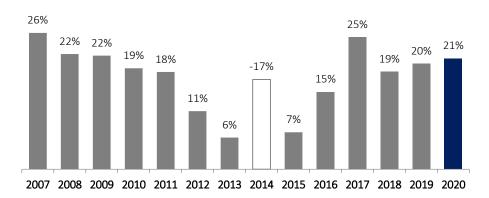
Attributable Net Profit (USD Mn) (1)



Total Equity Book Value (USD Mn) (1)



Return on Average Equity (ROAE) (1)



1) FY 2014 restated financials to account for asset impairments related to the company's oil operations.

^{*} According to EAS



EBITDA & DEBT OVERVIEW

Attributable EBITDA

(In '000 USD)	1H 2020	1H 2021
Fertilizers and Petrochemicals	43,823	61,862
Energy & Energy Related	42,056	43,015
Diversified	21,660	27,443
Attributable EBITDA	98,539	132,320

Net Debt (Cash)

(In '000 USD)	1H 2021
Long-term interest-bearing debt	204,950
Short-term interest-bearing debt	347,451
Gross interest-bearing debt	552,401
Cash & quasi cash	(831,383)
Consolidated Net debt (cash)	(278,982)
Attributable Net debt (cash)	(141,032)

^{*} According to EAS



APPENDIX 1:
MANAGEMENT
TEAM, BOARD
MEMBERS, TIMELINE
& CORPORATE
CITIZENSHIP



BOARD OF DIRECTORS



Mr. Moataz Al-Alfi Chairman of the Board (Non-Executive)



Mr. Loay Jassim Al-Kharafi Vice Chairman of the Board (Non-Executive)



Mr. Sherif El Zayat CEO (Executive)



Mr. Ibrahim Mahlab Member of the Board (Non-Executive)



Mr. Khaled Waleed Al Falah Member of the Board (Non-Executive)



Mr. Saad Al-Saad Member of the Board (Non-Executive)



Eng. Amin Abaza Member of the Board (Non-Executive) Independent



Mr. Hussein Al-Kharafi Member of the Board (Non-Executive)



Sheikh Mubarak Abdulla Al-Mubarak Al-Sabah Member of the Board (Non-Executive)



Mr. Assad Al-Banwan Member of the Board (Non-Executive)



Mr. Adel Al-Alfi Member of the Board (Non-Executive)



Marzouk Al Kharafi Member of the Board (Non-Executive)



Mr. Husam Mohamed El-Sayed Member of the Board (Non-Executive)



Ms. Maha Abaas Member of the Board (Non-Executive)



Mr. Hussam Al Kharafi Member of the Board (Non-Executive)



Mr. Mohamed Kamel Member of the Board (Non-Executive)



Mr. Waleed El Zorba Member of the Board (Non-Executive) Independent



MANAGEMENT TEAM



Mr. Moataz Al-Alfi Chairman



Mr. Sherif El Zayat Chief Executive Officer



Mr. Ayman Laz Advisor to the Chairman and CEO



Mr. Medhat BonnaGroup Chief Financial
Officer



Mr. Khaled El-Demerdash Group Legal Counsel



Mr. Tamer Badrawi
Chief Human Resources
& Communication
Officer



Mrs Angie Helmi Chief Investment Officer



Mr. Hany Ezzat Group Treasurer



Mr. Alaa El Banna Senior Sector Head -Fertilizers & Upstream Oil & Gas



Mr. Elhamy El Sheikh Senior Sector Head - Gas Distribution & Electricity



Mr. Sayed Hussein
Sector Head — Cement



Mr. Ahmed Boghdady Sector Head — Insurance



Mr. Hany AzzamHead of Corporate
Governance



Mr. Mohamed Wafaei Head of Internal Audit

KEY MILESTONES

1997 1998 1999 2001 2002 2003 2004 2005 EKH Established Established NATGAS started Listing on Acquired majority stake in Established Alexandria Fertilizer Company (Alex Increased Stake in Divested stake prominent NATGAS with operation Boursa Kuwait Egyptian Glass Company, a JV Delta Insurance to in EFC Shell & GAIL. with Guardian Industries. Acquired 11.75% stake in Egyptian Fertilizers reach 33% Egyptian Acquired a minority Kuwaiti (India) stake in Delta Insurance Company (EFC) Established Kahraba Businessmen EKH Listing on EGX Established Nubaria Gas Company Company Acquired Minority Stake in Fayum Gas EFC Nubaria Fayum CNATGAS **GUARDIAN K**AHRABA 2009 2006 2007 2008 2011 2012 2013 Capital Increase of US\$ 100 mln Established Nile Divested its stake in Acquired 26% in Egyptian BMIC started Divested Nile Alex Fert started operations Established Egyptian Tanker Company (ETC) Acquired 100% of Sprea & Plastichem Takaful Insurance Egyptian Glass Company Hydrocarbon Corporation (EHC), Takaful Insurance operations Established Gas Chill Company Established Building Materials Industries Company (BMIC) with Tokio Marine to Guardian ammonium nitrate plant Invested 15% to Tokio Marine Acquired majority stake in Fayum Gas with GAIL in I Squared Capital EIC. BMIC **GUARDIAN** R EHC TOKIO MARINE TOKIO MARINE EGYPT EGYPT 2020/ 2015 2016 2017 2018 2019 2014 H1 2021 Divesting stake in EHC Launched Acquired Shield Increased stake in Delta to 61.51% Rights Issue for Increased stake Sprea Misr's new SNF US\$ 110 mln in NATGAS to production line started to Carbon Holding Increased stake in Delta Gas (UAE) Acquired 24.99% of Mohandes Insurance Company Divested stake in I Insurance to reach 56.51% Increased stake in Alex Fert to 57.25% Acquired 57% operation. Increased stake Squared Capital NOSPCO started • Obtained initial approval from Egyptian Financial Regulatory Authority for stake in NOSPCO production Micro-Finance subsidiary Bedayati NATGAS to reach 84% Established Nilewood Increased stake in NOSPCO to 99.99% NOSPCO (NATGAS NOSPCO



CORPORATE CITIZENSHIP

Egypt Kuwait Holding (EKH) prides itself on actively participating in sustainable development, focusing on improving communities in the emerging economies in which it does business and working diligently to create a better future for coming generations. From educational initiatives and contributions to NGOs and charities, to stringent measures aimed at minimizing its environmental footprint, EKH remains deeply committed to ensuring a sustainable future.

Corporate Governance

Egypt Kuwait Holding (EKH) is committed to promoting a responsible, ethical business culture which safeguards the interests of our shareholders, stakeholders, and the environment in which we operate. EKH assesses its policies and performance with respect to its Business Principles; Code of Conduct; Health, Safety, Security and Environment (HSSE) policies; and major issues of public concern on behalf of the Board. Our corporate governance policies and practices are guided by internationally recognized standards such as the OECD Principles of Corporate Governance.

Corporate Social Responsibility (CSR) Projects

From its support of NGOs through applications and donations, to its involvement in spreading software knowledge to Egyptian universities, Egypt Kuwait Holding is proud to have participated in numerous educational initiatives since 2014. EKH offers assistance to surrounding schools, supplying them with computers to further develop students' cognitive and technical skills and providing support for renovating the infrastructure of the educational institutions.

EKH is an active supporter of Injaz Egypt, an organization working to bridge the gap between the education system and the private sector. In partnership with the Ministry of Education and multinational and national companies, the program has positively impacted 500,000 Egyptian students in more than 451 public schools and 21 universities in 26 governorates since its establishment in 2003. Injaz Egypt is a member nation of Junior Achievement, a global economic education organization with a presence in over 100 countries, impacting over 8 million youth worldwide.





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